

Witching hour is watching hour

At the end of the day, it is a witching hour. It is a time when the world is full of mystery and magic. It is a time when the sun has set and the moon is high in the sky. It is a time when the spirits of the dead are said to be wandering the earth. It is a time when the veil between the living and the dead is thin. It is a time when the forces of good and evil are at war. It is a time when the fate of the world hangs in the balance. It is a time when the only way to survive is to be true to oneself and to the values that one holds dear. It is a time when the only way to win is to be brave and to stand up for what is right. It is a time when the only way to live is to live fully and to love deeply. It is a time when the only way to die is to die with honor and to leave the world a better place than one found it. It is a time when the only way to be is to be who one truly is and to live the life that one truly wants. It is a time when the only way to be happy is to be happy for oneself and for others. It is a time when the only way to be free is to be free of all that binds one and to live the life of one's own choosing. It is a time when the only way to be whole is to be whole in mind, body, and spirit. It is a time when the only way to be at peace is to be at peace with oneself and with the world. It is a time when the only way to be at home is to be at home in one's own skin and in one's own world. It is a time when the only way to be at last is to be at last at the end of a long and hard journey. It is a time when the only way to be at home is to be at home in one's own skin and in one's own world. It is a time when the only way to be at last is to be at last at the end of a long and hard journey.

Work drops in Bolivia

# THE TIMES

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(25p)

## Deaths feared in rioting at World Cup

From John Carlin, Mexico City

The World Cup fiesta turned sour yesterday as a good-natured Mexican victory celebration gave way to vicious rioting.

Mexican fans and police clashed early yesterday morning in the centre of the Mexican capital, leaving nearly 200 people reported injured and unconfirmed reports that some may have died.

Two Scottish fans caught in the melee claimed to have seen five people lying dead by the roadside. A Mexican Red Cross worker said he believed two people had been killed. But neither report could be substantiated early yesterday.

Police were reported as saying that 45 people were taken to hospital. I saw 20 people bleeding, concussed and badly bruised in the emergency ward of the Red Cross central hospital at three in the morning yesterday.

All were victims either of police-charging or of a violent sector among the Mexican fans, who started hurling bottles both at the police and indiscriminately among a panicking crowd of several thousand.

A nurse at the Red Cross hospital said an Italian youth had been knifed in the stomach and was in serious condition.

Scottish Mr Kenneth Robertson said: "I'm going on the next plane home. Forget about the football. It doesn't matter any more to me. What happened here was brutal, absolutely brutal," claiming that he had seen five bottles, their faces covered in blankets, by the roadside.

As I spoke to Mr Robertson, a dozen youths behind us

screamed out obscenities against Mrs Thatcher and the Queen, and shouted at us "English" to "go to hell".

The trouble started on Tuesday after a cheerful celebration of Mexico's 2-1 first round victory against Belgium. Shortly after the game ended, thousands of flag-waving, trumpet-blowing Mexican fans started rallying around the Monument of Independence, Mexico City's traditional footballing victory totem.

The singing and, crucially, the drinking, went on until after midnight. Police, laughing along with everyone else, blocked off all traffic in the immediate area, effectively encouraging the party to continue.

At about 1.30am scuffles broke out. According to witnesses, bottles were pelted at police vans, and sections of the crowd jeered, whistled and shouted obscenities against President Miguel de la Madrid

and his government -- a repetition of the boating that drowned out the President's speech at the World Cup inauguration on Saturday.

Provoked, the police arrived in numbers. About 40 police cars and vans circled the monument, sirens wailing. Maybe 100 policemen ran into the crowds brandishing clubs. Most people ran, but others met the police charge with bottles.

Now enraged, the police did not distinguish between photographer and provocateur. A photographer for the American newspaper *Newsday* was among those badly beaten.

"I shouted I was press. I even showed them my press credential, but the police beat me with their clubs about the head and back," the photographer told me, lifting his shirt to show me the large welts across the small of his back.

A small crowd of eyewitnesses who had been in the thick of the fighting agreed, but said the police reaction had been both disproportionate and indiscriminate.

MONTERREY: England's soccer fans, preceded by a reputation for bad behaviour, reacted calmly to their team's 1-0 World Cup defeat by Portugal (Reuters reports).

Despite seeing England beaten for the first time in 12 matches, the fans were generally well behaved after the game as they mingled with Mexican and Portuguese supporters, exchanging souvenirs and autographs.

More than 7,000 England supporters were estimated to have arrived here.



Shades of Shergar: Shahrastani powers to victory in the Derby (Photograph: Chris Cole)

## Favourites have mixed fortunes

By Alan Hamilton

There were two challenges to the favourites at the 207th Derby at Epsom yesterday. One succeeded, the other failed miserably.

Shahrastani, the 11-2 second favourite, ridden by Walter Swinburn, held on by half a length from the 2-1 favourite, Dancing Brave, bringing home for his owner, the Aga Khan, the coveted gold trophy and record prize money of £239,260.

Leading bookmakers estimated a total investment of £50 million on yesterday's race, with huge sums going on Dancing Brave.

In an entirely separate contest, the Princess of Wales,

Derby report 36

attending her first Derby, and wearing a blue spotted white dress with matching hat, faced a bold challenge for public attention from Miss Joan Collins, the self-appointed Queen of Soap, and Dynastic arriviste.

Miss Collins, also dressed in white, timed her arrival on the course to coincide with that of the Queen, the Princess, and other members of the Royal Family, thus diverting a certain amount of attention in the cheaper enclosures.

Accompanied by her present husband, Miss Collins ducked under the rails and strolled prominently down the course towards the paddock in advance of the Royal Party to examine the runners and riders.

She received some raucous cheering and ribaldry from the crowd, while the British monarch, her son, daughter-in-law, and assorted other relatives earned more solid applause.

In the paddock, Miss Collins stood conspicuously in the centre, receiving from the true

Continued on page 20, col

## Districts 'gagged' over health chief

By Richard Evans and Nicholas Timmins

Mr Norman Fowler, Secretary of State for Social Services, yesterday insisted it was "business as usual" in the National Health Service despite the embarrassing resignation of Mr Victor Paige, chairman of the NHS management board, as health authority officials claimed attempts were being made to stop them commenting on his departure.

All 22 districts in the West Midlands Regional Health Authority were sent a telex telling them it was "requested that no comments on this matter emanate from districts" over Mr Paige's resignation.

The regional health authority confirmed it had received a telephone call from the Department of Health instructing it not to comment and that it had passed on the message to districts.

One district health authority official said yesterday: "This is the first time I know of such an attempt to gag us. It is outrageous". The message is understood to have come from Mr Mike Fairley, a member of the management board and former administrator in the North East Thames region. But the Department of Health refused to discuss it or say whether other regions had been given similar instructions.

The gagging claim will add to Mr Norman Fowler's embarrassment over Mr Paige's sudden departure from the £70,000 a year post, with 18 months of his contract still to run.

He insisted that the resignation would not effect general management in the health service and that Mr Len Peach, director of personnel on the board, who came to the department from the post of director of personnel for IBM, would be "a very good acting general manager".

Mr Trevor Clay, general secretary of the Royal College of Nursing, which has been campaigning to protect the role of nurses in the new management structure, said it did not want to see general management go.

Mr Michael Meacher, Labour's chief social services spokesman, claimed that Mr Paige's resignation "must herald the end of the road for the Tory idea that the NHS should be managed like Sainsbury's".

Leading article, page 13

## Hospital crisis teams urged

By Nicholas Timmins  
Social Services  
Correspondent

Hospitals should set up "crisis management teams" to handle medical emergencies such as the outbreak of Legionnaires' Disease at Stafford General Hospital last year in which 101 patients were infected and 28 died, the interim report of the committee of inquiry into the outbreak, published yesterday, says.

Such a team, chaired by a senior physician who would be relieved of most other duties, would have enabled hospital facilities and personnel to be put to best use, and would have allowed better co-ordination of the investigation of patients.

The outbreak of the disease, the worst to have occurred in Britain, "highlights the need for all district general hospitals to prepare a plan to deal with serious medical emergencies analogous to those which already exist for major accidents," the report says.

It was published as health authorities were told by the Department of Health to inspect cooling towers and evaporative condensers immediately, examining valves, drainage systems and connections to check that faults similar to those found at Stafford are not present.

The report found that water in one of the hospital's cooling towers became heavily contaminated with the Legionnaires' bacterium. It entered the hospital's air conditioning system, spraying contaminated aerosol into the maternity unit, operating theatres and the hospital's large outpatient department. The report recommends that "urgent consideration should be given to replacing any wet cooling tower with an air-cooled system".

The inquiry, led by Sir John Badenoch, said that a committee of experts on the use of biocides to control Legionella should be set up with urgency.

Mr Barney Hayhoe, Minister for Health, announced yesterday that Dr Arthur Wright, chairman of the Public Health Laboratory Service in Newcastle is to be chairman of such a committee.

First Report of the Committee of Inquiry into the Outbreak of Legionnaires' Disease in Stafford April 1985: Stationery Office £7.70.

## 'Family life' key to Tory policies

By Philip Webster,  
Chief Political  
Correspondent

The Prime Minister yesterday extolled the Government's achievements in improving family life and promised to go on building the "good society" by pursuing her policies of sound house-keeping and cutting income tax.

In an upbeat speech, much in tune with the anti-permissiveness drive already launched by several senior ministers, Mrs Thatcher emphasized the caring record of the Government, including the reduction of the burden of taxation, and pledged not to relax in meeting the challenges of unemployment, education and law and order.

Mrs Thatcher made her expected contribution to the Cabinet's public spending debate by speaking strongly in favour of tax cuts, but hinted at the likelihood of increased spending in some areas.

She said that it was simplistic to talk of a simple choice between tax cuts and public spending. "People who put it that way assume that the national cake is always the same size, and that a bigger slice here means a smaller slice there. But that is just not true as the national cake is getting bigger."

However, Mrs Thatcher clearly chose her address to the Conservative women's conference in London to underline her desire to establish the Tories as the party of the family in the approach to the next general election.

Referring to what the party had done to help more people buy their own homes, and purchase home computers, videos, deep freezers, telephones and central heating, Mrs Thatcher scorned the commentators who she said might think it was crudely materialistic to describe the everyday things families wanted in the way she had.

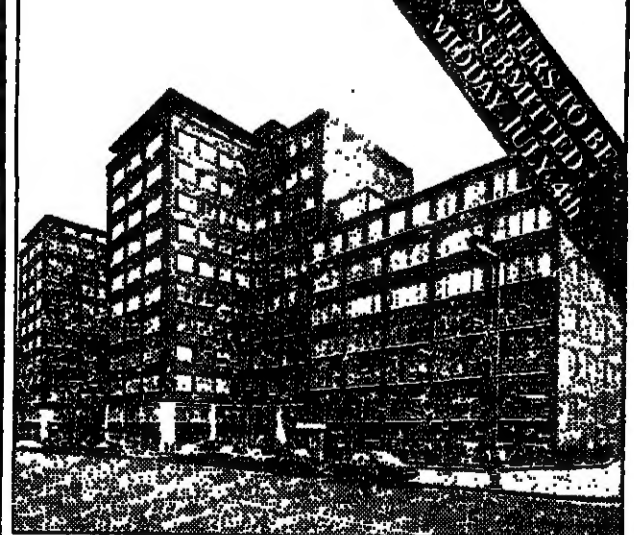
She said: "Our aim is to spread these good things, and others, more widely, by leaving people with enough of their own money to afford them". Countering suggestions that the Government had run out of steam, Mrs Thatcher said: "Some say the time has come to relax. But success does not come to those who just want a bit of peace and quiet."

Conference reports, page 2

## Dollar 'low enough'

The world's leading central bankers believe that the dollar has fallen far enough and that exchange rates over the short term must be stabilized at approximately present levels (Bailey Morris writes from Boston, Mass.).

Herr Karl Otto Pöhl, president of the West German



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## Channon to order competition study

By Edward Townsend, Industrial Correspondent

The Government will announce today that it is to conduct an important review of Britain's competition policy.

This could lead to fundamental changes in restrictive practices and mergers policy and may result in new legislation.

The wide-ranging study is expected to be announced in the Commons by Mr Paul Channon, the Secretary of State for Trade and Industry, who has faced a growing clamour for policy changes as a result of recent multi-million pound takeover battles.

Mr Channon will tell MPs that the investigation -- to be conducted by the DTI with the help of outside consultants -- will cover all aspects of competition policy, including restrictive practices and the way mergers and monopolies are investigated by the Government.

Merger mania, page 21

## Pretoria bans Soweto memorial rallies

From Michael Hornsby, Johannesburg

South Africa's Law and Order Minister, Mr Louis Le Grange, last night banned until the end of the month all gatherings commemorating the tenth anniversary of the Soweto uprising or the adoption in 1955 of the Freedom Charter.

Anti-apartheid groups have been planning rallies on and around June 16, when the revolt by schoolchildren broke out. They have urged blacks to observe a mass "stay-away" from work on that day.

Rallies have also been planned for June 26, the date the Freedom Charter, the manifesto of the outlawed African National Congress,

was adopted.

Meanwhile, South Africa's tricameral Parliament was facing its first big crisis last night as government attempts to force through Draconian security laws were opposed by the previously-complaisant Indian and Coloured houses.

They made their move as Parliament was concluding its second reading of the Public Safety Amendment Bill, which would enable Mr Le Grange to assume emergency powers in any part of the country he deemed to be an "unrest area".

The Coloured and Indian opposition can only have a delaying effect.

Christie's face damages claim equal to its assets

By Geraldine Norman  
Sale Room Correspondent

Christie's, the fine art auctioneers, face a claim for damages roughly equivalent to its total assets, about £33 million, for giving bad advice to an art investment fund.

The claim by Crystallina SA, a Panama based group, was dismissed by the New York Supreme Court last year but has been reinstated after an appeal. The case is likely to be heard in the early autumn.

The Crystallina affair led to the resignation of Mr David Bathurst, Christie's London chairman, last year.

Of even greater importance than the claim for damages is

the appeal court's "unappealable" decision that auction houses can be sued by vendors if they give them bad advice on estimates and reserves.

The judgement has enshrined this principle in American law. Since auction results are extraordinarily hard to predict, the sale rooms could be deluged with claims from aggrieved sellers.

The facts of the case, as summarized in the Supreme Court judgement, provide a rare behind-the-scenes view of how an auction house operates in obtaining goods for sale and presenting them to the public.

Crystallina alleges that Mr

Bathurst quoted too high on their eight Impressionist pictures in order to get them in for sale. But as a result all but one were left unsold and the resale value of the remainder was severely damaged by the public failure.

Crystallina contacted Christie's in January 1981 because they wanted to raise \$10 million (£6.7m) from the sale of paintings. The group invests in paintings, drawings and sculpture.

Mr Bathurst flew to Switzerland where he was shown 11 possible paintings and selected eight for sale, estimating that they should fetch between \$8.5 million and

\$12.6 million at auction. To catch such a big sale, Christie's reduced their commission from the usual 10 per cent to four, and agreed to waive all commission if the pictures sold for less than \$9.4 million.

When the paintings were shipped from Switzerland to New York the first serious doubts over what they might fetch were expressed by Mr Christopher Burge, head of Christie's Impressionist department.

The New York judgement reports: "Many of the paintings, he believed, irrespective of their true value, would be 'difficult' to sell at auction

since 'a prettier picture will be easier to sell than a tough picture, even though the tough picture is important'."

For example, Burge considered the Cézanne to be a 'tough picture' while Bathurst predicted possible proceeds as high as \$3,200,000, a figure which Burge dismissed as 'unobtainable'. Burge had even less faith in the Morisot and the Van Gogh "Rats", which he dismissed as being 'pretty horrible'."

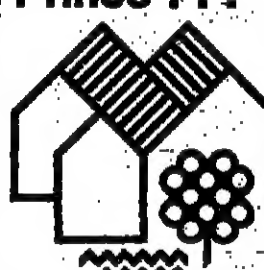
His views were allegedly not communicated to the seller.

When the time for the auction came, Christie's price

Continued on page 20, col 8

## Tomorrow

Fit for a Prince



Next week the Prince of Wales, no stranger to architectural controversy, presents The Times' RIBA community enterprise awards. But what lies behind his concern for Britain's heritage?

## Portfolio Gold

● The £4,000 prize in The Times Portfolio Gold competition was won outright yesterday by Mr Simon Smith, of Blackham, Sussex.

● There is £4,000 to be won again today.

Portfolio list page 24; rules and how to play, information service, page 20.

## Parole concern

Crown Court judges have expressed concern at the early release on parole of prisoners serving short-term sentences, according to the annual report of the Parole Board. Page 5

## Rail confusion

Only a third of rail users are happy with the punctuality of trains, while others find the fares system confusing, according to the consumer magazine, *Which?* Page 5

## At the hub

Chartered accountants are at the hub of the City Revolution and its new opportunities, says Derek Boothman, President of the Institute of Chartered Accountants in England and Wales, in an introduction to today's nine-page General Appointments section. Pages 26 to 34

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# Thatcher will fight for CAP reform to ward off 'world trade war'

By Edward Townsend

The Government is to take advantage of Britain's forthcoming presidency of the European Commission to campaign for a significant restructuring of the Common Agricultural Policy, which, it was claimed yesterday, could soon be the cause of a renewed world trade war.

The onslaught on the CAP was announced by Mr Nigel Lawson, Chancellor of the Exchequer, who said that the Government's priorities for Europe were to secure a genuine internal market, and to rid the EEC of the massive distortions caused by agricultural subsidies.

Mrs Margaret Thatcher is to assume the Presidency in July for six months and has signalled her aim to launch a Europe-wide job-creation campaign, based on freeing the labour market and promoting enterprise and self-employment by cutting red tape and bureaucracy.

Mr Lawson, speaking at the monthly meeting of the National Economic Development Council, said that the agricultural issue created problems for primary producing countries and led to a real risk of an agricultural trade war, which could spill over to a world trade war.

The stand over CAP received the support of the TUC, with Mr Bill Jordan, the new president of the Amalgamated Engineering Union, describing the policy as "a sick and expensive joke in a world of starving people".

A Treasury paper presented to the council said that one of the main problems facing the commission was that its budget remained dominated by the CAP, which consumed 70 per cent of finances.

Agriculture was heavily subsidized in other important industrialized countries. In 1985, \$21 billion (£14 billion) was spent in the United States on agricultural subsidies. In Japan in 1984 the figure was \$11.8 billion (£7.8 billion). Last year the commission budget contained \$15 billion for agricultural subsidies and could be as high as \$22 billion this year, the paper said.

"In all these industrialized countries these subsidies are damaging the public finances and represent considerable misallocation of resources. They also damage agricultural production elsewhere through their impact on world markets, such as causing excessively low world market prices and structural imbalances."

The Treasury paper added that one particular consequence of the protected position of agriculture in the EEC and US was the threat of a renewed trade war over US exports to Spain and Portugal.

"The Tokyo economic summit emphasized the importance of resisting and reversing protectionism and strengthening the multilateral trading systems. There are not, as yet unfortunately, enough signs that the US is taking this commitment seriously."

## Rag attack case put before Baker

By Lucy Hodges, Education Correspondent

The law lecturer attacked by five students at North Essex London Polytechnic as part of a rag week stunt had her case referred last night to Mr Kenneth Baker, Secretary of State for Education and Science.

Miss Pamela Symes is in constant pain and unable to work two months after the attack last term. The four students - Brendan Crossley, Anthony Whitaker, Peter Sowerby and Colin Roxburgh - were given formal reprimands by Mr Gerry Fowler, the polytechnic's rector, and the students' union was fined £200.

Last night, Mr Robert Rhodes James, MP for Cambridge, in whose constituency Miss Symes lives, discussed the matter with Mr Baker, and said: "It was not just a joke that got out of hand but something much more malevolent than that."

Mr Rhodes James said that he thought the students should have been suspended by the polytechnic.

Miss Symes, who uses her professional name but is married to Dr Hew Strachan, dean of Corpus Christi College, Cambridge, is receiving regular physiotherapy treatment for a whiplash injury to her back. She is also suffering from a damaged nerve in her arm.

She has written to the police asking them to take criminal proceedings against her assailants. Miss Symes says that criminal assault should be acknowledged for what it is and that the injuries she suffered should not be offset by the fact that the incident took place in rag week.

Det Inspector David Morgan, head of CID at Barking police station, said he had not received the letter.

● The Government announced yesterday that it would give parents and governors the right to appeal against an education authority's decision to reinstate an expelled pupil, in the Education Bill going through Parliament.

The measure would prevent disputes such as the "graffiti" affair at Poundswick High School in Manchester, in which 18 teachers went sent home without pay for refusing to teach five pupils reinstated by Manchester City Council.

Schools are unprepared and underfunded for the new GCSE examination to be introduced in September, according to a survey by the National Confederation of Parent Teacher Associations sent to Mr Baker.

## Sport Aid raises £5m

More than £5 million has so far been raised in Britain by the Race Against Time on May 23, the Sport Aid organization announced yesterday.

A spokesman said that about £800,000 had been promised by credit card holders and the rest had been given or collected by the one million people who took part.

The spokesman said that dozens of sports events were being planned this summer to raise money for famine relief in Africa, including a volleyball marathon, fishing contests and a sponsored parachute jump.

Hundreds of schools would hold special sports days under the slogan, "School Aid."

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Councillor Sammy Wilson, the new Lord Mayor of Belfast, with Miss Rhonda Paisley, eldest daughter of the Rev Ian Paisley, who is to be his Lady Mayoress for his year in office. She will accompany him at civic and ceremonial occasions.

Mr Wilson, aged 33, a former economics teacher, who is separated from his wife, Michelle, is the youngest Lord Mayor in the city's history and the first to come from the ranks of the Democratic Unionist Party, of which Miss Paisley, aged 26, a fellow councillor, is also a member. Both have been in the forefront of protests against the Anglo Irish agreement and have said they will not attend any function organized by people who support the agreement during their year in office.

## Fire at News International plant 'deliberately lighted'

By Gavin Bell

Police and fire officers investigating the £7 million blaze at a News International newspaper plant in south-east London are now certain that it was started deliberately.

Det Insp Brian Morris, second in command of the inquiry, confirmed yesterday that the fire was being treated as arson. However, there had been no breakthrough so far.

A source close to the investigation said that several petrol cans caps and pouring devices and the remains of rags and matches had been found on the floor of the warehouse, where 9,240 tonnes of newspaper were destroyed on Monday night.

The source said: "The evidence is fairly clear. These are not the kind of items one would expect to find lying around a paper store."

Trade unions embroiled in the bitter 18-week dispute with News International have angrily rejected suggestions that their members were involved. The company has offered a £50,000 reward for information leading to the arrest and conviction of the suspected arsonists.

A confidential preliminary fire brigade report on the fire, which also destroyed the 100 square-metre warehouse, a lorry and trailers, has been sent to detectives. A London Fire Brigade spokesman said: "We have a good idea how the fire started."

Police have taken statements from two women living near the Deptford storage depot who said they saw men throwing objects into the warehouse immediately before it erupted in flames.

The huge rolls of tightly packed newspaper were still smouldering two days after the fire was brought under control, and fire officers expected they would be damping it down until next week.

Mr Stuart Renton, company secretary of the News International subsidiary which runs the depot, said its customers were receiving scheduled deliveries from other warehouses at the site. About 500 tonnes went to the News International plant at Wapping, east London, yesterday. About 75 per cent of the destroyed newspaper was destined for other national and provincial newspaper groups throughout Britain.

The attack coincided with a ballot of more than 4,000 members of the print union, Sogat 82, on a settlement offer that includes a £50 million redundancy package. The result is due to be announced on Friday, the deadline set by News International for acceptance of the offer.

The national council of the NGA, the other main print union involved, was meeting yesterday to discuss its response.

● The Prime Minister yesterday condemned violence on the Wapping picket lines and the "humburg" of political opponents who condoned the tactics which caused it (Philip Webster writes).

Addressing the Conservative women's conference in London, Mrs Thatcher said: "We deplore the humbug of some of our political opponents who, though they condemn violence, condone the tactics, the demonstrations, the picket lines which inevitably lead to violence, as they have done in Wapping."

● A Bristol University student who attended the Wapping dispute to write a report for his student newspaper admitted in Thames court yesterday that he had hit a police horse and its rider with a stick.

William Anderson, aged 20, of St John's Lane, Bedminster, Bristol, who also admitted using threatening behaviour, was fined a total of £40 and bound over in the sum of £50 for a year.

Michael Wood, aged 21, an accounts clerk, of Hobart Gardens, Thornton Heath, south London, denied a charge of kicking a police horse, also on May 11, and was bailed until June 11.

● A verdict of accidental death was recorded at St Pancras coroner's court yesterday on Sarah Johnston, aged three, daughter of a dismissed News International print worker, who was attending a meeting of The Times clerical chapel at Congress House, the TUC headquarters, on March 14 when she fell 13ft to her death through railings.

## Tory women's conference Lawson says tax cut to 25% is within sight

By Sheila Goss, Political Staff

Mr Nigel Lawson, the Chancellor of the Exchequer, reaffirmed yesterday his intention to cut taxes to 25 per cent, which, he said, was within the Government's sights if the economy was handled prudently.

Mr Lawson, along with the Prime Minister and Mr Norman Tebbit, the party chairman, is a strong advocate of tax cuts and against any relaxation of public spending restraints.

Speaking at the Conservative women's conference in Westminster, London, he said the Government was "not afraid of radical reform". His tax policies had two objectives: reduction and reform.

"Our record is good but not good enough," he said. "We have brought the basic rate down from 33 per cent to 29 per cent, the lowest since the war. The lowest so far, that is."

He said the real value of the married man's allowance was the highest since the war. He added that the Exchequer now took £8 billion less in income tax than under the last Labour government.

"But there is still more to do. We are only half way to a basic rate of 25 per cent. Too many people come into tax at too low a level of income."

He added: "If the tax burden is to be further reduced the first need is to keep firm control over public expenditure, as we have done."

"The second is to use the resources we hope will be available in the future to the best possible effect."

This is the second speech in as many days in which he has openly campaigned for lower taxation and against those in the Cabinet who are fighting for more spending.

Delegates applauded him but he was not given a standing ovation.

Mr Lawson devoted most of his speech yesterday to the proposed reform of personal taxation, which was warmly welcomed. He hoped the new system of transferable allowances would be brought in during the next Parliament.

He said his aims were to:

- give married women the same privacy and independence in tax matters as their husbands;
- not to discriminate against marriage; and
- to cut the taxes of low income families.

## Chernobyl reaction criticized

The reaction of opponents of the Government to the Chernobyl disaster had been the "height of irresponsibility", Mr Peter Walker, Secretary of State for Energy, said yesterday.

He criticized the nuclear policies of the opposition parties, claiming that they were dictated partly by electoral opportunism and partly by constituency pressures.

In a debate in which all speakers praised the nuclear industry, a motion was passed unanimously calling on the Government to counter "the vast quantity of misinformation" about the industry put out by the media.

Mr Walker said that when the report on plans to build a second nuclear power station at Sizewell, Suffolk, was published, the Government would have to convince the public that decisions were taken with great responsibility and a deep desire to see there was total safety.

Earlier, Mr Nicholas Ridley, Secretary of State for the Environment, said that he had "no intention of going back on any predecessors' commitment to the protection of Green Belt from large-scale development".

Mr Norman Fowler, Secretary of State for Social Services, is to back down under pressure to pay the new family credit direct to mothers rather than through the pay packet.

He is to announce later this summer exactly how family credit, which will give extra help to 200,000 poor families, will be paid. The change, disclosed yesterday at the Conservative women's conference, was warmly welcomed by representatives.

Mr Fowler said: "We are looking again carefully at the precise mechanism of payment. But about the objective there is no debate. Family credit will give direct help to an extra 200,000 working families in this country."

He added that there was no question of the Government turning its back on child benefit being paid, as now, to the mother.

During the conference debate on health, speakers welcomed Mr Fowler's reform of the social security system, but there was some concern about plans to give less help on mortgages to the unemployed.

Mr Fowler strongly defended the reforms contained in the Social Security Bill, which is going through Parliament, and the Government's attitude towards the welfare state.

"This party's commitment is clear," he said. "It is for the provision of first-class services in a first-class country. That is our objective for this generation and for our children."

He attacked Labour's freedom and fairness campaign, stating it was a Labour government which stoked up inflation to 27 per cent which took the pensioners' Christmas bonus and cut back on hospital building.

● Mr Fowler promised to crack down on social security "scroungers", including those in the hippie peace convoy.

## Seamen's union leader too old for re-election

By a Staff Reporter

A senior left-wing official in the National Union of Seamen may lose his job because he is too old.

Under the rules no one over 60 can stand for election.

When Mr Slater was elected as the union's general secretary in 1962, it was "a job for life", and he would have stayed in office until the retirement age of 65.

The union's executive is to meet in Liverpool on Saturday to arrange a ballot for a general secretary and deputy general secretary.

A union official said later that it might decide to call a special rules revision conference to amend the age rule. If this happened Mr Slater could stand for re-election.

Under new union laws requiring the election of officials every five years, Mr Jim Slater, aged 62, the union's general secretary, is too old to stand for re-election.

The union's biennial conference in Liverpool decided by 41 votes to 23, against the advice of its national executive, to keep its leaders' voting rights. A vote the other way would have got round the need to stand for re-election.

## Postmen start to clear 10m items

By Robin Young

All 6,000 postal workers on strike or suspended during the postal dispute over new working practices returned to work yesterday and started to sort and deliver the 10 million items of delayed mail.

It is expected to take at least 10 days to clear the backlog in the worst affected areas around Leeds. Post boxes sealed during the dispute were being reopened yesterday.

Normal deliveries were expected to resume throughout the Leeds region this morning.

The core of the peace settlement, achieved after 19 hours of negotiations at the Post Office headquarters in London, concerned the Union of Communication Workers' demand for an extra 30 minutes a day in tea breaks in return for an agreement on a new productivity scheme intended to save the Post Office £60 million a year.

More than half the efficiency savings were to go to postal workers in the form of a cash bonus, which at Leeds, where the scheme was introduced on a pilot basis, would amount to about £20 a week.

Under the new agreement postal workers joining the productivity scheme will be given the option of up to 1½ hours a week extra rest periods, but at no extra cost to the Post Office because the cost of the additional free time will be deducted from the cash bonus.

If workers decide to take the full 1½ hours extra rest period, their cash bonus would be reduced to £13 a week, the saving estimated to have been achieved by the substitution of contractual for voluntary overtime arrangements.

The Post Office had hoped to introduce the new working practices in a further 11 sorting centres within the next few weeks, but accepts that local negotiations about bonuses will be necessary.

Each union branch will now decide how much time and how much cash it wishes to take from the savings available at their centre.

Mr Bill Cockburn, the Post Office's managing director of letters, said he was delighted with the deal and expected that many workers would vote to take the bonus in cash.

The Post Office hopes that when the scheme is fully implemented at 80 main sorting offices it will achieve savings in operating costs of about 15 per cent.

## £700,000 saved on contracts

By Rodney Cowton, Defence Correspondent

A committee of backbench members of Parliament yesterday decided that information about excess profits from two former employees of a defence contractor, had helped the Ministry of Defence save more than £700,000.

A report by the Public Accounts Committee of the House of Commons also notes that the Treasury and the Ministry of Defence have said that they will give consideration to people who help to identify excess profits and may pay them compensation.

This is likely to lead to MPs pressing for Government compensation to two former employees of Aish and Company, of Poole, Dorset.

The Ministry had recovered about £421,000 of excess profits made by Aish.

The two former employees are Mr James Smith, of Poole, and Mr D. W. Whitaker, of Broadstone, near Poole.

● Twenty-third Report of the Committee of Public Accounts, 1985-86: Production costs of defence equipment (House of Commons paper No 56, Stationery Office: £5.60).

## Inquest jury visits police station

The jury at the inquest on Mark Hogg, an escaped prisoner, yesterday retraced his movements in the week before his death.

The inquest at Exeter, Devon, was adjourned for the morning so that the seven women and three men could be taken on a coach trip to Exeter prison and Yeovil police station.

Mr Philip Rutherford, aged 26, who escaped with Hogg, has alleged that he was from beatings by police and prison officers at the two buildings.

Hogg, aged 33, of Rotherhithe, east London, died of kidney failure in the Royal Devon and Exeter Hospital, Wonford, eight days after escaping from a prison van near Ilminster, Somerset, and being recaptured.

Hogg threatened to kill Mr Peter Burnham, a prison officer, during the escape attempt, the inquest was told yesterday.

Mr Burnham, who was in charge of the three-man escort, was hit over the head with handcuffs and lay face down in the aisle in a pool of blood, the jury was told. He recalled Hogg saying: "Knife the bastard. Kill him."

The inquest was adjourned until today.

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Spectacular by millionaires

MP angry at holiday ordeal

Rider killed on TT circuit

Macho Lord



## Spectator writer sued by millionairess over 'malicious attack'

A multi-millionairess who claims she was branded a "high-class tart" by a wealthy gossip columnist, is suing him for libel damages in the High Court.

Mrs Rosemarie Marcie-Riviere, aged 71, who was born in Switzerland and has been married five times, claims an article by Taki Theodoracopoulos in *The Spectator* in August 1982, made her out to be "a coarse and ill-mannered woman of loose sexual morals".

Mr Richard Hartley, QC, her counsel, told Mr Justice Otton and a jury of six men and six women yesterday that the article was "a cruel and malicious attack".

It was a "spiteful" attack on a woman who had known "great happiness and also experienced great sadness" in her life.

Mrs Marcie-Riviere seeks damages and aggravated damages from Mr Theodoracopoulos, the publisher of *The Spectator* and Mr Alexander Chancellor, its former editor. They are contesting the claim, pleading justification and that the article was true.

As Mr Hartley described to the court how Mrs Marcie-

Riviere, who lives at Saint Moritz, and has homes in Argentina and Greece, had met and married her husbands she burst into tears, and was comforted by her fifth husband, Jean Pierre, whom she married in 1973.

Mr Hartley said that in 1978 Mrs Marcie-Riviere bought a house in Greece at Porto Heli, across from the island of Spetsai, and it was while living there that the alleged libels were written.

There was a malicious article by Mr Theodoracopoulos in September 1979, after a party she had given for 200 guests, "maybe because he had not been invited".

Then in September 1982 she received a "nasty threatening letter" from Mr Theodoracopoulos, containing a copy of the article complained of. The letter referred to her husband as a "catamite", which according to the dictionary definition, meant a boy kept for unnatural purposes, for purposes of sexual perversion or homosexual purposes.

"One wonders if it was the product of a sick mind or just a very evil mind," Mr Hartley said.

"You may feel it is one of

the most vitriolic and loathsome articles you have ever read," he told the jury.

The writer referred to himself as Odysseus being taken in by a "geriatric Circe", a witch in Greek mythology. It referred to her as an ex-barkeeper, which she never was, and said one husband, Ernest Kanzler, obliged her by dying and leaving her his considerable fortune.

It referred to Mrs Marcie-Riviere as the "merry widow" with a pun on her name of "Masseuse-Merciere". It dubbed the party she gave as "the Pansy Ball" for "rich, white, homosexual trash", and said her friends had "always been the type for whom no humiliation is too shameful, no insult too wounding to endure in order to be with what they often mistakenly consider to be their superiors".

It said that her houses were always filled to the brim with climbers and parasites. Mr Theodoracopoulos had said that he had been invited to lunch at her house in Greece, but when he arrived in his yacht "her painted face sagged like a collapsed cake" and he was told to go.

He claimed it was a "cunning stunt" to insult him.

Mr Hartley said that there was no justification for any of the allegations, which were plainly defamatory, and Mrs Marcie-Riviere was contesting Mr Theodoracopoulos's counter claim for libel damages over an interview she gave to *Women's Wear Daily* in October 1982, in which she claimed his article was all lies. She denies saying that everything he writes is lies, and denies the interview was defamatory.

The hearing, which is expected to last two weeks, continues.



Mr Theodoracopoulos and Mrs Marcie-Riviere

## MP angry at holiday ordeal

By Richard Evans, Political Correspondent

A Conservative MP yesterday demanded a crackdown on tour operators after returning to Britain from a "nightmare holiday littered with broken pledges and promises".

Mr Jerry Hayes, MP for Harlow, went to Tenerife with his wife Alison, who is five months pregnant, and Francesca, their daughter aged 20 months, after being attracted by a family holiday offer from a London travel company.

"Nothing that was promised in the brochure occurred. It was a nightmare and I have sent the firm a very strong letter," he said.

"The whole basis on which the holiday was sold was that there would be a kiddies representative to look after the children for two hours in the morning and a special baby patrol in the evening."

Mr Hayes said he and his wife were "dumped" in their resort at 5 a.m., given a map and told to find their own way to their apartment. When they found it there was a cot outside which would not go into the room because it was too large. The mattress was covered in old excrement, he said.

A spokesman for Falcon Holidays, of Notting Hill Gate, west London, confirmed last night that it would be carrying out an urgent investigation into Mr Hayes's complaints and would offer compensation if his criticisms were correct.

## Rider killed on TT circuit

Eugene McDonnell, a motorcycle mechanic, aged 24, from Port Glenage, Co Londonderry, Northern Ireland, was killed instantly in yesterday's junior 250cc TT race on the Isle of Man when he hit a stray horse at 100mph at Ballaugh Bridge. The horse was also killed.

He was the third rider to die in the TT races this year.

Race report, page 36

## Macho London flops with Japanese

By Richard Evans, Political Correspondent

Britain is losing out to France in the battle to woo Japanese tourists, because of London's "macho" image.

The free-spending visitors from the Far East, especially young Japanese women, are put off by what they see as the "excessive" masculinity of England's capital, preferring to spend their time in Paris, which they view as the cultural centre of Europe.

But the Government, already concerned by the slump in Britain's tourist trade caused by thousands of Americans cancelling holidays, has decided to counter that slump by launching a campaign in Japan that will have a new "softer" London as its main selling point.

Yemen of the Guard

Household Cavalry displays, London Bobbies - the traditional fairs of posters and brochures aimed at Japan - will be scrapped.

Instead there will be an emphasis on London's West End theatres and musicals such as *Cats* in order to highlight London's cultural potential. Fashion and stores such as Harrods will also be highlighted.

To back up the marketing switch, a video will be prepared with Shirley Bassey singing a "Song for London" specially written by Lyndsey de Paul.

Mr David Trippier, Minister for Tourism, has set the counter offensive in motion after returning this week from an eight-day visit to Japan

where he discovered Britain was not fulfilling its potential for attracting tourists.

Last year 206,000 Japanese visited Britain and ministers are hoping for a 4 per cent increase this year. But Mr Trippier said: "The potential could be greater if we were to concentrate a little more on young Japanese women between the ages of 18 and 25 who, with the rise in the yen, are better off and who are coming in increasing numbers to the UK."

"None the less these women are still preferring to have a longer stay in Paris than they are in London. They think Paris is the cultural centre of Europe and London is too masculine."

## Warning to jury in bombing trial

A jury was urged yesterday not to find an alleged IRA bomb plotter, Peter Sherry, "guilty by association".

Stephen Solley, for Sherry, aged 30, said at the Central Criminal Court that such a conviction would be a "terrifying path for an English jury to take".

Mr Sherry is accused with four others, including Patrick Magee - who also faces the allegation that he caused the bombing at the Grand Hotel, Brighton - with conspiring to carry out a bombing campaign in 16 London and seaside locations last summer.

The jury has been told the five were caught "redhanded" when detectives raided a flat in Glasgow last June.

Mr Solley, making his closing speech on the twentieth day of the trial, said that if the police raid at Langside Road, Glasgow, had occurred one hour and 40 minutes earlier, they would not have known of Sherry's existence. There was

no evidence to link him with an arms and bomb cache found at James Gray Street near by.

"There is some vague allegation that because he happened to be there by a complete fluke when the police came, that in some way he must have been guilty of this grave crime."

He said that Mr Roy Amlot, for the prosecution, had spent only eight minutes of his closing speech dealing with Mr Sherry. "In the context of the gravity of the crime we say it is an outrage that Sherry's case has been so glossed over by the prosecution."

The trial continues today.

Mr Solley also accused the prosecution of "moving the goalposts" during the trial and trying to widen the allegations against him after the introduction of an allegedly "sensitive" note written on cigarette papers and found in his possession.

The trial continues today.

## Letter by killer read to court

A man sentenced to life imprisonment for murder had described himself as an animal who deserved to be caged, Leicester Crown Court was told yesterday.

Paul Bestock, aged 19, a meat processor, of Blakesly Walk, Beaumont, Leys, Leicester, wrote to his girl friend after his arrest: "I think that I am an animal who should be prevented from ever being allowed to walk the streets again."

The court was told that Bestock had an unhealthy fascination for black magic, the occult and weapons. He was ordered to be detained at Her Majesty's pleasure for murdering Caroline Osborne, aged 33, a pet beautician, in July 1983 when he was 16, and sentenced to life imprisonment for murdering Amanda Weedon, aged 21, a nurse, in April 1985.

## Boys kept death a secret

Two boys who saw Leighton Jenkins, aged eight, fall to his death in a sewage tank, kept the catastrophe secret for nearly two weeks.

They were too frightened to tell anyone, the South Wales police said yesterday. The boys, aged nine and seven, tried to save their friend, but failed.

Hundreds of volunteers and police with dogs and a helicopter combed an area of more than 40 square miles for 11 days, searching for the boy, from Betws, near Bridgend, Mid Glamorgan.

His body was found last weekend while a water board workman was carrying out routine maintenance at a sewage works, just 200 yards from the missing boy's home.

The two boys, who are not being named, were playing with Leighton on May 21 and got into the treatment works after climbing through a fence.



## Damages claim for birth after sterilization

A mother who gave birth to a boy after being sterilized claimed damages in the High Court yesterday for the mental anguish and cost of bringing up the boy.

Mrs Phyllis Gold, aged 39, and her husband had three

daughters and had decided their family was complete after the birth of their child, Nicholas, in August 1979.

Her counsel, Mr Charles Lewis, said she went to the North Middlesex hospital where sterilization was sug-

gested and the day after still live at Larkfield Avenue, Harold's Cross, Dublin.

Nicholas was born Mrs Gold was brought a consent form to sign when she was still feeling "woosey" and the operation was carried out.

In 1981 the family moved back to Ireland, where they



## Informal look for royal couple

Miss Sarah Ferguson, wearing a white dress with a picture of a prowling leopard on the back, arrived at Heathrow Airport yesterday looking tanned and happy after her short Caribbean holiday.

At the same time, the Post Office released 12p and 17p stamps featuring an informal photograph of Miss Ferguson and Prince Andrew, to commemorate the royal wedding.

The photograph, personally selected by the Prince and described as "impromptu", was taken by a friend, Mr Gene Norcor, aged 40, in a room at Windsor in the spring.

A Post Office spokesman said that the photograph, "one of Prince Andrew's own favourites", had not been re-touched.

Miss Ferguson, her hair loose, is displaying her ruby engagement ring. Prince Andrew is wearing a cream-coloured sweater and a grey-blue open-neck shirt.

His insignia as a Royal Navy Lieutenant is featured on the 17p stamp, while the 12p version has two wedding bells.

The stamps, designed by Mr Jeffery Matthews, will go on sale on July 22, the day before the wedding at Westminster Abbey.

## 'Dr Death' changes his plea to guilty

A man charged with drugging and deceiving a number of elderly women yesterday changed his plea to guilty after several of his victims testified against him in the Central Criminal Court.

Sidney Noble, known as Dr Death, made the dramatic confession on the third day of his trial.

Noble, aged 57, bespectacled and sleek-haired, showed no emotion as the judge warned him he was considering passing a sentence of life imprisonment "for these grave offences".

Judge Pigot, the Common Sergeant of London, remanded him in custody for medical reports.

He had been told that Noble conned his way throughout southern England last summer while on the run from a 10-year prison sentence for similar offences against old people.

Mr David Cocks, QC, for the prosecution, told the court that Noble had a "unique imagination", posing as a doctor and adopting other bizarre guises.

Once in their home he mixed them a sedative cocktail, which left them unconscious for hours, and stole their property.

Noble at first denied administering stupefying drugs to five women and one man, theft, forgery and attempting to obtain property by deception.

The offences took place in Weston-super-Mare, Eastbourne, Southend, London and Woking.

Discharging the jury, the judge said: "This has come as something of a surprise to you. You may think there can be no more convincing evidence of guilt than in such formal surroundings as a court a person should change his plea."

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# Fowler firm on management philosophy

## HEALTH SERVICE

The Government had no intention of turning its back on the general management concept in the NHS, which was in the interests of the health service, Mr Norman Fowler, Secretary of State for Social Services, said when making a statement on the resignation of Mr Victor Paige from the chairmanship of the NHS Management Board.

Mr Fowler said that the resignation of Mr Paige was a disappointment but that it was not a setback for the general management concept. He said that the Government was committed to the concept and that it was not a matter of whether or not it was implemented.

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# Oil firms told not to panic

## ENERGY POLICY

Investment by oil companies now would bring returns over the next 10 or 15 years so they should consider what was likely to happen to the price of oil in that time and not indulge in panic reaction to short-term fluctuations in oil prices, Mr Malcolm Rifkind, Secretary of State for Scotland, said during a Commons question time.

Mr Rifkind said he took every opportunity to impress this on the oil companies.

He was replying to Mr Alex Pollock (Moray, C) who had asked him to be asked in his discussion with a delegation from the General Council of the Scottish TUC on June 20 the

problem of the oil rig construction yards in Scotland. Mr Rifkind said he would do all he could to ensure an even and fair distribution of work among the various yards competing in Scotland at this anxious time.

Mr Rifkind said that the Scottish people did not want any part of the Government's policy. Mr Rifkind said he would do all he could to ensure an even and fair distribution of work among the various yards competing in Scotland at this anxious time.

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Despite the somewhat comic opera loyalty of some Tory backbenchers (he said), there is a growing fear about the unemployment level and that the Scottish economy has reached a point of no return.

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# Channel Tunnel process approved

## HYBRID BILL

The Government's procedural motion to enable the Channel Tunnel Bill to go forward with the opposition having until June 19 to petition against it, if it received its second reading tomorrow (Thursday), was carried in the Commons early today (Wednesday) by 233 votes to 87.

The Bill is hybrid, as construction of the tunnel is not only a matter of general public interest but will also affect private rights. Because of this, it has to comply with a special procedure set out in standing orders.

The motion carried by the Commons enables the standing orders to be set aside and the House, explained that the main problem arose over timing and dates by which certain procedures had to be observed.

Some Kent MPs expressed misgivings about the motion. One of the most outspoken was Mr Jonathan Aitken (South Thanet, C), who said that he would vote against the motion, which sought to short-cut the people of Kent and to deny them the fair play they had been promised since the Government had launched this task.

Such an obvious piece of sharp practice was designed to keep individual objections down to a minimum. To refuse further time would damage the reputation of Parliament and anger the people of Kent and other petitioners.

In any case, what procedural time the Government gained on the Commons was likely to be lost on the House of Lords roundabout.

Mr Robert Hughes, chief Opposition spokesman on transport, said the Government should have taken the advice of the Opposition and held a public inquiry when the Channel Tunnel project was first proposed.

The problem, he said, was that the Government suffered from a 130 majority. Because of this, it did not have to think through its policies or their consequences. It did not even have to take account of the procedures of the House.

The Government should think again and provide a reasonable period of time for discussion. If it did so there would be no need to suspend standing orders.

Mr David Mitchell, Minister of State for Transport, said the Government's handling of the matter compared favourably with the situation under normal procedures.

It had allowed 21 weeks from the announcement to the time for closure of petitions, whereas nine weeks was usual. Looking at it dispassionately, it was clear that petitioners had not been disadvantaged.

The Government did have sympathy with those seeking to extend the time for petitions to be submitted.

Parliament today

Commons (2.30): Channel Tunnel Bill, second reading and motion for its commitment to select committee.

# Moves to prevent outbreak of Legionnaires disease

## HOSPITAL INQUIRY

The first inquiry report into the outbreak of Legionnaires disease at Stafford General Hospital in April 1985 had concluded that the outbreak could not be attributed to any single factor but referred to a combination of circumstances which appeared to have contributed to it, Mr Barney Hayhoe, Minister for Health, told the Commons in a statement.

He said the report stated that the circumstances included defects in design and construction of engineering services, lack of knowledge of the sophisticated engineering plant and shortcomings in maintenance. The report also pointed to the inherent difficulty on present knowledge of eliminating the Legionella bacillus in water spray cooling towers used for air conditioning.

Mr Hayhoe said the contents of the final report was a matter for Sir John Badcock, who had chaired the inquiry, and his colleagues.

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# All-night riddle of X-factor

## GAS BILL

Tuesday's sitting of the House of Lords continued until 9.39 am today while peers discussed in detail the proposals in the Gas Bill. It was their fifth day of consideration of the Bill in committee.

The Bill provides for the privatisation of the gas industry. During the course of the night, Lord Belstead, the Government spokesman, said the riddle of the X-factor had to remain a mystery for the time being.

Lord Bruce of Donington (Lab), for the Opposition, had asked whether the new method of determining gas prices—the X-factor—represented the efficiency obtained by gas suppliers as part of the mathematical formula for determining prices.

The Government had not so far arrived at a figure, he said, and it was unlikely such a figure would be available before the report stage of the Bill.

He said his amendment would provide the answer for the Government. The X-factor would be arrived at in consultation with the supplier, the Gas Consumers' Council and the trade unions in the industry.

Mr Cartwright said he was not a member of the House of Lords but he was a member of the House of Commons and he was a member of the House of Commons.

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## COMMENTARY



Geoffrey Smith

The tortured efforts of Liberals and Social Democrats to work out an agreed defence policy will reach a particularly delicate stage today. At a special meeting of their joint commission of the Social Democratic members, Mr John Cartwright and Mr James Wellbeloved, will ask for a letter of explanation from them to be published with the report.

That letter seems bound to be taken as a note of reservation, virtually of dissent, from the proposal that the Alliance should delay a decision as to whether there should be a successor to Polaris as Britain's independent national deterrent.

Mr Cartwright and Mr Wellbeloved are in effect taking the same position as Dr David Owen did at the recent Social Democratic Council in Southampton: that the Alliance must take a stand on the issue before the general election and that it should commit itself to the principle of an independent deterrent.

Refusal to fudge is basic issue

That line has been criticised by many Social Democrats as well as by Liberals. How can the Alliance be held together, it is asked, unless both parties are prepared to compromise by taking account of the convictions of the other?

When there is a fundamental division as to whether there should be a national deterrent after the lifetime of Polaris, how can any accommodation be found except by agreeing not to push the issue until the Alliance is in government and forced to choose?

Those are not trivial objections. If the absolute priority is to preserve the Alliance in good working order then Dr Owen's critics are right. But a political party will not command public confidence if it always puts its own internal cohesion above the national interest.

The Alliance leaders have founded their reputations on their refusal to fudge the basic issues. So they are likely to be gravely embarrassed in the general election campaign if they cannot say whether they are for or against the principle of an independent national deterrent.

But it is necessary in the national interest that the Alliance should declare its hand on the deterrent before the general election. I believe that it is for one special reason.

# Torness to be commissioned

## NUCLEAR ENERGY

Mr Malcolm Rifkind, Secretary of State for Scotland, rejected a call in the Commons at question time for a halt to the commissioning of the Torness nuclear generating station. The British nuclear industry had a superb safety record, he insisted, and there was no reason to halt the commissioning of the Torness nuclear generating station.

He was replying to Mr John Home Robertson (East Lothian, Lab), who asked if now that there was such massive excess generating capacity in Scotland he would halt the felling of the reactor at Torness at least until such time as the environmental

and safety and economic consequences of the commissioning of that power station could be properly considered.

Mr Rifkind said the Government is in no haste to do anything. In the past 30 years there has not been a single significant incident anywhere in the United Kingdom to endanger the health or life of the public. Mr Robertson advanced the construction of the Torness nuclear power station when he first sought to become an MP and it seems somewhat odd that he is now trying to pretend that he has different views.

Mr Gavin Strang (Edinburgh East, Lab): Chernobyl has

# Compensation for victims of road accidents

The concept of no fault liability should be introduced into the law so that victims of road traffic accidents could get the compensation they deserve without having to prove negligence, Mr Greville Janner (Leicester West, Lab) said in the Commons when successfully seeking leave to introduce a Bill for that purpose.

The existing system was antiquated, ridiculous, unduly slow and expensive, he added, and a form of legal lottery. It denied compensation to most and ensured that most of those who did get compensation had to wait a very long time for it. One way of financing the aims of the Bill would be to add something to motor insurance premiums.

The Bill was read a first time.

changed matters and there is an overwhelming case for saying that we should reduce our dependence on civil nuclear power. If this Government is not prepared to do that, will it give an assurance that it will not prevent another government from doing so by reducing coal production capacity?

Mr Rifkind: It will depend on a number of factors, including demand. If we ceased to use civil nuclear power in Scotland we would go up dramatically. It has been suggested that an increase of between 25 and 30 per cent would be required.

# Ombudsman to check on building societies

The first compulsory ombudsman scheme in the private sector will be set up to check on building societies, Sir George Young, Under Secretary of State for the Environment, said when he moved a new clause to the Building Societies Bill to establish the scheme.

He was speaking during the report stage of the Bill which allows the societies to widen the scope of their activities and establishes a building society commission.

He said that the clause gave effect to an undertaking to obligate building societies to belong to such a scheme in relation to certain activities.

The Building Societies Association had been planning such a scheme. The clause set out the criteria for the scheme, which would apply to savings accounts, whether share or deposit; services relating to the handling of money and all lending.

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# Pledges must be made to stick

All the pressures in such discussions will be to weaken not to strengthen commitments already made. Only the defence pledges that the Alliance made in the election would have any chance of becoming a condition for a deal after the election.

The Alliance seems to be presented with a choice between two positions. The joint commission is expected to recommend that it should reject Trident and decide later whether any other successor to Polaris would be acceptable.

Dr Owen and his supporters believe that the Alliance should commit itself to the principle of an independent deterrent and decide later which successor to Polaris would be best.

When he spoke to the 1983 Liberal conference at Harrogate he pointed to the dilemma that could face the next government if millions of pounds had already been committed to the Trident programme by the time it took office. If he ever comes to negotiate with the Conservatives he may find that he has tied his hands a bit too tightly.

Those are not trivial objections. If the absolute priority is to preserve the Alliance in good working order then Dr Owen's critics are right. But a political party will not command public confidence if it always puts its own internal cohesion above the national interest.

The Alliance leaders have founded their reputations on their refusal to fudge the basic issues. So they are likely to be gravely embarrassed in the general election campaign if they cannot say whether they are for or against the principle of an independent national deterrent.

But it is necessary in the national interest that the Alliance should declare its hand on the deterrent before the general election. I believe that it is for one special reason.

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## Judges concerned over early parole for short-term prisoners

By Peter Evans, Home Affairs Correspondent

Concern about the operation of parole for prisoners serving shorter sentences has been expressed by crown court judges.

An annual report of the Parole Board, issued yesterday, says the judges were finding it hard to accept that "a majority of offenders sentenced to between 10 and 18 months imprisonment were being released after six months, irrespective of the differential length in the sentence imposed by the crown court."

Representatives of the judiciary and the Home Office are discussing issues raised by the release on parole under the Criminal Justice Act 1968 of prisoners serving less than two years' imprisonment.

The much shorter minimum qualifying period and the fact that a larger proportion of prisoners are being released on parole has thrown into relief rules governing the counting of pre-trial custodial remand time against sentence, the report says.

Such time counts towards a subsequent custodial sentence, attracting remission, but not towards the minimum

qualifying period for parole. How much time is spent on remand may often be an important determinant, therefore, of the relative periods in custody by inmates receiving medium-term sentences.

The report cites the criticism that although the failure rate, measured by recalls, has been low, the consideration by local review committees of prisoners serving less than two years is based on information that is often inadequate. Moreover, there is a risk of parole being regarded as automatic other than in cases of bad prison behaviour.

Nevertheless, about one in four such applications considered by local review committees in 1984 and 1985 was not regarded as suitable for release, the report says.

The controversy arises as a result of an order under section 33 of the Criminal Justice Act 1982 which reduced the minimum qualifying period for parole from 12 months to six months from July 1, 1984. The overriding requirement to serve one third of the sentence, if it is longer than six months, remained unaltered.

Since the Home Secretary has directed that cases will qualify for review only if, when paroled, a minimum of one month on parole would be available, the reduction in the minimum qualifying period for parole had the effect of cutting the lowest eligible sentence for parole from about 19½ months to about 10½ months.

Lord Windlesham, chairman of the board, told a press conference that delays in parole decisions were caused by the Home Office preparing and processing information on cases to come before them.

"We are getting a lot of cases that are coming to us considerably later than would otherwise be the case."

The report says that during 1985 a total of 803 prisoners serving determinate sentences were recalled to prison during their parole period and had their licences revoked. That represents about 5.6 per cent of those finally recommended for parole in 1985, compared with 4.3 per cent in 1984.

Report of the Parole Board for 1985 (House of Commons Paper 428, Stationery Office, £5.10).



## Success in the family

Fifteen members of Ivy Smith's family have helped the painter, print-maker and part-time lecturer at Norwich Art School to win the £2,000 John Player Portrait Award.

They are the subjects of the 78 in by 99 in oil canvas, "Golden Wedding", which also won her a £2,000 commission to paint a well-known sitter for the National Portrait Gallery's contemporary collection.

Miss Smith, aged 40, from Aylmerton, Norfolk, was educated at the Chelsea School of Art and the Royal Academy Schools. She won third prize in the 1981 awards and was specially commended in 1983 and 1985.

The second prize of £1,000 was won by Arthur Neal, of Deal, Kent, for his portrait of Dan Backhouse, a friend and former teacher. Terence Wilson Fletcher, of Hampstead, north London, won the £500 third prize for a portrait of a friend, Olivia (Photograph: Dod Miller).

## BR 'has not got there' says survey

By Robin Young

British Rail have not got there yet, according to a survey reported in the Consumers Association magazine, *Which?*

Only a third of 494 commuters from a sample of 50 stations in London and the South-east thought that the punctuality of their trains was good. Two-fifths of them spontaneously complained about the irregular service and delays.

Almost a third of Inter-City travellers found the fares system confusing, and said they would like to see improved information about the types and costs of tickets.

*Which?* says that the system is not fully understood even by British Rail staff because of 200 calls to its telephone inquiry bureaux, only half got a full answer. One fifth of the callers were given wrong or incomplete information about the cost of their journey, with widespread confusion about Sever tickets and their validity, while in some cases inaccurate departure times and route information were given.

One third of the calls to the bureaux took longer to be answered than British Rail's target time of 30 seconds, with two callers having to hold on for more than five minutes before their call was answered.

Two fifths of commuters complained of lack of seats and cramped standing room on their morning trains. There were also grumbles about the state of commuter stations, and the lack of cleanliness on the trains.

One third of more than 300 Inter-City travellers questioned thought that food and drink was not as widely available on trains as necessary. Only one in eight thought that when it was available it was of very good quality, while two-thirds thought it expensive.

British Rail said that it was encouraged by some of the *Which?* findings, which rated Inter-City service "quite good overall" and the commuter service "adequate", and added that it was already taking action to improve standards in relation to many of the criticisms raised.

In the same issue, *Which?* reports on air fares in Europe and says that it is difficult to avoid the conclusion that consumers are being "horribly overcharged".

## Court told of rules governing dog fights

Rules of the illegal sport of dogfighting were explained at the trial of five men at Redbridge Magistrates' Court, east London, yesterday.

Mr Kevin Degenhard, a chief inspector for the Royal Society for the Prevention of Cruelty to Animals, said the rules, known as the Armitage rules, were based closely on the rules of cockfighting.

Lines marked at diagonal corners of the ring and a line in the middle were known as "scratch marks", he said.

"The idea is to hold each dog back behind the scratch marks. The first dog has to cross the corner scratch mark, then cross the mark in the middle to get to the other dog. This shows its willingness to fight and the other dog is released."

"If the first dog does not come up to scratch, that is, it does not cross the scratch mark, this indicates submissiveness and the other is automatically the winner." Mr Degenhard said that carpet taken from the alleged scene of dog fights at Aldersbrook Primary School, Wanstead, east London, had lines of masking tape to indicate scratch marks.

He said the length of a dog fight varied. "If a dog is not fully fit, then another, aggressive, fit dog makes short work of it very quickly."

He told the court that he had found a Staffordshire bull terrier, an English bull terrier and an American pit bull terrier in the garden of the school caretaker's premises. He had also found harnesses, weighing scales and a treadmill used for exercising dogs.

The caretaker, Alexander Funk, aged 29, of Leytonstone, east London, and four other men, have been charged with illegal dogfighting.

Mrs Shirley Crouch, the school headmistress, told the court that she had found "tiny splashes of what could have been blood" on one wall of the school swimming pool.

The case continues today.

**£5.5m bypass**  
A £5.5 million bypass for Martlesham, Suffolk, on the A12, was announced by the Department of Transport yesterday. Work on the 1.8 mile bypass begins next month.

## Academic appraisal backed

By Lucy Hodges, Education Correspondent

University and polytechnic lecturers should have their performances appraised in the same way as teachers to ensure higher educational standards, Mr George Walden, Minister responsible for higher education, said yesterday.

In the first speech by a Minister on the appraisal of academic teaching and research, Mr Walden said that it would involve classroom assessment and possibly appraisal by students of their lecturers.

"There is no question but that appraisal of teachers must focus on their capability as lecturers, their classroom performance. And this must involve classroom observation."

"Sensitivity, and perhaps some ingenuity, will be required to develop arrangements enabling the appraiser to make informed judgements about classroom performance, without intimidating the sub-

ject or upsetting the audience. Some sort of civilized, gentlemanly, overt system of espionage by consent will have to be devised."

Addressing a conference at Teesside Polytechnic, Mr Walden said that it was not the Government's intention to tie appraisal to pay levels. But he said: "In the last resort, where all remedial measures have failed, the findings should inform dismissal procedures."

His speech revealed government determination to continue the campaign for higher standards and more rigorous procedures in education. Sir Peter Swinnerton-Dyer, chairman of the University Grants Committee, told the universities last month that the Government would not stop "nagging" them.

Mr Walden said that the Government had no fixed view on how appraisal should be carried out, but he expected

that it would be performed by the subject's immediate superior, as it was elsewhere. Other types of appraisal would include peer review (for scholarship), and possibly staff appraising their heads of department and students appraising their lecturers.

Mr Walden said that the most important characteristic for effective appraisal was candour. "Giving praise is easy, and proper, where it is due. But effective appraisal must also involve criticism, positively expressed." Objectivity was important, as was familiarity with the subject's work.

There was also a danger of fostering safe rather than imaginative performance. "I wonder how Einstein would have fared under a staff appraisal system. As is well known, he did not do too well under the school examination system used at the time."

## EEC plea to protect landscape

By Hugh Clayton, Environment Correspondent

Environmentalists yesterday called for reforms to EEC farm prices to prevent further damage to the countryside.

The Council for the Protection of Rural England said that countryside campaigners were tired of waiting for EEC governments to reduce farm prices and institute agricultural policy to protect the environment.

Mr Robin Grove-White, the council director, told the 12 EEC farm ministers in a letter that the most they ever seemed to do was "the annual shoring up of the crumbling policy."

The council joined the World Wildlife Fund and the Institute for European Environmental Policy in threatening to seek the dismantling of EEC farm policy rather than its reform.

Mr Grove-White said that EEC ministers had failed to set policies which fitted the needs of the countryside. "The policy may now be too inflexible to change," he said.

## £1,344 prize for editors

A prize of £1,344 awaits the editor of a provincial evening newspaper winning this year's Samuel Storey Editorial Award, sponsored by Portsmouth and Sunderland Newspapers, it was announced yesterday.

Entrants must submit a copy of their newspaper published in April or May 1986, containing an item which they have written. They must also submit copies of two leading articles which they wrote and which were published during the 12 months preceding May 1986.

## Dora Russell funeral date

The funeral service for Mrs Dora Russell, who was aged 92, the peace and women's rights campaigner — and second wife of the philosopher, Bertrand Russell — will take place at Penmoult Crematorium, Truro, Cornwall, next Tuesday, at 3 pm.

At her request, Mrs Russell's ashes will be scattered in the garden at Carns Voe, near Portluc, where she had lived since the 1920s.

## Council buys 'theme park'

Britannia Theme Park near Shipley, Derbyshire, has been bought by Derbyshire County Council in a £2.5 million agreement, and a commercial partner is to be sought to run it.

The park was developed on land leased by the council in 1981 to KLF (UK), a company based in Bournemouth, which went into receivership last year.

## Peer's son is found dead

Christopher Addington, aged 45, the son of Lord Sidmouth, was found dead in his fumed-filled Volvo car at Sionfield, Oxfordshire, yesterday, six weeks after his wife Clio's death in April. He had been missing from his home in Oxford for two days.

## Vigil on birds

Hundreds of bird watchers are maintaining a vigil at Clumber Park, near Worksop, Nottinghamshire, where fledglings have been hatched by a pair of rare, grey spotted woodpeckers.

## Man faces eviction over farm clause

A lecturer at Liverpool Polytechnic has been ordered to move out of his Lake District home and put it up for sale under the terms of an agricultural workers' planning condition made nearly 40 years ago.

Mr Thomas Hartney, aged 50, has owned the three-bedroom bungalow at Rosgill, near Shap, since 1981. It was built in 1949 for a retired farmer with a condition that it should be occupied only by a member of the farming population.

But when Mr Hartney bought it at auction for nearly £30,000 he was told the planning condition was nothing to worry about because it was so loosely-worded.

However when he applied

recently to the Lake District Special Planning Board about building extensions the condition was discovered and yesterday the board's development control committee refused a request to have the condition removed and decided to take enforcement action.

Mr Hartney's wife, Susan, said: "When we bought the house our conveyancers mentioned the agricultural condition and it was checked with a solicitor who told us it did not matter."

Mr Hartney said yesterday: "I am very angry and will fight this petty bureaucracy every way I can. They will have to carry me out of the house."

He said they would appeal against the decision.

## London is told of rabies risk

London must remain alert to the threat of rabies and keep a vigilant watch for mammals brought into the city illegally, the chief veterinary officer for London said yesterday.

At a seminar on rabies, Mr Geoff Wiggins told animal health inspectors from 12 London boroughs what measures to take if an outbreak were discovered.

"Although we have not had a case of rabies in London during the last 10 years, it is very important to be prepared because it is a terrible disease that kills 15,000 people around the world every year," he said.

In an outbreak, strays would be destroyed if uncollected after three days and pet owners would have to muzzle their animals and keep them inside, he said.

Last year 19,000 cases of rabies were reported in France. Health inspectors are concerned that the proposed Channel tunnel will bring more visitors from Europe and so increase the risk of a rabies outbreak.

The disease has spread across Europe, mainly by foxes. Mr Wiggins said that about 100 illegally imported pets were brought into Britain every year.

## Boy killed brother in gun accident

Stuart Brown, aged 14, told an inquest yesterday how he shot his elder brother, Steven, aged 16, dead with a shotgun they both believed was empty.

A verdict of accidental death was recorded.

The boys were playing snooker with a friend at their home in Yew Tree Lane, Spratton, Northamptonshire, last March, when Stuart picked up a bolt action weapon, and began pointing it at objects in the room.

Moments later it went off in his brother's face at close range killing him instantly. Steven, a farmworker, died from haemorrhage and shock due to the injury to his skull.

Stuart said that he had previously picked up another gun, and checked it was un-

loaded by pointing it at the floor, and pulling the trigger. "I then pointed the other gun at things around the room. Then it went bang and Steven fell to the floor," he added.

The inquest at Northampton was told that the younger boy then dropped the gun and ran from the room.

Earlier that day, Steven had been out shooting pigeons with the friend, David Fretter, aged 17, using the two weapons, and they both believed them to be empty after checking them when they finished.

Mr Michael Collicott, the coroner, said: "The facts speak for themselves how dangerous shotguns can be, and they should never be pointed at anyone. This is not the first time this has happened."

## Dig finds oldest pyres

The earliest known cremation cemetery in Britain has been found on the outskirts of Peterborough, Cambridgeshire. The discovery was made by archaeologists excavating a six-acre field in the agricultural belt near the village of Maxey, seven miles north-west of the city.

Funeral pyres preserved in water-borne clay were un-

covered, together with fragments of human bone and burial pottery dating back 5,000 years.

The site has produced many artefacts including the oldest piece of string in Britain, curled up in a piece of clay and almost three feet long, made from vegetable fibres. It is to go to the British Museum for display.

## Science report

## How fireflies help research

By Hugh Davies

What have fireflies in common with jellyfish, and why are they both important to research in biomedicine? The answer is bioluminescence, which provides the fire in the firefly and the flash in the flash-light fish.

Research on this phenomenon has been documented since 1667, when Boyle discovered that if he deprived luminescent bacteria of oxygen by using a vacuum pump, the light they emitted began to fade. It brightened immediately the oxygen was returned.

Today, the chemical reactions involved in bioluminescence are being used in research on muscle and nerve tissue and in studying the body's immune system.

Luminescence in living organisms is caused when luciferin, a small organic compound, combines with oxygen in the presence of luciferase, a catalytic enzyme, to produce oxyluciferin. This is formed in an "excited state", in order to return to its stable

or ground state, the molecule emits a photon of light.

It has been estimated that bioluminescence may have arisen independently as many as 30 times during the course of evolution.

One of the first bioluminescent systems to be used in the field of biomedicine was that of *Aequorea*, a jellyfish.

It was discovered that its luminescent system is triggered by calcium, one of the universal regulators in all living things. As a result, *aequorin*, the chemical combination of luciferin and luciferase involved in the light reaction, became sought after as a test for calcium, for research on muscle and nerve tissue. When it comes into contact with calcium in tissue samples, the emissions caused by the luminescent reaction can be detected, using sensitive light-detection equipment.

*Aequorin* has now been overtaken in most laboratories by the development of purpose-built fluorescent indicators.

They were first produced by Dr Roger Tsien, an American post-doctoral student at Cambridge University, in the early 1960s. On binding with calcium, they change their fluorescent characteristics, which can be measured using spectrometry.

Luminescent indicators are also being developed to aid the study of man's immune system. A method of labelling antibodies, using synthesized luminescent molecules known as Acridinium esters, is being perfected at the College of Medicine, University of Wales, Cardiff.

Dr Ian Weeks, a member of the Cardiff team, said: "Once these indicators become fully available, we hope they will replace the use of radioactive isotopes such as iodine 125, as labels in immuno-assay". Luminescent indicators are more sensitive than their radioactive counterparts, according to Dr Weeks. Their emissions can be controlled and concentrated to suit detection, without harming the subject.

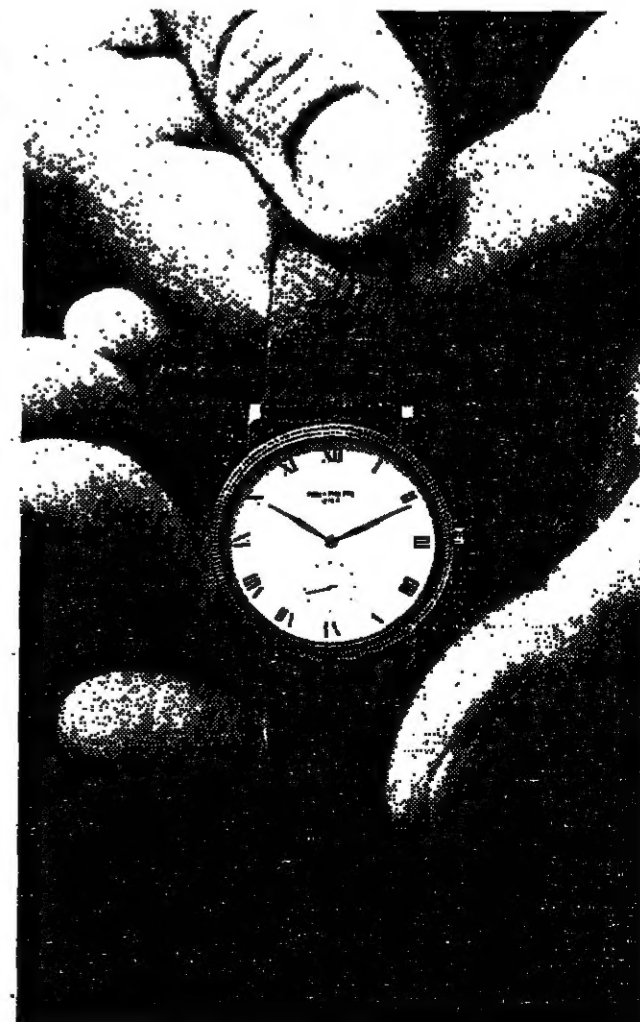
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# Amal overcomes Sunni militia but PLO battles on in Beirut

From Robert Fisk, Beirut

Indeed, Mr Nabih Berri, the Amal leader, has expressed interest in talking to Mr Arafat about a ceasefire, a desire which has met with no approval from Amal's allies in Syria.

In west Beirut yesterday, reports of looting in Sunni areas by Amal gunmen only added to mutual hostility between the two Muslim communities. Mr Berri again claimed that any of his men found stealing would be summarily executed, a threat which has produced precious few results in the past.

The whereabouts of the leadership of the Sixth of February Movement was unclear yesterday. When Amal gunmen stormed into the party's headquarters near Corniche Mazraa, they found no trace of Mr Chaker Berjawi, the leader of the militia. Nor did they discover any proof that the Sunnis had been acting in concert with the Palestinians in the camps.

Mr Arafat's own claims in Tunis that Amal have been massacring Palestinian civilians lacked some credibility in west Beirut, where reports of a children's home being blasted to the ground by Amal, killing all those inside, proved to be untrue. Yet no one doubts that, as usual, there have been individual murders during the fighting. Most of the Palestinian civilians had in any case long ago fled south or taken refuge in Druze or Sunni areas of west Beirut.

The Muslim sector of the city returned to something approaching normal yesterday, with shops open and a few police Land-Rovers gingerly patrolling the streets.

Amal seems to regard its latest victory as complete, disregarding the complaint of the Prime Minister, Mr Rashid Karami — who, under the Lebanese constitution, is himself a Sunni — about the cost in civilian lives. At least 45 people died in Tuesday's street fighting.

## Kidnap plea by dying man

From Our Own Correspondent Beirut

Down the crackling telephone line from Batavia in New York state, Mr Richard Anderson's voice sounded tired and weak, a world away from west Beirut yet intimately bound up in events here; a sick man praying he would see his kidnapped brother before he died of cancer.

Terry Anderson, the Associated Press bureau chief in Lebanon, was kidnapped in Beirut 15 months ago, and in February this year his father, Glenn — hoping to the last that he would see his son again before illness overcame him — died of cancer. Then yesterday Mr Richard Anderson was told that he, too, had cancer and heart disease and had not long to live.

The Andersons seem to be a tough family and it showed in Mr Anderson's voice. "I don't want Terry to come home and find both his father and his brother dead," he said down that muffled phone line. "I need to see Terry just one more time before I go. I've made a



Terry Anderson: seized in Beirut 15 months ago.

American and French embassies there in 1983.

Typically, Mr Richard Anderson, who is only 46, has just made a video-tape appeal from his hospital bed for his brother's release, a short cassette which he has asked to have broadcast on Lebanese television.

"I've been diagnosed to have cancer, the same as my father," he said. "And my father made a vow that he would hang on and not die until he saw Terry. Unfortunately, the cancer got my father faster than he thought it would."

"But now I'm hanging on and I've got to see Terry before I go. On the video I've made, I've asked the people holding him to send him home to me."

The hospital authorities are sending Mr Anderson back to his home at the weekend because — as he put it bleakly yesterday — "they can do nothing more for me."

"It's hard to believe that both dad and I came down with cancer," he said. "It seems to run in the family. Now I want to see Terry so badly before I die."



General Chaowalit Yongchalyuth, right, salutes an honour guard at a ceremony in Bangkok yesterday after taking over as commander-in-chief of the Thai Army from General Arthit Kamlang-ek, left.

## California gives lead on lawsuits

From Rhoderick Sharp San Francisco

California voters have backed a referendum measure financed by insurance companies which, the companies say, will put an end to "ridiculous lawsuits".

The measure had been compared, because of the controversy it inspired, to the 1976 Property Tax Reform Bill Proposition 13, and it is being suggested that it will have an equally influential impact.

Under existing state law, parties with only a minor responsibility for causing an accident — such as local councils — can still be stuck with almost the entire financial burden because of the inability of others to pay.

The new proposal — while ensuring full restitution of victims' out-of-pocket costs, such as medical bills — limits payment of "non-economic" damages to each party's proportionate liability.

Trial lawyers said it would stop victims getting a fair settlement, and consumers' groups said it was up to insurance companies to put their own houses in order.

Supporters say it will curtail "ridiculous" settlements, like the award of \$1 million to a woman who claimed her psychic powers were sapped by a brain scan.

## Official Chinese visit to Britain Hu aims to seal friendship

From A Correspondent, Peking

Oxford and former Prime Minister.

He will give a lecture the next day at the Royal Institute of International Affairs and attend a lunch given in his honour by the Queen at Buckingham Palace. He is due to leave for Bonn on Thursday.

Mr Hu Yaobang, General Secretary of the Chinese Communist Party, will seek to "set the seal" on China's current "excellent" relations with Britain when he arrives in London on Sunday for a three-day official visit, according to British officials here.

Mr Hu, whose visit to Britain starts a European tour also taking in West Germany, France and Italy between June 12 and 23, will head a delegation of more than 40 officials, among them Mr Li Peng, Deputy Prime Minister, aged 57, China's leading technocrat and a possible successor to Mr Deng Xiaoping, the 81-year-old Chinese leader.

Mr Hu will visit the Foreign Office on Monday and meet Mrs Thatcher at No 10. He will also meet Dr David Owen, leader of the Social Democratic Party, Mr David Steel, leader of the Liberal Party, Mr Neil Kinnock, the Labour Party leader, and Mr Norman Tebbit, chairman of the Conservative Party. Mr Hu and Mr Li are also expected to meet the former Conservative Prime Minister, Mr Edward Heath.

Mr Hu will on Tuesday visit Stratford-on-Avon and Oxford, where he will attend a dinner in his honour hosted by Lord Stockton, Chancellor of

## Rebel war warning to Aquino by army

From Keith Dallas Manila

The Philippines armed forces chief, General Fidel Ramos, yesterday warned that the communist insurgency could "deteriorate seriously" if the Government of President Corason Aquino failed to stabilize the political and economic situation.

Assessing the first 100 days of the Aquino presidency, General Ramos said the 17-year insurgency remained "under control", but had not improved since the ouster of President Ferdinand Marcos, now living in exile in Hawaii.

He said 1,040 people had died in the nationwide communist revolt and Muslim secessionist war in the southern Philippines since Mrs Aquino took power.

In the 317 clashes, 375 communist rebels from the New People's Army have died while the Government losses have totalled 328. There were 46 fatalities among the Muslim rebels of the Moro National Liberation Front and 261 civilian deaths. General Ramos said there were fewer battles and casualties than in all of 1985, but government forces had fared worst.

Since Mrs Aquino took power, there has been a daily average of nine "violent incidents" killing an average of 11 people.

Mr Aquino's Government has decided to sell some of Mr Marcos's favourite luxuries, including expensive cars, sprawling hotels and a palace made mostly of cocoanuts. (AP reports).

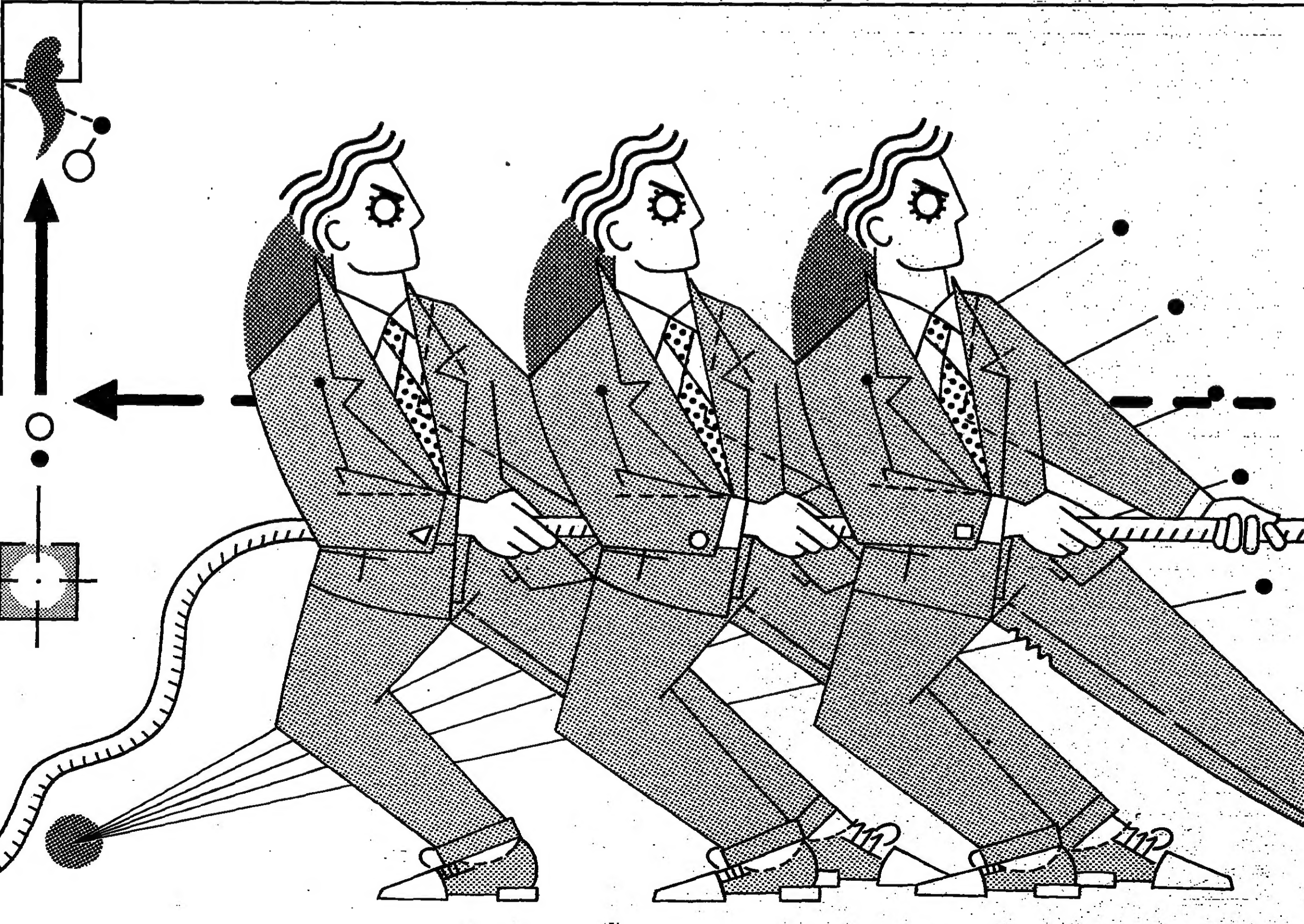


Mrs Aquino: still smiling after 100 days in office.

Critical pressure to observe

Leader of opposition

SOMETIMES WHEN THE ODDS ARE AGAINST YOU,



AP Photo/John...



## Critical Congress puts pressure on Reagan to observe Salt 2 terms

From Michael Binyon, Washington

As criticism mounts in both parties of President Reagan's renunciation of the Salt 2 arms treaty, Congress has begun to force the Administration to continue observing the treaty terms. At the same time Mr Reagan has warned Congress that any cuts in nuclear modernization or for his Strategic Defence Initiative (SDI) would endanger US security.

Legislation has been proposed in both chambers to bar any spending on strategic arms that violates the limits of the treaty. As the Bill was introduced in the House of Representatives, Mr Jim Wright of Texas, the House Democratic majority leader, said the world clearly did not need, and could not afford, a new escalation of the nuclear arms race.

The Senate Democratic minority leader, Senator Robert Byrd of West Virginia, said he might support legislation obliging compliance with the

treaty as an amendment to military spending Bills. The Democratic Senators Edward Kennedy and Albert Gore have already condemned Mr Reagan's move as the worst mistake of his presidency.

Among the Republicans there was also a call to stay within the Salt missile limit. Senator Arlen Specter of Pennsylvania, said there was "very strong sentiment" in the Senate on this.

Republican leaders told President Reagan of their concerns at a White House meeting on Tuesday. But some conservatives praised his move as a "master stroke" that would put pressure on the Russians not to violate the Salt agreement.

The threat to withhold funds for strategic modernization will increase Mr Reagan's difficulty in keeping up defence spending in 1987. The White House has also been particularly worried by the

rising tide of opposition to SDI. Two weeks ago 46 senators, including Senator Barry Goldwater, the conservative Republican head of the armed services committee, wrote a letter urging sharp reductions in the SDI programme.

On Tuesday Mr Reagan warned Congress that such cuts would be "the worst way to respond" to Soviet violations. He said in an eight-page message that Congress was on the verge of endangering US security, undercutting the US negotiating position in Geneva and sending the wrong signal to Moscow.

The White House has sent Congress a detailed list of defence cuts it would find acceptable. It gave as "essential" the SDI, the stealth bomber and advanced cruise missiles, the Trident 2 submarine, 50 additional MX missiles and a smaller, mobile intercontinental ballistic missile.

## Religious fury defeats swimsuit poster

From Ian Murray, Jerusalem

Advertising posters in Israel showing a pretty girl in a swimsuit are to be withdrawn after a campaign by the ultra-orthodox Jewish community.

Israeli police have been working overtime to protect the posters, which threatened to open a deep divide in the country between the rapidly growing ultra-orthodox community and the rest of the population.

Black-coated and long-haired Hassidim with spray cans or matches had been arrested daily, and police courts were sentencing men who spent most of their waking hours studying the Torah and who angrily dispute the right of the state of Israel to exist.

The girl in the swimsuit, part of an advertising campaign, has adorned bus shelters for months. This immediately enraged the ultra-orthodox community, which set about burning down or defacing the bus shelters, causing more than £160,000 damage in Jerusalem alone.

The advertising agency responsible for putting up the posters said yesterday that it would be withdrawing them because it did not want to cause offence.

However, leaders of the ultra-orthodox community said they would be stepping up their campaign against obscene advertising.

Students of the Yeshiva — the religious schools — had been caught vandalizing the advertisements in relatively secular Tel Aviv and its suburbs, and non-religious teenagers had been following the example of the Hassidim.

One student, Mr Haim Gottlieb, was given a second five-month sentence this week and told the court that he regarded himself as waging an all-out war against the country's laws and morals, which



The swimsuit advertising poster in Israel that angered the ultra-orthodox community.

he said were no better than those imposed by the Roman emperor Titus.

He refused to give evidence because "according to the Torah, I cannot give testimony in a court of idol-worshippers."

The anti-swimsuit campaign was apparently led by Rabbi Uri Blau, son of the founder of

the extreme Neturei Karta community, which is particularly strong in Jerusalem's religious stronghold of Mea She'arim. He was arrested for a second time this week, together with nine young followers.

All 10 were said by police to have been caught at midnight on Saturday — after the end of

the Sabbath — solemnly spray-painting the picture.

Since the arrest, the police have found it more difficult than ever to patrol Mea She'arim. Seven officers were injured in stone-throwing incidents on Monday night when they tried to stop the irate orthodox setting fire to dustbins and sealing off roads.

## Poll says image of Austria damaged

From Richard Bassett, Vienna

Austria's image abroad had been substantially damaged by the furor surrounding Dr Kurt Waldheim's alleged links with Nazi atrocities in the Balkans, according to a Gallup poll published in Vienna yesterday.

The poll investigated attitudes towards Austria in eight West European countries during March and April. At the beginning of March, just before the Waldheim controversy broke, only 39 per cent of press comment in these countries could be interpreted as hostile towards Austria. By the end of April the figure had in some cases risen to 77 per cent.

Herr Fritz Kammerstein, a Gallup poll spokesman, said this showed that Austria's image abroad had radically altered.

Most people questioned in March thought of the Austrians as "romantic, friendly and musical". Six weeks later the poll found that these charitable epithets had been replaced by "untrustworthy, incompetent and unintelligent".

Herr Kammerstein saw a direct relationship between this change and the Waldheim controversy. He said that the new image of Austria would severely damage the country's business links.

● BELGRADE: A Yugoslav magazine has claimed that Dr Waldheim spent much longer in Yugoslavia than he admitted, and that throughout the last seven months of the war he was in the headquarters of the Army Group E which, on retreat through Yugoslavia, committed brutal reprisals in Macedonia, Bosnia and Serbia (Dessa Trevisan writes).

Writing in the magazine *Interview*, a Yugoslav journalist involved in research on Dr Waldheim's war experiences in Yugoslavia listed several documents, including one bearing Dr Waldheim's signature and said to prove that Dr Waldheim, if not directly involved in reprisals, was fully aware of them.

● ATHENS: The Justice Minister, Mr Apostolos Kaklamanis, has said that Dr Waldheim's name was not included in an official Greek register of 5,000 war criminals, but admitted that the records were incomplete (AP reports).

## Leader of Swedish opposition quits

From Christopher Mosey, Stockholm

Sweden's non-Socialist Opposition suffered a severe blow yesterday with the sudden and unexpected resignation of Mr Ulf Adelsohn, its Conservative leader.

After five years as party chairman, the 44-year-old sports enthusiast and keen traveller said politics was demanding too much of his time.

"I said when I took the job it wouldn't be forever. ... It



Mr Adelsohn: politics too demanding of his time.

demands 100 per cent of your time. I can't give that much."

Mr Adelsohn was also known to be disappointed with his poor showing in last year's general election and with his eclipse in public opinion polls by Mr Bengt Westerberg, the Liberal leader.

His most obvious successor is Mr Carl Bildt, aged 36, the party's spokesman on defence and one-in-law of the previous leader, Mr Gösta Bohman.

According to opinion polls, however, the Social Democrats under the Prime Minister, Mr Ingvar Carlsson, have gained in popularity since the February assassination of Mr Olof Palme. They are already firm favourites to win the next election in 1988.

The anti-nuclear power Centre Party, which might have been expected to gain in popularity after the Chernobyl disaster, also suffered a setback with the recent resignation of its leader, Mr Thorbjörn Fälthén.

## Kremlin alarm on summit

From Christopher Walker, Moscow

The Kremlin warned yesterday that President Reagan's threat to cease complying with the Salt 2 arms control treaty could sabotage the holding of this year's putative summit in Washington and various arms control negotiations under way in Geneva.

The Deputy Foreign Minister, Mr Alexander Bessmertnykh, and the Chief of Staff, Marshal Sergei Akhromeyev, held an angry news conference in which they accused Washington of a deliberate attempt to "whip up" the arms race.

Mr Bessmertnykh accused the Reagan Administration of "doing everything to undermine the possibility of a summit."

If such a summit was to take place, an appropriate political atmosphere and a mutual readiness for practical results was needed.

## Gorbachov puts atom safety proposals to UN

From Zoriana Pysarskiy, New York

In a message to Señor Javier Pérez de Cuellar, the UN Secretary-General, Mr Mikhail Gorbachov has broadened his call for the creation of an international regime to enhance safeguards against nuclear accidents.

Citing the need for prompt notification of accidents or faults at atomic power plants when accompanied by release

of radiation, the Soviet leader said that such a regime "would be aimed at bringing to an absolute minimum a possibility of the peaceful atom causing harm to people".

In an address on Soviet television on May 14 after the disaster at Chernobyl, Mr Gorbachov first mentioned the need for an international system of nuclear safeguards. He is now suggesting that a system be codified in one or more international conven-

tions, and that bodies such as the International Atomic Energy Agency (IAEA) be used to strengthen safety in the long run and set up an early notification system in the meantime.

The IAEA could "sponsor international efforts to develop a new generation of economic and reliable reactors with enhanced safety operators compared to the existing reactors".

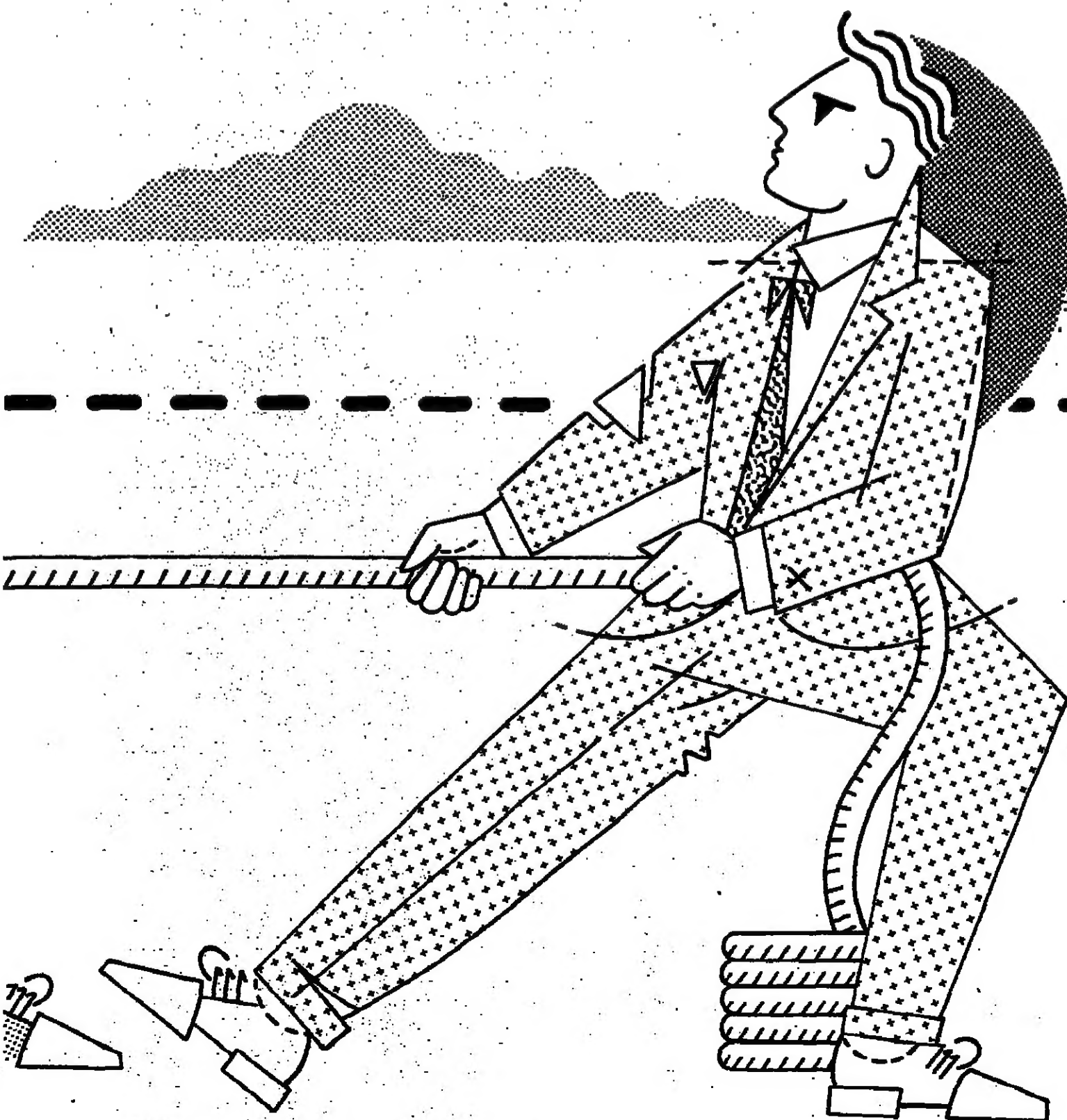
Mr Gorbachov also empha-

sized the need for the accord to include stringent measures against nuclear terrorism. He said in Europe there were 10 cases of sabotage of nuclear facilities from 1966 to 1977.

The Soviet Union has been criticized for failing to provide adequate information on the Chernobyl accident, and Western diplomats said Mr Gorbachov's proposal was an attempt to improve Moscow's tarnished image.

Leading article, page 13

YOU NEED SOMEONE TO EVEN THEM UP.



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## World Cup 'broadcasting disaster'

## Mexico pledge to put things right

By Our Foreign Staff

The chief of Mexico's World Cup broadcasting organization has promised that television coverage will improve. Telemexico, the company set up to handle the host nation's service, has appointed a chief engineer after the intervention of President de la Madrid.

He stepped in after an appeal from Fifa, international football's governing body, which has been inundated with complaints from TV networks, describing Telemexico's efforts as "the biggest disaster in the history of broadcasting".

ITV's live coverage of the Northern Ireland-Algeria match was hit on Tuesday night. Peter Brackley's match commentary could not be heard in the first half and John Helm provided a stand-in service from Mexico City. Normal service was resumed in the second half. The BBC's live broadcast of England's defeat by Portugal was unaffected.

Señor Emilio Azcaraga, head of Telemexico, promised that "every effort would be made" to resolve the difficulties, after a meeting with President de la Madrid and senior Fifa officials.

The Fifa spokesman, Señor Guido Tognoni, said: "The



The celebrations that erupted in violence in Mexico City. Below, a plainclothes policeman swings a stick at a Mexican fan.

problems seem to have been resolved at the top level. We can ask for no more than the assurances we have been given."

The consortium, which covers 60 European TV stations,

had demanded the appointment of a single co-ordinator to oversee the technical side.

The decision to allow Mexico to stage the World Cup after the earthquake disaster of last summer was made with more compassion than common sense, Mr Paul Docherty,

head of the ITV team covering Northern Ireland, said in Guadalajara yesterday.

"Ideally, the whole operation should be stopped for a couple of days to sort things out. At the moment Mexico is just lurching from one disaster to another," he said.

There is a possibility that Fifa may halt coverage unless matters improve quickly.

More chaos beckons tomorrow when dozens of networks will attempt coverage of the Brazil-Algeria match in the Jalisco Stadium.



## Probation for 'fan'

Terence Exelby, aged 33, (right) a one-legged English football fan, was given six months unsupervised probation after he pleaded guilty in Houston, Texas, to assaulting an airline stewardess on his way to the World Cup finals (Reuters reports).

Exelby, from Acomb, Yorkshire, was released after his conviction on Tuesday for the assault during a Continental Airlines flight from London, which landed in Houston.



## How pictures and sound parted company

By Bill Johnstone Technology Correspondent

The telecommunications switching centre in Mexico City, which matches sports commentators to pictures, is in chaos and is the primary source of the technical faults experienced by World Cup broadcasters.

British engineers at the World Cup have described the inside as a shambles, and worse than Spaghetti Junction where television pictures are being mismatched with their sound commentaries and some lost completely.

Several reasons have been offered for the failure, but they all indicate that the Mexican

telecommunications authority, SCT (Comunicaciones and Transport Secretariat) and the television concerns, Tele-

mexico, have seriously underestimated the complexity of the task facing them, and have been overwhelmed by the

sheer volume of circuits which they would need to supply.

Despite having had two years to prepare, many of the

stadiums at the beginning of the competition had insufficient circuits to carry the 80 to 100 different commentaries that were being made for each game.

The Mexicans were able to cope with the World Cup event in 1970 and the Olympics two years earlier. The technology of telecommunications has developed since then, but more importantly the demand for television pictures has grown almost exponentially.

Broadcasters and representatives of the football world have voiced strong complaints to the Mexican authorities in the past two days about the technical inadequacy of the telecommunications.



## Spy trial gives glimpse of top-secret agency

From Michael Binyon, Washington

The Baltimore trial of Ronald Peiton, the former technician at the top-secret National Security Agency (NSA), accused of selling priceless intelligence information to the Russians, is one of the most bizarre in the crop of recent spy trials.

Not only has most of the evidence been withheld from the jury on security grounds, but the Reagan Administration, in an unusual move, has tried to limit what the press can say about the accusations against the 44-year-old defendant. In this, it resembles more a British spy trial than something from an American court.

Nevertheless, unusual details have been given about the NSA, the US equivalent of the GCHQ at Cheltenham, with its budget of hundreds of millions of dollars and its worldwide monitoring of Soviet radio messages, telephone calls and secret communications.

The defence, which is basing its case simply on the allegedly unfair interrogation techniques of the Federal Bureau of Investigation, has also given a glimpse of the debriefing of traitors.

Mr Peiton, who worked for 14 years for the NSA before leaving in 1979, is accused of selling details of US intelligence to the Russians between 1980 and 1985 for \$35,000 (£23,000). The sole witness in his own defence, he admitted telling the Russians about some NSA projects, but insisted the FBI had tricked him into confessing by leading him

to believe he could escape prosecution if he became a double agent.

He had a job that gave him access to exceptional communications, as well as knowledge of how the agency handled the 60 Soviet signals that were top priority.

Ironically, one of his contacts at the Soviet Embassy, here was Mr Vitaly Yurchenko, the double defector whose voice was heard on the tapes of Mr Peiton's monitored calls to the embassy which were played to the court. It was Mr Yurchenko who tipped off the Americans, before he himself defected to Moscow.

Mr Peiton's disclosures were said by an NSA official to have inflicted "exceptionally grave damage" on American security by alerting the Russians to adopt counter-measures.

One official described the type of analysis done at the NSA. Some of the listening devices are clearly clandestinely set up within Soviet territory, some years ago Moscow accused the US of putting one in a Russian forest, disguised as a tree stump.

Mr Peiton is accused of telling the Russians where one such device was planted - although he was apparently several hundred miles out.

Much of the trial is taken up with whispered conversations at the bench. The jury, which has been given documents so filtered and blacked out as to be virtually meaningless, is expected to retire to decide the case today.

## Managua told to pay up on abandoned jets

Dar es Salaam (AFP) - The Tanzanian Government is demanding from Nicaragua about £386,000 in airport parking charges for two Boeing 707s abandoned for the past four years at the country's international airports.

An aviation official said the Government was using diplomatic channels to persuade Managua to pay the accumulated fees. He said it was also awaiting advice on how best to dispose of the planes.

## Australia to look into war criminals claim

Canberra (AFP) - The Australian Government yesterday announced an informal inquiry into claims that war criminals entered the country after the Second World War.

The government leader in the Senate, Mr John Burton, told Parliament that the inquiry would have full access to all government files.

He said an Immigration Department investigation had failed to find evidence that people now in Australia had been involved in war crimes.

## 15 Bengali settlers massacred

From Ahmed Fazi Dhaka

A fresh outbreak of separatist violence claimed 15 lives and seriously injured 27 others in Bangladesh's south-eastern Chittagong Hill Tracts on Tuesday, the local police disclosed yesterday.

They said the victims were Bengali settlers whose charred bodies were left in a village attacked and burnt down by tribal guerrillas from the outlawed Shanti Bahini organization, which is demanding independence for the region.

The guerrillas' attack came after the assassination of a local tribal businessman last week, which sparked demonstrations in the resort town of Rangamati.

Survivors said guerrillas fired on a Bengali settlement in the village of Longdu, about two miles from Rangamati.

The insurgency began in 1976, after the Government unveiled plans for resettling Bengali farmers in the less-populated hills inhabited by Chakma and Marma tribes.

## Hardliner is chosen to rule Haryana state

From Michael Hamlyn, Delhi

Mr Bhajan Lal, the Chief Minister of Hindu-dominated Indian state of Haryana, has been removed and replaced by Mr Bansil Lal, a dour and hardline apparition with a reputation for getting things done, who has been inducted into the chair from the central Cabinet post of Transport Minister.

Most important, however, is the fact that he is a Jat, a member of the powerful and numerous agricultural caste which dominates politics in north-west India.

Mr Bhajan Lal is not - and it is going to be vital in the next fortnight for the Haryana Chief Minister to carry with him the support of the Jats of the state in the apparent sell-out of their interests to the equally Jat-dominated Sikhs in the neighbouring Punjab state.

The party that best expresses the Jat interest in both Haryana and neighbouring Uttar Pradesh is the Lok Dal, founded by the ailing former Prime Minister, Mr Choudhury Charansingh, and led in Haryana by Mr Devi Lal.

Mr Devi Lal and the other opposition parties have called a day of protest to mark June 21, the day Chandigarh - the capital Haryana shares with Punjab - is handed over exclusively to Punjab.

There has been some concern expressed about the commitment of Mr Bhajan Lal to any settlement arrived at with Punjab concerning the hand-over of Chandigarh and exchange of territory in compensation.

Mr Bhajan Lal became the Congress (I) Party Chief Minister of the state, having been Chief Minister for the opposition Janata Party. But having switched sides and brought virtually his entire ministry with him, the fear was that, if he did not like the settlement, he might switch sides again.

Now he has been taken safely out of harm's way. Mr Bansil Lal's commitment to the Congress Party is not in question, and he is likely to be a much more ruthless manipulator of the patronage that the huge sums of money necessary for building a new state capital will bring him.

## Bonn puts Berlin row on back-burner

From Frank Johnson Bonn

The dispute began two weeks ago when the East German Foreign Ministry wrote to all embassies in East Berlin advising them that diplomats crossing into West Berlin would have to show their passports as well as their identity cards.

The British, American and French refused, on the ground that to do so would indicate that they accepted the East German and Soviet claim that East Berlin was East Germany's capital, whereas they contend it is still only the Soviet occupation sector under the various postwar agreements, just as West Berlin is the British, American and French occupation sectors.

For diplomats to show passports would suggest the Wall was a national border and not the dividing line between occupation sectors.

Any alteration of the city's status will have to await the long-delayed Second World War peace treaty. To do otherwise would strengthen the communist claim on West

Berlin - East Germany describes "Berlin" as its capital, not just East Berlin.

So the three Western occupying powers and the West Germans, who also have a mission in East Berlin, refused to show their passports and were turned away at various crossings, such as Checkpoint Charlie, and instead took a long detour to enter West Berlin from the territory of East Germany: a state they recognize without recognizing what it claims to be its capital.

Western countries who are not occupying powers but are members of Nato, such as Italy, Denmark, Spain and Belgium, did the same.

But by the end of last week, the East German Foreign Ministry exempted the three occupiers from showing their passports.

Inquiries at East Berlin embassies this week showed that West Germany, Italy, Spain, and most other Nato countries were still refusing to show passports and were making the detour.

Greece's position was not clear. At first a spokesman said "of course" Greek diplomats were showing their passports, but a later inquiry produced the assurance that they were not.

The Swedes said they were showing their passports and had complied with the change "as a neutral country". So, too, had Finland. But the Norwegians and the Danes, both of whom are in Nato, were still refusing to show passports.

The issue will still have to be resolved as far as West Germany and the other non-passport showers are concerned.

## Law enforcement show falls victim to terrorism fears

From Peter Nichols, Rome

The latest victim of the fear generated by international terrorism is, ironically, the international exhibition and conference on law enforcement, which was due to open in Genoa next month.

The massive British-organized exhibition has had to be postponed because Italian authorities have refused to issue the necessary permits to allow many of the exhibits to be brought into the country. As a result, Mr Derek Baker, of the Eton-based company organizing the exhibition, has been forced to agree with the Genoa Fair management to issue a statement announcing postponement of the event for reasons beyond their control.

Mr Baker says the failure of the conference and law enforcement show - which he described as being of unprecedented dimensions - to open as planned "sets back anti-terrorism by 10 years".

He was expecting to welcome some 6,000 delegates from outside Italy, as well as the Italian participants and leading figures in the police forces of the world. There were also due to be 2,000 exhibitors, including some important British companies such as British Aerospace, Marconi and the Royal Ordnance Factories.

The largest industry in the world today is crime," Mr Baker said, "and the second largest is the industry set up to combat it."

He said planning for the exhibition had been in hand for 18 months, long before the recent wave of terrorism and

morning tension in the Mediterranean.

The Italian decision not to issue permits was taken on the basis of legislation dealing with the import of firearms and other weapons.

Mr Baker said that only about 2 per cent of the exhibits were actual firearms, but the Italian legislation was broad and would have meant that many other exhibits would have come under the ban.

It is probable, however, that the delegates expected to attend had caused the Italians more anxiety than the weapons. Well-known American and Israeli police and anti-terrorist experts would have been regarded as inviting targets for terrorists. The idea of providing all 4,000 delegates with adequate protection would have been seen as a huge security problem. Also Italy fears at this time, if not expects, more serious acts of terrorism.

Signor Oscar Scalfaro, the Minister of the Interior, voiced this fear in an interview on Tuesday, and even though his colleagues maintain that his call for a general alert was not directly connected with the refusal to provide permits for the Genoa show, it certainly was indicative of the atmosphere.

Later this month the trial starts in Genoa of the hijackers of the Italian cruise ship, the Achille Lauro. It is expected to last at least a month and therefore would have run concurrently with the law enforcement conference.

## Greeks in the crossfire

From Mario Mediano, Athens

The Socialist Government of Mr Andreas Papandreu was caught yesterday in a crossfire of censure over the apparent ambiguities of its attitude on international terrorism.

Criticism by the US State Department that Greece was undermining Western efforts to combat terrorism coincided with an opposition question in Parliament claiming that two Libyans accredited in Athens as diplomats had been identified as "convicted terrorists" expelled by one European

country". The country was not named, but sources suggested West Germany.

The question, tabled by three members of the conservative New Democracy party, asked the Government to explain why, as only four Libyans were accredited as diplomats in Athens, no fewer than 56 had been issued diplomatic car plates.

The Greek Government spokesman yesterday promised to investigate the opposition's allegations, but dismissed US criticism.

## Sanctions on EPG agenda

By Nicholas Ashford Diplomatic Correspondent

The seven members of the Commonwealth Eminent Persons Group gathered in London yesterday to complete a report on their peace mission to South Africa and to consider whether they should recommend the imposition of sanctions by the 49-nation organization.

Their deliberations were behind closed doors at the Commonwealth's headquarters at Marlborough House, and their conclusions will not be made known until their report has first been circulated to Commonwealth leaders, probably towards the end of this month.

Although the bulk of their report is expected to be finished by tomorrow, it is likely that the seven will have a further exchange of messages with South Africa before they put their signatures to a document which is expected to be broadly critical.

Although unwilling to take up the Botha Government's proposal that they should make a further visit to South Africa, there are understood to be points in the most recent communication received from Pretoria which they wish to clarify.

The group's mandate does not expire until the end of this month. Its report will be studied by the leaders of seven Commonwealth countries at a mini-summit in London beginning on August 3.

## Americans in war on apartheid

From Michael Hornsby Johannesburg

The American Chamber of Commerce in South Africa (Amcham) has sent its 300 member companies a list of suggestions for supporting their black employees in acts of civil disobedience against apartheid laws.

One proposal is that companies should offer to pay the legal costs of any employee prosecuted for infringing "racial laws (which) clearly interfere with the lives of blacks".

Amcham members are also urged to meet the legal costs of black employees who defy the law by travelling on whites-only trains and buses. It is also recommended that they encourage "the slow movement of blacks" into whites-only residential areas.

Another suggestion is that companies should give financial aid to private schools in white areas which refuse a government subsidy. Schools accepting the subsidy have to agree to a limit on the number of blacks they admit.

Mr Frank Lubke, president of Amcham, said: "We have a social conscience and we are not doing this to ease pressure on American companies doing business in South Africa." It would be up to individual companies to decide whether they wanted to act on the suggestions.

The proposals were drawn up at the request of Amcham's social justice committee by a body called the Get Ahead Foundation, which includes among its directors Bishop Desmond Tutu and Dr Whetso Motlana, a top anti-apartheid activist. Amcham's members employ about 115,000 blacks.

ANC man killed: South African police said a "trained African National Congress terrorist" was shot dead yesterday near Ficksburg.

## Pretoria under suspicion over Swazi attack

Mbabane (AP) - Swazi police suspect South African security forces may have carried out an attack on a house here in which three people were killed, the South African Press Association reported.

An anti-apartheid publication was found in the house and members of the African National Congress were known to have lived in the neighbourhood.

South African Defence Force headquarters in Pretoria said it would not comment on "speculation and rumours".

## Harare court expels public

Harare - The press and public were ordered out of court here yesterday by a judge, with evident reluctance, implementing recently passed censorship legislation for the first time (Jan Rasmussen writes).

About 40 Roman Catholic nuns and priests and seven journalists were in the Harare High Court to witness the latest moves to obtain a court order for the release of Mr Nicholas Ndebele, the director of the Catholic Commission for Justice and Peace in Zimbabwe.

Mr Ndebele was arrested on May 22 and served with detention orders of indefinite duration.

## Spassky holds on to lead

Bugojno, Yugoslavia (Reuters) - Boris Spassky kept his lead after Tuesday's adjournment games in the seventh round of the chess grandmasters' tournament here.

Anatoly Karpov of the Soviet Union beat Yugoslavia's Ljubomir Ljubijevic after 86 moves in a four-hour game. He said his adjournment game against Britain's Tony Miles would end in a draw. Chess experts, however, believe the game will go to Miles.

## Wrong recipe for Fraga

Madrid - Voters who phoned in yesterday to hear Señor Manuel Fraga, Spain's Opposition leader, explain his party's election programme found themselves listening to a señorita giving them a cooking recipe (Richard Wigg writes).

Advertisements had appeared in newspapers giving various numbers for the phone-in. But the agency employed got things wrong and the numbers corresponded with one of its campaigns for a household electrical appliance company.

## Heroin haul

Rotterdam (Reuters) - Dutch police said they made Europe's biggest heroin find in Rotterdam, a single haul of 485lb of the drug. The street value in The Netherlands was estimated at 50 million guilders (£13 million).

## Mecca tonic

Bahrain (Reuters) - Fifteen million bottles of drinking water, donated by King Fahd, will be distributed among two million Muslims expected to make the pilgrimage to Mecca this August.

## Mengele date

Frankfurt (Reuters) - West Germany will probably decide by August whether the Nazi death camp doctor Josef Mengele died in Brazil years ago or whether he might still be alive, the Frankfurt public prosecutor said.

## Pastora freed

Señor Eden Pastora, the former anti-Sandinista guerrilla commander, enjoying a meal after breaking his hunger strike and being granted political asylum in Costa Rica on condition that he does not take up arms again. He was allowed out of jail and went to his wife's house in San Jose, the capital.

Señor Eden Pastora, the former anti-Sandinista guerrilla commander, enjoying a meal after breaking his hunger strike and being granted political asylum in Costa Rica on condition that he does not take up arms again. He was allowed out of jail and went to his wife's house in San Jose, the capital.

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## SPECTRUM

# Lucky leader with a mission

## THE TIMES PROFILE

DAVID LANGE

In 1967 a young New Zealand lawyer was in west London looking for tea and biscuits when he entered Donald Soper's mission. There he heard words which fed his deeply-held Methodist convictions, crystallized his own beliefs and resolved some of his doubts.

For David Russell Lange, a hefty Billy Bunter of a youth who had just received his degree from Auckland University and was looking for meaning in life, it was altogether a formative period. At the time Lange was 25 and working as a junior accounts clerk for a reinsurance company. He later switched to the Westminster Bank, as it was before the merger with National Provincial and the launching of National Westminster. His evenings were mostly spent at the mission, and it was here that he met Naomi Crampton of Newark, Nottinghamshire. They married in 1968, and shortly afterwards returned to New Zealand, where Lange took the first steps on the Labour Party road that was to lead to the prime ministership 16 years later.

Until recently David Lange, who arrives in London today for talks with Mrs Thatcher, was always assumed to be a reluctant convert to his party's anti-nuclear policies. As opposition leader he failed in a valiant attempt to delete from the party's anti-nuclear policy the provision banning nuclear-powered ships from entering New Zealand ports. The ban on nuclear-armed vessels was sufficient, he argued. Similarly, he made efforts to dissuade party conferences from passing resolutions in favour of withdrawal from Anzus, the defence alliance between Australia, New Zealand and the United States.

But now, as Lange pursues his anti-nuclear policies with some enthusiasm — even to the extent of criticizing Nato nations for their reliance on nuclear weapons — western diplomats in Wellington are wondering again about the time that the youthful Lange spent at the West London Methodist mission. Did he become a Soper-inspired pacifist-socialist then, or

did his ideals become convictions after the events which occurred when he took office?

Close associates of the man who succeeded to the leadership of the New Zealand Labour Party after only seven years in parliament believe the events of the past 18 months have hardened his resolve. The French action in sending agents to New Zealand to sabotage the Greenpeace protest ship, Rainbow Warrior, in Auckland harbour was a major factor. Describing the act as state-sponsored terrorism, Lange said it showed the desperation of nuclear powers.

Washington's response to New Zealand's ban on nuclear-powered ships — the suspension of all defence links — also strengthened feelings. Ironically, the suspension also punished the New Zealand Defence Department, the one establishment in favour of continued US Navy visits.

Then came the Chernobyl disaster, followed by reports from declassified Pentagon documents concerning potentially catastrophic accidents involving nuclear weapons. Each new development, Lange's associates argue, builds a stronger case for an anti-nuclear policy.

But what of David Lange's private views? A man with a mission, he reportedly believes it was no accident that he rose so quickly to the top. This is not to say, though, that he pursues life and his policies with a messianic zeal. In fact, he gives the impression of hugely enjoying himself. The portly schoolboy who once used his wit and his debating skill to keep out of trouble now has a larger audience.

And while he remains a teetotal Methodist lay preacher, Lange is no prude. He will happily sip fruit juice at functions while those about him become tired and emotional. An exuberant humorist who can never resist a quip, he is criticized by his political opponents for demeaning the office of prime minister. He has been



Larger than life: New Zealand's prime minister has been accused of being "a clown and a buffoon"

described as "a clown and a buffoon" by former prime minister Sir Robert Muldoon.

On a tour of Africa last year, Lange's one-liners about his wife — mostly concerning the penetrating nature of her voice — raised the ire of feminists. When school teachers protesting about their pay intruded on him at a private function earlier this year, Lange told one of them to "piss off". One irate mother said she was now

having to correct her children for using prime-ministerial language.

Then, after Foreign Office minister Lady Young had left his office after delivering further British Government opposition to proposed anti-nuclear legislation, Lange observed to reporters: "She left her broomstick behind".

But while his actions give the impression of skittishness, and he is criticized by some for lack of application and a short attention

span, others profess to be in awe of his grasp of even the most complex issues.

One colleague says he has the impression that Lange has coasted through life and has never been fully extended. He cites the dramatic role change during the 1984 election when Lange was transformed from a bumbling politician into a statesman, thoroughly beating Muldoon.

Faced with a constitutional as-

## BIOGRAPHY

1942: Born David Russell Lange, August 4, in Auckland, New Zealand.  
1968: Graduates (LL.B.) from the University of Auckland.  
1967: Works for an insurance company and then a bank in London.  
1968: Marries Naomi Crampton and returns to New Zealand. Sets up legal practice in the small north island town of Kaitake, before returning to Auckland. There he tutors at Auckland University and completes an LL.M. Represents the underprivileged in Auckland courts, often without payment.  
1977: Wins the safe Labour Party seat of Mangere.

Auckland, in a by-election. Opposition spokesman on Justice.  
1979: Elected deputy leader of the Labour Party.  
1980: Falls, by a single vote, to win election as Labour Party leader.  
1983: Elected party leader.  
1984: Wins snap election and forms the fourth New Zealand Labour government, taking the Foreign Affairs portfolio himself.  
1985: Government refuses permission for a visit by the USS Buchanan, on the grounds that it is nuclear-capable, so precipitating the Anzus row with Washington. French agents blow up the Greenpeace protest ship Rainbow Warrior in Auckland harbour.

well as economic crisis when Muldoon initially declined to devalue the dollar for the incoming government, Lange delivered a television performance so devastating that key National Party ministers met to consider replacing Sir Robert as leader.

The prime minister has another attribute, one that has earned him the sobriquet "Lucky Lange". Even what should have been a setback — the failure to win, by a single vote, the leadership of the Labour Party in 1981 — eventually turned to his advantage. In 1982 he withdrew from the political arena for a stomach-stapling operation, which reduced the size of his stomach by half.

As a result, he shed several stone, making a dramatic improvement to his shape and image. He later said: "It was an important decision — otherwise I'd be 28 stone by now". His actual weight is known only to a select few.

Politically, Lange eludes easy labelling. He combines support for right-wing economic policies with his campaign against nuclear weapons. He often prefers to speak in riddles and sweeping convoluted prose, rather than giving direct answers to questions.

Within his own party Lange has achieved an informal trade-off, delivering to some extent the foreign policy that the party activists desire by banning the visit of nuclear-armed and powered ships. In return the party has

allowed Labour's reformist finance minister Roger Douglas to proceed with measures — which would have been unthinkable just a few years ago, when one party conference voted for a return to the socialization of the means of production, distribution and control.

Since Labour assumed power, 18 months ago, the New Zealand dollar has been devalued 20 per cent, most farm and export subsidies have been removed and others are being phased out. Tariffs have been reduced. Regulations and controls which have stifled the NZ economy have been removed and the dollar floated.

Now the government plans to "corporatize" six of the big government trading departments: the post office, electricity, mines, lands, forests and civil aviation.

The changes have not been achieved without cost. Freed from controls, interest rates have soared into the 20s. Land prices, without the artificial stimulus of farm subsidies, have plummeted. A quarter of the country's meat and wool farmers cannot pay their debts.

How do such policies match the views of a Soper-inspired socialist? Lange argues that the economy has to be corrected before the benefits can flow fully to the worker. It is the pain before the reward.

Richard Long

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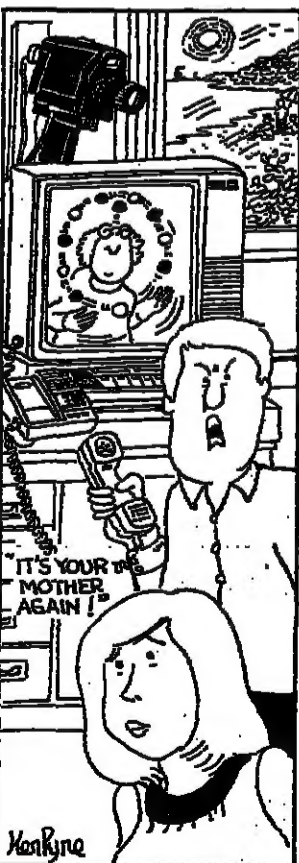
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## A high fibre video diet

Fashionable Biarritz is in the vanguard of a hi-tech passion for telephones that can see, among other modern miracles



On stormy nights, while the breakers pound the wide beaches of Biarritz on the south-west coast of France, many inhabitants close the curtains, reach for their phones and dial 01-28-62, the number for the world's only "televideo club", an enterprise that offers each subscriber a choice of more than 2,000 video cassettes which they then watch on their videophone.

An estimated 1,500 Biarritz households already possess these table-top machines that incorporate a telephone, television screen and a movable video camera, all hooked to an underground web of glass fibre cables that can carry 10 times as much information as a normal coaxial cable.

Biarritz is a showpiece and a guinea-pig for France's latest, £3.87 billion government-sponsored telecommunications plan. Started three years ago by President Mitterrand, it provides for the wiring of all major French towns and cities with fibre-optic cable by the end of the century.

France has already established a leading position in several fields of advanced telecommunications, including digital switching equipment and electronic telephone directories, with its Minitel system. Now its engineers foresee the emergence of a powerful visual communications system based on videophones and fibre-optic cables. Plans are complete for cabling the towns of Montpellier, Rennes and parts of Paris.

### Japanese and Germans are also in the optics race

By the end of 1988, 3.1 million homes are expected to be connected to fibre-optic systems. "Biarritz is a shop window," said Guy Mondragon, a French Post Office telecommunications engineer overseeing the project. "We have built the most advanced urban communications system in existence."

Jacques Chirac, France's prime minister, has expressed general support for the cabling plan, although he wants private investors to take on more of the cost to reduce the pressure on the government's budget. Other countries are moving in the same direction, although none yet offer as complete a visual communications system. One West German company is providing fibre-optic transmission of telephone and television communication as well as data and graphics among Berlin, Düsseldorf, Hamburg, Hanover, Nuremberg and Stuttgart. In Japan, Nippon Telegraph and Telephone is installing its Information Network System,

allowing transmission of telephone services, data and images.

In Biarritz, videophone owners are already able to see each other as they chat. They can show one another documents, graphic designs, pictures and catalogues, in colour or in black and white. They can walk around the room with the hand-held camera. They can dial into the televideo club, request a film and watch it on their home screen. Or they can choose among 12 television channels (including Spanish, Swiss and British stations) picked up from broadcasting satellites by a dish receiver) that they can

switch to larger screens elsewhere in their homes, or select one of six stereo radio stations. Or they can plug into visual data banks and check train timetables and stock market prices.

Biarritz has several pay videophones in street kiosks, and the Banque Nationale de Paris has installed a videophone branch in the town centre where clients can speak to a bank officer in the main branch. Hospital doctors can call up patients' medical records and X-rays and sick children can follow classes in the local school at home. In the only experiment with videophones outside Biarritz, children in the isolation wards at the Trousseau Pediatric Hospital in Paris follow lessons in the hospital classroom, watch television and chat with friends.

François Gerin, a senior French videocommunications engineer, stresses that visual telecommunications is an evolving medium. "Success depends on answering demands which are not yet fully defined", he said.

Eventually, according to

government plans, Biarritz and the nearby towns of Anglet and Bayonne are to be transformed into a huge, permanent exhibition of advanced urban living, including the latest techniques in telecommunications, transportation and energy conservation.

So far the French government has spent about £6.4 million turning Biarritz into a showcase for French telecommunications, picking up the cost of installing the videophones and charging homeowners only for calls. At present a single videophone costs about £1,550 while the cost of bringing a house into the system is about £4,500. As the government's cabling plan gathers speed, substantial economies of scale are expected. Last year France's outgoing minister of posts and telecommunications, Louis Mexandreaux, predicted that the cost of hooking up an individual house would fall to about £500 in a town of 300,000 houses.

Videophone users in Biarritz pay the same rental and user charges as for an ordinary telephone, which means it is heavily subsidized. Watching a 90-minute film on video cassette costs about 72 pence in videophone charges plus a rental charge of about £2.50. French cinemas, in comparison, charge between £1.90 and £3.80 for a seat.

Paul Lewis

© New York Times, 1986

## FINDINGS

An occasional series on research: PUBLIC OPINION



ROYAL INFLUENCE

THE PRINCE OF WALES

SAID RECENTLY THAT, UNLESS THERE IS A REGENERATION OF industry and enterprise, "we are going to end up as a fourth-rate country" — and most people agree with him. According to a MORI poll conducted in February and reported in the Illustrated London News, 59 per cent of British people believe that this is likely to happen and only 36 per cent disagree. Interestingly, those who knew that it was Prince Charles who said it were more likely to agree than those who did not. Older people and women were most likely to be influenced by the fact that it was the Prince.

THE ILLUSTRATED LONDON NEWS ALSO ASKED MORI TO MEASURE the public's rating of the quality of different aspects of life in Britain today. They found that the highest rating was given to science and technology (which 76 per cent rated "good") and to health care (70 per cent "good"). Bottom of the poll, with only 30 per cent rating it "good" and 50 per cent "poor", was government and administration, while architecture and planning had only a 36 per cent "good" rating.

BORED WITH LORDS? Five months after the introduction of television broadcasting of the debates in the House of Lords, the IBA commissioned the Harris organization to measure its impact on the public. The results of the study suggest an interesting dichotomy. There are now more people ready to see the power of the House of Lords increased than there were at the outset. Yet the public are less keen to see further televising of the Lords and are more interested in debates in the Commons or even in cases in the law courts.

GREEK TRAGEDY? Generally speaking, life today is hell in Athens but delightful in French cities, according to a Eurostat survey of Greeks and a Gallup survey of the French. While 82 per cent of Greeks said that life in Athens today is unpleasant and 84 per cent described it as a city of crisis, the majority of French people living in Paris (79 per cent), Marseilles (68 per cent) and Lyons (87 per cent) said that they thought life in their city today was rather pleasant. The majority of the French described their cities as prospering.

Robert M. Worchester

The author is Chairman of MORI. Details of fieldwork dates and sample sizes are reported in British Public Opinion Newsletter, published by the firm.

### CONCISE CROSSWORD NO 968

ACROSS:

8 Deliberation (13)

9 Belonging to us (3)

10 Discard pile (9)

11 Narrow (5)

13 Long-term soldier (7)

16 Sibilancy sign (7)

19 Communion table (6)

22 Children servant (9)

23 Baden-Württemberg City (3)

25 Plymouth Colony founder (7,6)

DOWN:

1 Confound (6)

2 Take off cover (6)

3 Wandering musician (8)

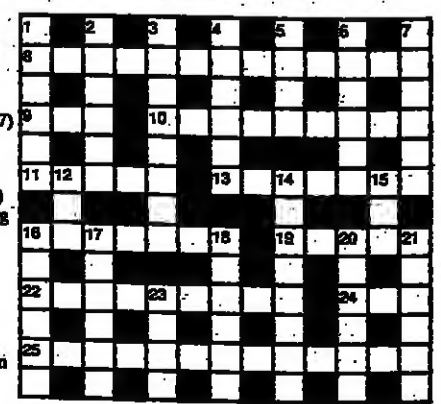
4 Native carrier (6)

5 Moist (4)

6 In descent line (6)

7 Concealed gunman (6)

12 Chop (3)



14 Protector (8) 18 Frightens (6)  
15 Surprise cry (3) 20 Sensitive (6)  
16 Cocktails snack (6) 21 Saying (6)  
17 Gloomily (6) 23 Deserve (4)

SOLUTION TO NO 967:

ACROSS: 1 Goliath 4 Marry 7 Wide 8 Nuthatch 9 Carports 13 Pig 16 Cape Cuvavari 17 Bud 19 Newbyrd 24 Riccietti 25 Dowry 26 Choker 27 Editor  
DOWN: 1 Grump 2 Kidnapped 3 Tango 4 Motel 5 Reap 6 Yucca 10 Pica 11 Remedy 12 Savoy 13 Fortmeyer 14 Gale 15 Scab 18 Uriah 20 Ether 21 Lube 22 Dock 23 Sir



## BOOKS

Not with a Bang  
but a Hype

THRILLERS

Tim Heald

STALLION GATE  
By Martin Cruz Smith  
Collins Harvill, £10.95

The building of the bomb is a captivating subject for the leading yarn-spinner, though most books on the Manhattan Project purport to be non-fiction. Take the world's leading doffins, dump them on a mesa in the middle of New Mexico, and tell them to find a way of ending the war, and you have the stuff of a fat best-seller. Short holding. *Femur* ("Physicists called him the Pope"), the Hungarian Teller ("his eyebrows rising like fans") who sounds like Denis Healey if he'd read *Physics*; Niels Bohr; Klaus Fuchs with his "rimless glasses" (you know he's no good once you learn about rimless glasses and his bland and pasty face); and above all the lean, hawk-nosed, sunken-eyed "Oppy" I rather think "he's" a "brooding presence" though Mr Cruz Smith never quite says so.

These are the men destined to change destiny itself. Surrounding this polyglot think-tank are a whole lot of native Americans living in adobe pueblos dotted along the Rio Grande. "You mean Indians," Fuchs said. "Those are the local people," Joe said. Their rituals are as old as time itself, and Joe is at one and the same time one of them and one of us. He is Oppy's driver and bodyguard, plays mean jazz, was a heavyweight boxing champion, is amazing in bed, and represents what the blurb, naturally, calls "the collision of two cultures on the eve of a new world."

Mr Smith is well placed to write about this sort of collision, being part Indian himself but the end result is oddly flat. Even now the juxtaposition of Los Alamos and the surrounding Indian country seems more complex and bizarre than he manages to convey here. The true story has been told as well elsewhere and, if you want the collision of two cultures, I personally think you'd do better to get hold of a slim volume called *The House at Orchard Bridge* by Peggy Pond Church published by the University of New Mexico Press. This is one story which is simply too good to embellish; and Mr Smith's fiction pales, I'm afraid, beside the facts. Even so, I was interested to learn that calves' tails have "the texture of oysters and the flavour of nuts".

Fact or fiction?  
● *The Third Betrayal*, by Michael Hartland (Hodder & Stoughton, £9.95). "Straight up?" a defector who can finger Sonia? And when Sir James agrees, he doesn't just say "yes", he says "Exactly, dear boy", and suggests they toddle round to the club for a tincture

or maybe a bite, it's not entirely clear.

Mr Hartland is ex-Cambridge, Whitehall, FO, and writes like it. In the best possible way, old man. When Klaus Fuchs turns up in this book he has "rimless spectacles", just as he does when Martin Cruz Smith writes about him; but the "bland pasty face" has been replaced by "receding hair and pale blue eyes". You feel this author wouldn't want to be too rude about the whimsical little Kraut. Not British. By the same token I'm not sure he ought to attempt explicit sex scenes like the one on page 52. The "twisting" and "plunging" and buttock grasping simply don't ring true. He's too fastidious to carry it off.

When it comes to succinct clubland manipulations concerning moles and sleepers he is more assured, yet in the end I was disappointed in this. Whether or not old Jack Carteret was really a traitor all those years ago no longer seems terribly interesting. Too like the interminable real-life speculation about Roger Hollis. And I don't believe in a man with a "smoking Heckler and Koch Machine pistol". Not outside Taitum. And please can we have a moratorium on prefaces and postscripts telling us that this is a work of fiction except that, ahem, ahem, nudge, nudge...

● *The Break*, by Ilie Nastase (W.H. Allen, £10.95). Mr Nastase may know about tennis, but he is sadly misinformed about London Transport. He allows one of his stars to say "Women are like buses. If you miss one another will be along in a quarter of an hour." He compounds it by having the detective chappie shake his head and say "You are a philosopher, monsieur". Typical foreigners!

My first reaction to this book was one of knee-jerk Johnsonian surprise at finding it done at all; but on second glance it looks as if Nastase has been having lessons. How else can one explain, "The princess laughed, a sound of triumph, a goddess of passion in the garden of love", or "the main course was, bohemian bouillabaisse, red and succulent"? Sex, drugs, booze, tennis, shooty-bangs, and some crumpling clichés make for a pacy professional debut. Not to be taken seriously, but perfectly good dirty fun.

● *The Martello Tower*, by William Haggard (Hodder & Stoughton, £8.95). Nobody Lives for Ever, by John Gardner (Cape, £8.95). One newish favourite, Willy Smith of the Security Executive, and one much older one, Bond - James Bond - both from an old pro. I really do think it's time Bond stuck his toes up. At least Willy represents a nod in the direction of reality. But if familiarity is your beg you'll feel thoroughly at home with either.

## The pursuit of Victorian values

Peter Ackroyd on  
a vast analysis  
of the  
Victorians in loveTHE TENDER PASSION  
The Bourgeois Experience  
Victoria to Freud, Vol. 2  
By Peter Gay  
Oxford, £19.50

The conventional image of the Victorian bourgeoisie is distinctly unflattering: the male of the species is commonly considered to have been a Bluebeard at home and a Taruffi out of doors, while the female languished in crime or made ugly things for the Christian Missions of Borrioboola. No one even remotely connected with the middle-classes was supposed to know anything at all about sex; and marriage itself was simply a covenant designed for the maintenance of the species. That is the theory, in abbreviated form; and, like most theories, it is quite wrong.

And now Peter Gay, a Professor of History from Yale University, has embarked on a massive enterprise to dispel such self-assisted prejudices. In a previous volume he explored Victorian sexuality in relentless detail, and in this book he analyses the nature of Victorian love. It came as a surprise in the last volume to discover that Queen Victoria, apparently the high priestess of repression, bought and drew male nudes; but the general thesis of *The Tender Passion* is even more subversive. It is, essentially, that the much despised bourgeoisie of the last century enjoyed the same erotic aspirations, and were almost as "permissive", as their more "liberated" successors.

You might even be forgiven for thinking, from Professor Gay's account, that the whole of the Nineteenth Century was obsessed with sexuality in all of its aspects - certainly he seems to have caught most of the eminent Victorians, from Walter Bagehot to Havelock Ellis, in *flagrant delicto*. And just because the Nineteenth-Century novelist did not presume to open the bedroom door, it cannot be assumed that there was not an intense interest in what transpired behind it: as Professor Gay puts it, in what is the most important sentence of the book, "it would be a gross misreading of the bourgeois experience to think that the Nineteenth-Century bourgeoisie did not know, or did not practice, or did not enjoy, what they did not discuss." In other words, the Victorians were not so "Victorian" after all. They did not go on marches, they did not attend



group therapy sessions, they did not wear badges; but they did it, nonetheless.

Of course a cultural survey of love is a most difficult enterprise under any circumstances. That precious commodity begins in the mysterious stirrings of individual impulse, but at once is forced to make its way through a maze of sexual taboos, social conventions, and linguistic codes; as a result, love is at once unanalysable and thoroughly comprehensible, a force outside history and an object embedded within the historical process. Professor Gay has dealt with this ambiguity in the best way possible, and that is by grappling with it from both ends at once. He is a

meticulous social historian at the same time as he manages to be a responsive and often very funny chronicler of individual human behaviour. He has gone through old diaries, family papers, and private correspondence as well as the more solemn items between hard covers (his bibliography stretches to some 40 pages) and if there are times when his narrative sounds like Freud's *Civilization and Its Discontents*, there are also occasions when the author's short and gossipy biographies might have been culled from Lola Montez's *Anecdotes of Love*.

Apparently his major purpose has been to inform historical research with psychoanalytical speculation,

however, and his reverence for Freud has gone so far that he quotes with enthusiasm Diderot's remark that "There is a bit of testicle at the bottom of our most sublime sentiments and most refined tenderness." But fortunately he does not impose too heavy a weight of analytical theory on the already over-burdened Victorians: in any case I have never understood why, if work is considered a sublimation of sex, sex should not sometimes be a sublimation of work.

What the book amounts to is a survey of love under pressure; the eternal conflict between "freedom and control" is always being fought, but in the Nineteenth Century the rules and even the boundaries of that struggle were continually being redefined. There were striking changes in medical science as well as in religious belief or social behaviour, for example, and as rapid industrialization increasingly took its toll upon Eighteenth-Century ethical theories, so the relations between the sexes were gradually but permanently transformed.

In his previous volume Professor Gay proposed the interesting theory that the domestic secrecy and priggish reticence of the Victorian bourgeoisie were in fact ways of defending themselves against a rapidly changing world - and, in this study, it becomes clear that it was precisely within this well-protected and private space that love had a chance to develop and to flourish. The book might even have borrowed Nancy Mitford's title, *The Pursuit of Love*, since it was in the last century that the "definition of love as a happy conjunction of excitement and tenderness" was finally evolved.

The great virtue of *The Tender Passion*, therefore, is that it stays close to its material and in the process shows up the self-indulgent fantasizing of those who prattle on about "Victorian Values", whether in approval or indignant dismissal. The Nineteenth Century had many heterogeneous and inconsistent values, often competing within the same family or even within the same individual. But if there is a difference between the Victorian period and our own, it lies in the greater earnestness with which they debated these questions of love and passion. They thought about the place of sexuality in fiction, for example, and they agonized over the relative demands of "art" and "social responsibility". If they were censors (more often than not, self-censors) it was out of principle: in our generation we may pride ourselves on accepting more, but we generally do so only from lack of principle. To read this book is to become painfully aware of the debt that we owe to our immediate ancestors, and of the extent to which we have betrayed their inheritance.

Column  
of  
marbles

Peter Jones

HOME LIFE  
By Alice Thomas Ellis  
Duckworth £8.95  
1936

as recorded by

The Spectator  
edited by Charles Moore  
and Christopher Hawtree  
Michael Joseph, £14.95

In a bad week, *The Spectator* is given over to politics. The home pages are heavy with the incense of Maggiorati - they almost click as you turn them - while foreign contributors unfold their thoughts on momentous Swedish cabinet reshuffles. In a good week, however, one has the impression that all the contributors have gone slightly round the twist, and they take us delightfully far away from the usual fly-blown political catspaw. Besides, there will be Waugh's brilliant weekly bargains. Here is a good weekly at work - opening up worlds untouched by the *Daily Grind* and giving us a bit of perspective. In furtherance whereof, *The Spectator* should employ a historian: we could have Herodotus on catching crocodiles and a storming book-review or two from Plato.

But nothing else really matters while there is still the novelist Alice Thomas Ellis's "Home Life" column. She and Jeffrey Bernard (his "Low Life" column accompanies hers) can stand comparison with the greatest double-acts of history - *Moll et Chandon*, Jennings and Darbishire, Hillard and Botting - though "Ellis and Bernard" do sound rather like a pair of 19thC. body-snatchers.

All Miss Ellis does is cast an incredulous and alarmingly frank eye over a world that seems congenitally incapable of behaving as any ordinary, sensible, unbiased housewife and mother would expect it to. Here she rails at a washing machine which:

reminded me of a bulldog because of its reluctance to relinquish its contents. Often it would refuse to open, coughing against the wall with a Cyclopean glare, its jaws clamped tightly shut on one's entire collection of night-dresses, towels, underwears, etc., while one pruned impatiently about, clicking knobs and kicking it.

Males occasionally intrude, but strictly in the role to which males are best suited: as foils. It is all like this. It is the funniest anthology I have read in years, with only one serious lapse - Miss Ellis's picture. Not a pin or a fig in sight.

Intelligent selection gives the somewhat solemn writing of 1936 a certain horrid fascination, as decent journalists struggle to make sense of Hitler, the Berlin Games, Franco, and the abdication. I preferred the leisure pages. "Janus", lamenting the railways' inability to deal with rush-hours, calls for a cure - nationalization. Rose Macaulay's delightful "Marginal Comments" give us a sharp piece on a Mosley rally; Beverly Nichols's *No Place Like Home* (reviewed by G. Greene) is pure Ellis - airborne, terrified, he asks the pilot "if he is sure about the tail. Is it on? Is it on straight?" A concerned Francis Cowey earnestly advises young house-bound wives to fight pettiness and superficiality by reading the paper and listening to the radio. Fight them! Happy, innocent days! Any suggestions, Miss Ellis?

## Savage saga of rape of America

FICTION

Stuart Evans

MEMORY OF FIRE

By Eduardo Galeano

Quercus, £11.95

SPHINX

By D.M. Thomas

Gollancz, £9.95

and the exploitation of all manner of superstition. If, in their turn, the Catholic Church and Charles V are lashed, Puritan settlers in the North are hardly spared.

While Cortes and the Pizarro brothers are reviled, Hawkins, Drake, and Raleigh do not escape brief venomous darts. Even Shakespeare qualifies for a passing, relatively mild, miscredit.

The whole fictional agglomeration (it is hardly a novel) is immensely interesting, in spite of that inadvertently strangled eccentric dancer and became (according to Mr Thomas) a talismanic curse.

Thereafter there is a painful exploration of the psyche of a journalist called Lloyd George, a Western liberal of equal stature with dandruff, who has somehow fallen upon the text of the insidious play and becomes involved in a labyrinthine KGB conspiracy, involving improvisation poets and inscrutable women, which in some way reflects Egyptian arcana.

Pashkin scholars will no doubt be rolling about at every turn as the author displays each new enigma with an elaborate facility for fancy (and, indeed, improvisation). The final section, composed in the same patterns of highly contrived verse, explains something of what has been going on. The "troika" metaphor is driven to the limit.

The publishers claim, as the last few pages suggest, that the novel is all about Freedom. So be it. It is mightily ingenious, intricately woven, and mad-dazzlingly smart-arsed.

Her most powerful novel yet  
CAROLYN SLAUGHTER  
THE INNOCENTS

Intense and sensational  
- Sunday Times of The Banquet  
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A Perfect Woman  
- £9.95

themes by Mario Vargas Llosa or Gabriel Garcia Marquez.

D.M. Thomas appears to be dedicated to cleverness. *Sphinx* does not demand acquaintance with his earlier novels, *Ararat* and *Swallow*, part of a quartet, but they enhance its meaning - if indeed it has one. The prologue is written in verse: an idiosyncratic somerform, presumably devised by Mr Thomas, as, remarkable for ostentatious rhyming that hints at the illusory performance about to follow.

First, there is a television play moving in and out of time in a way that would have defied the talents of Beckett. It involves Mr Thomas's invented characters and reconstructed presentation of real people such as the producer/impressionist Meyerhold and various associates. The play, *Isadora's Scarf*, refers to the garment that inadvertently strangled the eccentric dancer and became (according to Mr Thomas) a talismanic curse.

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Wimmin's life in  
Ancient Rome

Elizabeth Rawson

WOMEN IN ROMAN

LAW AND SOCIETY

By Jane F. Gardner

Croom Helm, £22.50

In the last century, Roman women, unlike Greek ones, appeared even shockingly liberated: often mistresses of their own property, able to divorce their husbands at will (usually recovering their dowries), and often sexually scandalous. From today's point of view, things look rather different, as Jane Gardner shows in this balanced and informative survey. Satirists like Juvenal, who lambasts upper-class women with pretensions to learning or a passion for gladiators, and even for fighting in the arena themselves, are biased sources: Messalina was hardly typical.

Evidence from the Roman lawyers, and from inscriptions tell us more about the average woman, and show the limits on the independence of all.

Dr Gardner shows convincingly how concern for the interests of the family and its property lies at the base of many of the legal provisions concerning women: limits on what a woman could inherit or bequeath, for example, aim to preserve the property of the family she came from.

A slave woman of course had no family, either legally or, too often, in practice: one girl in Egypt had been sold five times before she was fourteen, as the log-book that went with her attested. And a slave had no property, except by her master's courtesy; to a large extent she herself was property, and if she lost her virginity to a man outside her master's household, the latter could sue the former for damages.

Nor, legally, was there much movement towards greater freedom over the centuries, though the power of the father was to some extent eroded in favour of that of the courts. The Emperor Augustus, in his concern for marriage and the birth-rate, freed women with three children from the necessity of having a tutor, and allowed them also to make wills; but he also tried to force them, or at least the better-off among them, into marriage or remarriage by harsh penalties, and, not very successfully, to impose a puritanical morality, for example by banishing them at the games to the segregated seats at the back of the auditorium.

Dr Gardner writes with clarity and touches of wit: her work is an antidote to the nonsense some proponents of women's studies have produced on ancient subjects, though she can be pleasantly tart, as when noting that the

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SEVEN  
STEPS  
TO  
TREASON

## JOIN THE JUDGES

in this year's

TLS/Cheltenham  
Literature FestivalPOETRY  
COMPETITIONfor an unpublished poem  
of up to fifty lines in English

One hundred of the entries will be selected and published in the TLS of September 5, along with a ballot sheet on which readers can send in their first, second and third choices. Meanwhile the judges will make their own decision.

## JUDGES

U. A. Fanthorpe, Blake Morrison,  
Hugo Williams, Alan Hollinghurst (TLS),  
Holly Eley (TLS).

## PRIZES

Readers' choices: £500 £250 £100  
Judges' choices: £500 £250 £100

## RESULTS

Results will be published in the TLS of October 3. Winners will be invited to read their poems at the Festival.

For details and entry forms please send s.a.c. or International Reply Coupon to: Poetry Competition, Town Hall, Cheltenham, Gloucester, GL50 1QA, England. Closing date for entries is August 1 1986.

Organised as part of the 1986 Cheltenham Festival of Literature, October 5-19.

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## THE TIMES DIARY

### Balancing act

I discover a South African link in plans for a national bank to be run by and for black people in Britain. Standard Chartered Bank, one of the groups connected with the planning of the new institution, which is due to open next year under the name of First Partnership Bank, owns 39 per cent of the Standard Bank of South Africa — one of that country's big two. The other is Barclays. Also involved in the venture are the Labour-controlled London boroughs of Hackney, Lambeth and Haringey, as well as the Department of the Environment and chartered accountants Coopers and Lybrand. Standard Chartered is at pains to let me know that it was involved only at an early stage, during a feasibility study.

### Tam not out

Government whips have arranged an all-night sitting tonight on the controversial Channel Tunnel project — effectively aborting Labour MP Tam Dalyell's debate tomorrow on the conduct of the Prime Minister. Dalyell, who was granted the opportunity for the debate after a ballot last week, now intends to meet the manoeuvre with a play of his own, and has booked a committee room in the Commons for a news conference at which he will outline his main charges against Mrs Thatcher, centering on the Falklands war, the use of British bases for the US attack on Libya, and the Westland affair.

● Mrs Thatcher's rhetoric at the Conservative women's conference in London yesterday was too much for two members of the audience. They fainted in their seats and had to be carried out.

### Royal fashion

Prince Reza Pahlavi, claimant to the Peacock Throne, is to marry. Now living in America, the "Young Shah", as he is known to Iranian monarchists, has chosen 17-year-old Yasmineh Etemad-Amini as his bride. Ever hopeful of returning to power, the prince says, as heirs to the throne are meant to: "Marriage and parenthood will give me a greater sense of responsibility. Ready enough to qualify for a part in *Dynasty*, Yasmineh is a distant relation of the prince through his mother, Empress Farah. Fans wonder which will arrive first: the invitation to tea at Kensington Palace or the call for an audition at Lorrimer.

BARRY FANTONI



'Neville says the poor quality of the transmission is matched only by Robby Robson's excesses'

### Midnight oil

Consolation for Alliance peers after the House of Lords' longest all-night sitting since the war: after government opposition in the Commons they have won a concession requiring British Gas to promote energy conservation among its customers. When the bill for private ownership was first considered in March, the Select Committee on Energy, in an unprecedented move, tabled a unanimous amendment to this effect, but government whips ensured its defeat. The campaign seemed lost until *The Times* printed an article by Andrew Warren, director of the Association for the Conservation of Energy, urging their Lordships to reintroduce the amendment. The matter was raised in the Lords on Tuesday night and several Alliance and cross-bench peers, led by Lords Ezra and Seebom, duly received a promise from the government deputy leader in the Lords, Lord Belstead, that such a duty would after all be imposed on British Gas. Well worth one sleepless night.

● A sigh of relief during the marathon sitting came at 3.45 am when an amendment running to 8,000 words, and including a highly technical mathematical formula for gas prices, drew only the words "not moved" from its proposer, Lord Stoddart of Swindon.

### Life sentences

A new game. What would be your title for the hitherto unwritten biography of a famous person, late or extant? I ask because I have come up with a few of my own, which I am convinced you can better. My volume on Joan Collins would be called *All The Resident Men*; my study of Ted Heath's years in office — uncharitably — *The Joy Of Failing*; my work on Graham Greene would be *A Talent To Accuse*; and that on Simone de Beauvoir *A Sort Of Wife*. Over to you.

PHS

# Paige's impossible task

Nicholas Timmins on the need for a radically new approach if the health service is to be properly managed

Victor Paige's resignation after only 18 months as chairman of the NHS management board is being claimed by almost every sectional interest in the health service as justification for its views.

Michael Meacher, Labour's social services spokesman, said it "must throw into doubt the whole managerial experiment in the National Health Service". Charles Kennedy, the SDP health spokesman, said it showed that the managerial revolution resulting from the Griffiths report should have been run as a pilot scheme to start with. The health service unions argued that proper funding was needed rather than business management, while the Hospital Consultants and Specialists Association, which believes that decisions had been taken out of its hands, said Paige's resignation proved that the management system was breaking down.

In reality the main effect of the resignation is to show the difficulties of managing a highly politically sensitive £18 billion service with almost one million employees. The management board has been caught between the pressures of ministers who are directly accountable to Parliament for every aspect of the service, the civil service, which runs the NHS but is not ultimately responsible, and from doctors, nurses and the unions, who have been deeply suspicious of such management.

In fact general management — outside the DHSS headquarters in south London — is beginning to progress despite teething troubles and some bad appointments. The change of focus away from hospitals towards the community, the introduction of more day surgery, shorter lengths of stay, financial discipline and the redistribution

of cash to the poorer parts of the NHS means that tough and often unpopular decisions have to be taken. For all the hardship this causes, the ability of management to enforce hard decisions rather than settle for postponement of problems that only worsen with time — witness the difficulties St Thomas's hospital in London is facing — is leading to decisions which are better in the long term, albeit unpopular.

At the centre things have proved more difficult. Management inside the department is like working in a political goldfish bowl. The board does not have the same arms-length relationship with ministers that the National Coal Board, British Steel and the BBC enjoy. Everyone has a stake in the NHS and the 17,000 letters from MPs each year and the thousands of parliamentary questions with which ministers deal mean they are reluctant and perhaps politically unable to hand over true management control. Ministers are also subjected to pressure from the professional and trade union organizations on every issue that affects them.

Ministers are unable to resist the getting involved in local rows over laundry contracts, closure of small hospitals, nurses being given notice to quit residential accommodation that health authorities want to sell off, and a host of other health service matters. While regional and district health authorities are now given

targets for the year in an annual review and called to account for their progress, the management board has no such freedom, and the division of its responsibilities from those of the civil service in the DHSS is still unclear.

The board is unable to do anything without ministerial approval. Norman Fowler, the Social Services Secretary, could not delegate sufficient power to Paige, and Paige was unable to wrest it from him and the civil service.

Two examples of the friction between Fowler and Victor Paige stand out. One is general managers' pay. The speed at which they were appointed led to huge disparities in salary. Managers who were former NHS administrators were earning around £30,000, while outsiders were appointed at up to £45,000; one medical officer who became a general manager earns around £50,000. Paige wanted to offer high salaries to reward performance and also to attract outsiders, of whom only 86 have been appointed out of a total of 750. Fowler was frightened of the political storm that could result after last year's row over top salaries. A decision was held up for months. The circular produced a fortnight ago does nothing to sort out the disparities.

Or take the sale of nurses' homes and other residential accommodation. Fowler, having had the report for months, suddenly seized on that as a way of

raising £170 million or more for the NHS at the height of the government's asset-selling, privatizing, council-home selling drive. Health authorities were ordered to draw up plans for sales immediately. Fowler then realized that the inflexible plans could mean nurses being evicted, and he pledged that this would not happen. Health authorities were told not to proceed with sales involving notice to quit. The sell-off plans are in chaos.

Victor Paige was unable to escape from the restrictions imposed by health ministers and get on with the job of managing the service. He lost favour with the Prime Minister. Issues the board would like to tackle, such as differential pay rates in different parts of the country, are regarded as politically sensitive and are likely to be postponed. Paige appears to have felt it was all too slow and too difficult and some ministers believe he achieved little.

Despite his resignation an attempt to introduce general management of the NHS may still be made. Senior managers throughout the health service are impressed by the quality of the management board Paige helped to assemble. But either the management plan will have to be reassessed or a more charismatic chairman found who must be trusted to get on with the job. Since it took Fowler and Kenneth Clarke, then Minister of Health, months to find Paige, and since Paige was not their first choice and the experience has proved so unsatisfactory, it seems that a suitable replacement is not going to be easy to find.

The author is social services correspondent of *The Times*.

## Gwynne Roberts on a significant switch in Kurdish rebel strategy

### Now Iraq must fight on a second front

In northern Iraq, pro-Iranian Kurdish guerrillas have launched a new form of guerrilla warfare on the Iraqi army which is already having strategic implications for the Iran-Iraq conflict.

Until relatively recently, Kurdish rebels relied heavily on hit and run tactics, obliging the Iraqis to conduct a holding operation and avoiding confrontation when and where possible. Thanks to this tactic, the rebels managed to establish a "liberated" zone stretching from Iraq's northern border with Iran to within a few miles of Zakho, a town near the Syrian and Turkish frontiers. In some areas, the territories extended to a depth of 50 miles southwards.

When I visited the region late last year the Iraqis were still holding on to the major towns and policing the main roads between them. But the army's writ extended just a few miles or so, and then the rebels took over. Civilian hostility towards the Iraqis was almost palpable, although Kurdish informers working with Iraqi military intelligence were causing the guerrillas serious problems. Nevertheless, the Pesh Merga guerrillas (literally "those who face death") were able to visit villages in daylight. Virtually within spitting distance of army positions. At night they seemed to have few problems in raiding inside the towns.

Already Kurdish commanders were planning a change of strategy. Field guns were beginning to arrive in the Kurdistan mountains, brought in from Iran by mule, and they were building up an arsenal of shoulder-held SAM-7 missiles and a whole range of lightweight weaponry from Doshka machine guns to Hungarian-made Kalashnikovs.

One of the Kurdish regional commanders, Sayeed Salah, briefed me on how the Pesh Merga would intensify their operations.



Newly armed Pesh Merga guerrillas set off to attack a government position

"We shall launch much larger attacks and overrun Iraqi bases," he told me at a camp deep inside Iraqi Kurdistan. "We want to remove the Iraqis from along the roads, and attack those towns with big Iraqi garrisons. We intend closing off the main roads and encircling the enemy. We are confident we can do this in the near future."

Sayeed Salah, a veteran commander of 25 years standing, belongs to the guerrilla army of Masoud Barzani, leader of the Kurdistan Democratic Party (KDP). This force is rapidly expanding as more weapons arrive from its main allies, Iran, Syria and Libya. Barzani already commands an army believed to be in excess of 10,000 men as well as a militia of double that figure. He also seems to be near a peace agreement with a rival guerrilla force, the Patriotic Union of Kurdistan (PUK), which could lead to a united front against the Iraqi army later this year.

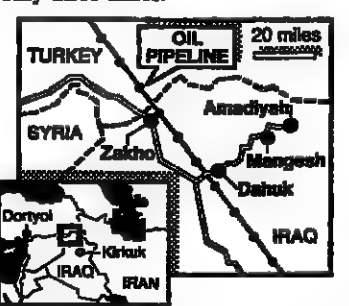
The change of strategy they had told me about before Christmas became reality last month. A big force of Pesh Merga overran the district town of Mangesh north of Dohuk and captured 1,500 men, two tanks, six armoured personnel carriers, artillery and anti-aircraft guns and large stocks of ammunition. In a desperate attempt to regain this important base, the Iraqis sent in a force of around 6,000 troops, including the brigade of its elite presidential guards.

A group of foreign journalists subsequently flown into the area reported that the army seemed to be in control again, but the rebels dispute this. "They have misled

journalists before, and they're doing it again," said a guerrilla representative. "These correspondents were told our forces were not in control of even one inch of Iraqi territory, which is plainly ridiculous."

Whatever the truth of the matter, the Iraqis certainly see the Kurds as a serious threat. Last month, the Iraqi army, in an offensive involving 10,000 men, tried to split the guerrilla zones in two with a drive towards the Turkish border. The battle lasted five days, and Masoud Barzani claimed the Iraqis had been forced "to retreat in disarray".

The attack on Mangesh marked a serious turning point in the guerrilla campaign, which is intended to exert a stranglehold on some of Iraq's most vital arteries — the highway linking the country to Turkey and, very close to that, the oil pipeline which runs from the Kirkuk oilfields with the Turkish port of Doryol. More than half of Iraq's oil exports — about 1.1 million barrels a day — are pumped along the pipeline. This is one of the most heavily guarded installations in Iraq, and the Kurds have managed to hit it only three times.



The Iraqis have two brigade and four battalion bases in the Dohuk region from which to control the road, the provincial capital and other towns. However, the 11th Division, based at Zakho, has the specific task of protecting the pipeline. Should the Kurds capture any other important town they will move with much greater frequency against the highway. Attacks on it now are risky, but the Kurds say they have made at least six in the last few months.

Villages to the east of the highway are Kurdish, but on the western side Arab farmers have been moved in. They are well armed and help to guard both the road and the pipeline.

The conventional wisdom is that fear of Turkish reprisals — the Turkish army is said to have 30,000 men force along the border with Iraq — has prevented the Pesh Merga from striking at the pipeline more frequently, but the main reason is clearly a military one.

Buried underground and protected every few hundred yards by fortified positions, it is a difficult target. An army division is deployed along the pipeline supported by various irregular units. It is patrolled by dogs and protected by electronic sensors.

"When we send a force to attack it, we don't expect them to return," admitted Masoud Barzani. Soon, though, with heavy artillery already in place, the Kurds may be able to shell the pumping stations and stop the flow of oil for months at a time. That, should it come about, could have a dramatic effect on Iraq's capacity to maintain the war with Iran.

£1 billion of public money on road and rail to support a private commercial project. Who dares still claim that the Chunnel is exclusively privately financed, when it will cost British Rail £400 million for new rolling stock alone? It will be in the 1990s that the real costs will have to be paid. The loss of taxable profits to the Exchequer which would have been paid by the ferry companies during the lifetime of the concession has been calculated at £2.5 billion. Add to that trade losses, foreign exchange earnings losses, unemployment benefit in ferry towns and shipyards and the cost must at least double.

The Chunnel is a project in which hasty evaluation has produced a bad result and short-term private profit has triumphed over long-term public interest. But all is not lost. It is a political project and it will live or die through politics. At least a year of parliamentary in-fighting lies ahead, and to judge by the unexpected pitfalls the bill has encountered so far, it can survive only if substantially amended.

The author is Conservative MP for Thanet South.

Ronald Butt

## Kinnock out to curry favour

Neil Kinnock has been talking to the people of India in India. He has promised to repeal the Immigration and Nationality Acts of 1971 and 1981, and to replace them by a law which is "non-discriminatory" and "non-racial", a clear statement to his foreign audience that he thinks "racism" and "racial" are "criminally" proper descriptions of the law as it stands — though the European Court of Human Rights has pronounced to the contrary.

This undertaking virtually repeats what Kinnock has said before in equally vague terms, but the context in which he repeated it gives it new significance. The only rational purpose of changing the law is to enable the number of people already coming here from the Indian sub-continent to increase. Those who press for it would not waste their time if they did not see a need for this.

Kinnock, however, is reported to have said that he does not think there would be a rush of applicant passport-holders. If what bothers him is the principle of the matter, namely repealing a bad racist law, it should not matter to him if there were a rush, even a large one. Yet if he does have any worry about the numerical consequences, there is one way he might satisfy those who are obsessed with "race" but without any risk of increasing numbers. What bothers them is that the partial provisions of the 1971 Act give a greater right of entry and citizenship to people with past family connections here than to those without them.

By the facts of history, these are mostly, but certainly not exclusively, people from the old Commonwealth. This is said to constitute racism. Kinnock could therefore perhaps satisfy the tortuous thinking of the racially obsessed by repealing the present partial provisions with their kinship rights. But that would still not fulfil his humanitarian wish to satisfy those who wish to enable the number of immigrants from the sub-continent to rise. Though theory is their battleground, their interest is severely practical.

Nor would it strike most people as fair to remove the partial rights which mainly benefit old Commonwealth people. For these rights are only possible (all law being based on feasibility) because there is no risk of a flow of ever-extending families from (say) New Zealand coming here simply to benefit their material circumstances.

If New Zealanders settle here it is usually with a wish to be assimilated, and they, and their families, quickly are. But this does not seem to be the aspiration of a good many Asian immigrants, including those still brought in as bridegrooms specifically to maintain the cultural separateness of their community.

Which brings us to another proposal Labour is said to be considering: the repeal of the so-called primary purpose rule under which would-be spouses for settlement must prove that their primary purpose is not simply to get into Britain. Most people see this as fair. They do not want to keep apart people who are in love. But they do not care much for the arrangement whereby the custom

of the land in such matters is set aside in the interests of arranged marriages which impede integration by enhancing the separateness and size of the Asian communities. Scrapping the "primary purpose" rule against those who would certainly cause anger.

Perhaps, however, that is not what Kinnock intends, in which case he should say so. For his remarks have been heard here, and they illustrate again how extraordinary insensitive Labour is to the public it wishes to attract. A sympathetic leading article in the *Guardian* this week opined that provided the "numbers game" and immigrant labour questions were not revived, "there could be electoral gains (for Kinnock) among Asian voters, not losses among white ones." I wonder.

The *Guardian* also thinks, scathingly, that the Tories will be tempted "to play the race and immigration card" as things get tough for them nearer the election. On the contrary, it is the Tories who have damped the whole issue down and Kinnock who is re-opening it. It will be the election who will play that card if anyone does; they are not deaf to what Kinnock says and they are entitled to take a view of it.

Their overriding priority is that nothing should worsen the social problems we already have with our divided communities; that there should be time for consolidation and integration. Everyone knows the difficulties in our inner cities now; after the nation had proved its basic racism by accepting a million or so newcomers, some of us saw this trouble coming as the communities in some areas became unbalanced. But to predict that possibility at that time simply incurred the charge of self-fulfilling prophecy.

In the prevailing media climate of the 1960s and early '70s "race" was held to be the over-riding moral issue and any societies expressed either about projected immigration statistics or the social consequences were angrily dismissed (with contrary statistics) as racism.

If at that time I had predicted that in the 1980s a Bradford headmaster would be ousted from his job for daring to voice opinions opposed by the local Asian community, or that a young Bristol teacher who had married a West Indian would be accused of racism largely because he insisted on teaching English as a second language, or that there would be racial attacks against people of all communities, including whites, or that the Labour Party would be riven over black sections (and left-winger Jo Richardson called a racist for daring to be a white chairing Labour's Black and Asian Advisory Committee), I should have been called a racist simply for the predictions. Yet all these things have happened. It is Kinnock's duty not to make matters worse.

Correction  
Mr Salter Aladdin, quoted by Ronald Butt on May 1, is head of the Support Service for Language and Intercultural Education in Berkshire. A paper by him was available at the training day referred to, but he was not present.

moreover... Miles Kingston

## In Moscow's golden thrall

There comes a time in every World Cup when your team is knocked out and you start thinking about transferring your allegiance to another side, if only to keep your interest in the competition alive. Assuming you had any interest in the first place, of course. Now, it is just possible that England, after losing their opening match, may not get through to the next round, in which case a lot of Englishmen will be wondering who to wave their scarves at next. But just how do you decide which foreign country to be patriotic for?

My experience may be of some help here, as my side has already been knocked out of the World Cup. Although most of the blood in my veins is English, I grew up in North Wales, near Wrexham, and out of some naive desire not to seem too foreign I started to support Welsh teams at an early age. It grew to be a lifelong habit. When it came to rugby it was quite easy, but supporting the Welsh national football team has been an altogether more painful business. The occasional triumph has not compensated for the frequent humiliation or humdrum draw.

What has made it worse is that Wales has a habit of losing to the top of their group with a couple of good wins, then gradually slipping back and failing to qualify by the narrowest of margins. Usually they have been helped out of the World Cup by Scotland scrambling an undeserved victory; in fact, four years ago Wales were knocked out by Scotland cheating their way to undeserved victory — a Scottish player handled in the penalty area, the referee thought it was a Welshman, and I am still waiting for the Scot to own up.

With Wales knocked out of the Cup by Scotland again this year, I have spent the last few months wondering to whom I should give the doubtful honour of my support. Not to Scotland, of course; that's a bit like asking Hamlet to be Claudius's No 1 fan. Nor to England; although it is my own country, all those years of support-

ing Wales has bitten deep and I can't help seeing England as a worthy, plodding team with none of those romantic, underdog, full-blooded stirring attributes which make Wales worth supporting.

I watched England being beaten by Portugal the other night, and I cannot say that my pulse rate changed much during the match — indeed, there was a suspicion of pleasure at seeing the old enemy being beaten. What I need is a rip-roaring, swashbuckling team that believes in attack and a bit of poetry, rather than prosaic stolidity, which is why I find myself wavering towards Brazil and France.

One of the wonders of the modern age is that Brazil have not only shown the most individual flair, they have also been the most successful side — a rare example of the good guys winning. And in recent years France have done the same on the European stage, even though they so cruelly fell at the last hurdle in the last World Cup. So it has come as a great shock to see both these teams looking so lackadaisical in Mexico, and to find the banner of bright football being waved by, of all countries, the Soviet Union. If the Russians can repeat the nature of the 6-0 victory over Hungary once or twice I shall seriously think about sitting in front of my TV waving a hammer and sickle. The great thing about having your team knocked out so early on is that therefore you can switch and change allegiance at will, as any English supporter at Wimbledon must know.

Meanwhile, one thing I can look forward to next season is seeing my team playing in Europe. If there's one thing more painful than backing Wales, it is supporting Wrexham, but this season they amazingly won the final of the Welsh Cup against none other than Kidderminster United and are now into the Cup Winners Cup. There are no English supporters with anything like that to look forward to.





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## GOVERNING ULSTER

The loyalist marchers are almost on the streets of Northern Ireland, their arrival preceded by the preliminary verbal skirmishes over routes and policing. Mr Tom King has confirmed that the Assembly at Stormont will very likely be denied a new lease of life, dashing any lingering hopes that devolutionary schemes can be made to work in the foreseeable future. In the background there is a tide of opinion in favour of "integrationist" solutions running inside the unionist community.

The recent, relative quiet in Northern Ireland should not disguise the fact that the Hillsborough agreement is about to face an important test. The Government requires resolve to resist the ever-present temptations to buy off the threat of force with concessions which would otherwise not be offered.

In the autumn, the Government will again find itself talking to unionist politicians who will require reassurance that the Hillsborough agreement does not alter their existing position inside the United Kingdom. Some of that reassurance may flow from the simple passage of time establishing that the treaty has not altered the constitution by sleight of hand. More might be added if the governments can bring themselves to reveal more of the benefits of security cooperation than they have in the past.

The word "integration" can cover a multitude of meanings. Its advocates suggest that the present minimal scrutiny of legislation affecting the province can be improved, that normal local government powers could be returned to local authorities and even that mainland political parties should contest elections there.

In short it aims to make Northern Ireland more similar in constitutional status to Wales and Scotland, using the attractive slogan of "equality of citizenship".

What integrationists do not often recommend abolishing is the key piece of legislation which distinguishes Ulster from other parts of the United Kingdom: that providing for the constitutional status of the province to be locally determined. With that safeguard gone, unionists would be more, and not less, vulnerable to the opinions of the rest of the United Kingdom electorate. At the moment those do not seem particularly sympathetic to a union which needs to be defended by violence against the police.

The heart of the problem faced by any British government in Northern Ireland lies in the existence of an armed conspiracy which aims to expel it. The most powerful argument against integration is that it would make not the faintest difference to the government's efforts to defeat this threat. In the short term at least, any pronounced shift towards integration would be likely to trigger off a revived campaign by the Provisional IRA and to recruit more votes to its political arm, Sinn Féin, from nationalists who would see their constitutional representatives discredited. It would throw away the accumulated benefits of a progressive improvement in relations across the border, particularly over security, which has been further enhanced by Hillsborough. Any shift in favour of unionist concerns which destroyed that would be too high a price for making the agreement more acceptable.

Those changes have mainly taken place under direct rule which has sometimes sanc-

tioned developments which can be construed as integrationist (notably increasing the allocation of Ulster seats at Westminster.) But direct rule has also had the power to explore the avenues for political progress, to hold elections under PR and break the Government's own rules on public money for social provision, particularly of housing. It is direct rule which has, for some years now, been the only form of government which does not arouse the disabling hostility of at least some section of the community. With hopes of devolution fading, the Government seems to have embarked on an extended period of direct rule.

It would only be justified in taking any small "integrationist" step once the sun is over and if it helps direct rule acquire a far higher degree of consent. The Hillsborough agreement was designed to withstand the operation of the local veto which has wrecked so many initiatives in the past: no changes would be worth making if they allow anti-agreement unionists to obstruct government.

There is room for extending facilities for scrutiny of legislation affecting Northern Ireland — provided it does not allow full-scale parliamentary wrecking tactics against the agreement. For instance, if it would win over some unionist opinion, any Secretary of State contemplating indefinite direct rule should be ready to create advisory bodies which would make decision-making more accountable and accessible. The price of some delay to government business is worth paying, and the more closely any such body can be aligned with the business of the intergovernmental conference, the better.

## A MANAGER FOR HEALTH

Mr Victor Paige's resignation as chairman of the National Health Service board of management is a matter for regret but not for lamentation. From the Government's point of view it is a distraction at a time when it is attempting to convince a sceptical public of its support for the health service. For the Secretary of State for Social Services and the Paymaster-General (Mr Kenneth Clarke, the former Health Minister), it is a personal blow which inevitably raises doubts about the wisdom of their choice of Mr Paige two years ago.

For the doctors and nurses who are on the receiving end of the new managerialism, the grand reforms resulting from the Griffiths report are once again thrown into uncertainty. The patients, voters, NHS consumers who are usually the last to appreciate the importance of management, but the first to complain about shortfalls in provision, deserve a strong restatement of the purpose of managerial reorganization. A central board and a strong figure at its hub exist not to save money, but to improve the delivery of medical care to them. For their sake Mr Paige should be

replaced, as quickly as practicable.

Those are the reasons for regret. That regret should be restrained, however, because it begins to look as if Mr Paige, an able and enterprising businessman, was not the right man for this particular job. His letter of resignation appears to imply that a clean-cut project of management has been hampered by interfering bureaucrats and callow politicians. This is a naive view. Public services paid for out of taxation cannot escape the attention of MPs acting as conduits for constituent complaints. As long as ministers must account to Parliament for their stewardship of public money, they will wish to intervene in decisions about resource allocation and administration. Regional and district authorities within the NHS are equally forums for political discussion and statements of account.

Mr Paige wanted greater autonomy than the political facts of life allowed. Equally, however, a more comfortably suited performer might have created space for himself by accepting that management in the public services is inher-

ently a political activity: in other words, something different from management in the private sector.

The job description for Mr Paige's successor is thus demanding and long. The quest for greater effectiveness in the spending of money within the NHS must go on; it stands outside the large question of the NHS budget. It would certainly be easier to secure changes in work practice among medical personnel and redistribution of resources if total outlays were growing at a faster rate. It certainly is not conducive to doctors' and nurses' morale if they believe they are being managed for the sake of marginal savings.

The chairman of the NHS management board is a cynosure for all manner of interest groups most of which want extra money and the maintenance of the status quo. Few understand that better than the author of the reform plan that Mr Paige was, supposed to begin to implement (and which is successfully being put into action). The Government is entitled strenuously to ask Sir Roy Griffiths if he will not return to complete the task he began in 1982.

## THE RED AND THE GREEN

The Soviet leader's letter to the UN Secretary General outlining his proposals for an international system for nuclear safety is welcome confirmation that the Soviet Union remains as serious in wanting to participate in such a system as it was two weeks after Chernobyl. The specifics of Mr Gorbachev's proposals — so far as they are known — are equally welcome.

They would provide for the establishment of international machinery, possibly under the auspices of the International Atomic Energy Authority and the World Health Organization, to supply immediate assistance in a nuclear emergency. They also recommend international co-operation in combating the effects of a nuclear accident on the territory of all the states affected, and the fixing of an internationally recognized scale of admissible radiation levels.

Hitherto the Soviet Union has been an unquestioning advocate of nuclear power. Officially, it has barely acknowledged the safety aspect so dominant in discussions about nuclear power in the West. So when Mr Gorbachev talks, as he does in his letter, about the "universal international obligation" of all

states to ensure "the safe and danger-free development of nuclear energy" this is quite a turnaround.

If Moscow now recognizes the primacy of safety in developing nuclear power, that is to the good. But if it is merely a gesture towards world opinion and brings no benefit to the Soviet people, Moscow's good faith will be in doubt.

Questionable too must be the Soviet leader's uncharacteristic admission that Moscow has "no ready prescriptions" for the nuclear safety system it is proposing. The deliberate avoidance of ideological prescriptions, rarely evident in Soviet official documents, would be wholly laudable were it not for the conditions and caveats the Soviet leadership so often inserts into the small print. Again, the proof of Moscow's good intentions will be its willingness to sign an international safety agreement acceptable to all states involved in developing nuclear power.

But the greatest scepticism arising from Mr Gorbachev's proposals comes in connection with his stated priority: the introduction of a system of prompt notification of a radi-

ation leak. For it was in the matter of notification that the Soviet response to the accident at Chernobyl was most lamentably deficient.

Whatever measures were taken at the site to minimize the damage, whatever measures were subsequently taken to evacuate the population from the danger zone and whatever arrangements were made to monitor radiation levels in food and water in affected areas, the fact is that it took Moscow three days to tell neighbouring countries that there had been a nuclear accident at all.

That delay may be explained by Soviet reluctance to admit to a disaster of this kind, with all the adverse publicity it may be explained, as the Soviet authorities have suggested, by the reluctance of local officials to divulge the scale of the accident or even to recognize its seriousness. And it may be explained by the clumsiness of Soviet bureaucratic and communications procedures. But until problems like these have been solved — problems which are endemic in the Soviet system — the value of Mr Gorbachev's signature on an international nuclear safety agreement must be in question.

## Police powers and hippy convoy

From Police Sergeant A. Flynn  
Sir, The comment made by Superintendent Coggan of Avon and Somerset Police (report, May 28), that "there is nothing we can do to stop them doing it again", referring to the invasion by hippies of Mr Les Atwell's land at Yeovil, is a misrepresentation of police powers.

Has he forgotten the powers used by the police (which were given authority by the High Court) during 1984 in the miners' strike, where hundreds of persons were prevented from entering Nottingham or leaving Kent?

One accepts that civil trespass to land is not subject to criminal process of arrest, detention and charge etc, but there are numerous statutes and the common law which were breached prior to and during the occupation of Mr Atwell's land.

Presumably the police were aware of the hippies' movements in their area and could have prevented any anticipated breaches of the law — e.g. suspected acts of criminal damage (Criminal Damage Act 1971), driving on land other than for emergency and numerous other offences against road traffic legislation. Prior to occupation of the land, there was sufficient likelihood of breaches of the peace contrary to common law, as families in the area were prepared to take action against the hippies.

Such trespass could be considered "criminal" within the provisions of 57(i) Criminal Law Act 1977 which provides that any person in adverse occupation of premises (which includes land) commits an offence if he has already been requested to leave by the residential occupier.

The Police and Criminal Evidence Act 1984 has given the police extended powers to arrest persons who have committed an offence if such an offender fails to provide a satisfactory address, or is suspected of giving false particulars which would facilitate service of summons. Such offences in this instance would include breaches of local byelaws (e.g. lighting fires and summary offences).

Avon and Somerset Police had adequate powers to prevent trespass but one suspects senior officers did not wish for a reputation of the undignified, violent and unsupervised police eviction of hippies from the Stonehenge area last year.

What occurred at Yeovil was an exercise of police discretion in non-enforcement of the law, a decision which, in my view, did

not serve all the interests of the community. But, to imply that the police did not have the powers either to prevent an intended trespass or once it had occurred, to remove offenders is, at least, a distortion of reality.

Yours faithfully,  
ANTHONY FLYNN,  
63 Brighton Lane,  
Hartlepool, Cleveland.  
May 30.

From Mr Robert Saunders  
Sir, The hippies have passed through. In doing so they have created considerable damage on a number of farms, great obstruction to legitimate road users, have allegedly behaved disgustingly in supermarkets and caused costly deployment of police resources.

Standing at the barricade to my farm entrance as they passed I got the strong impression that few, if any, of their vehicles could have recently passed an MOT, that equally few carried road fund licences and were probably without insurance.

Clearly the law of trespass needs to be greatly strengthened, but without wishing to criticize the police, who within broad policy did an excellent job, one is bound to ask whether existing law is being enforced? Why are these people allowed to take such vehicles on to the roads?

Yours sincerely,  
ROBERT SAUNDERS,  
E. F. Saunders and Sons Ltd.,  
Friar Mayne Farm,  
Broadmayne,  
Dorchester, Dorset.

From Mr J. C. Smith  
Sir, If, as you report (May 28), the police consider that they are unable to prevent the invasion of Mr Atwell's land because trespass is merely a civil offence, they are surely taking too narrow a view of their powers. It was held in *Graydon v. Chaudhary* (1985) 1 QB 316 that tramping down grass on a farmer's land constituted "damage" under the Malicious Damage Act 1861; and there is no reason to suppose that the position is any different under the Criminal Damage Act of 1971.

If it is true that the farmer will get no salvage crop from the field, and, consequently, face financial ruin, it is a very serious case of criminal damage indeed. Criminal damage is an arrestable offence, punishable with a maximum of 10 years' imprisonment.

Yours faithfully,  
J. C. SMITH,  
445 Derby Road,  
Lenton, Nottingham.  
May 28.

## Lawyer's fees

From Mr Adrian Jack  
Sir, The spectacle of two multi-national litigating for 60 days in the High Court at a cost to themselves of £55 in court fees but to the public of £50,000 in judge's salary and court hearing has struck your correspondent today. ("The harm that Halsbury does", May 21) as monstrous.

What he overlooks is that such an action would scarcely have cost less than £1 million in solicitors' and barristers' fees. Given VAT at 15 per cent and income tax at no doubt 60 per cent I calculate the state making a profit exceeding the £50,000 mark — surely not a bad bargain?

Your correspondent envisages the increased fees he would have the multinationals pay going to swell the legal aid fund. While superficially plausible this has the same logic as insisting the liquor duty be solely used to fund clinics for alcoholics.

Yours sincerely,  
ADRIAN JACK,  
27 Queen Alexandra Mansions,  
Judd Street, WC1.  
May 21.

## Arms and Africa

From Mr A. Montague Browne  
Sir, Your juxtaposition (May 30) of the Director of Amnesty International's plea for the greater control of the export of arms to tyrannical regimes (though she is strangely selective in the examples given) and Mr Philip Oppenheim's reflections on the self-destructive African approach to agriculture is apt.

Should not a condition of aid to Africa be a proportional decrease in African spending on arms? One cannot help wondering if financial assistance to, e.g. Ethiopia would not result in an increase of resources devoted to cruelly repressive warfare.

Sophisticated hardware, and indeed any form of armament, should be the last priority on the shopping list of countries demanding aid. This would substantially assist in a more sympathetic reception of their case.

Yours faithfully,  
ANTHONY MONTAGUE BROWNE,  
11 St James's Place, SW1.

One can sympathise with the dilemma of county councillors faced with this threat — after all, no one wants to be responsible for the demise of our largest mammal, and forever taunted by cries of "we told you so". Thus the classic moral blackmail tactic prevails — at least for the moment.

According to a 1985 NOP poll, only 17 per cent of Exmoor residents approve of stag hunting, with 55 per cent being opposed. 58 per cent of Exmoor farmers do not approve. If the claims of hum supporters are true — that a minority of farmers is prepared to decimate the red deer herd — then the majority of Exmoor people and the County Council through its police authority, will be free to ask the police to severely restrict the issue of guns in the area.

## 'Panic' on free speech clause

From Professor Antony Flew  
Sir, The Vice-Chancellor of the University of Oxford concludes his article "Free speech clause that backfires" (June 2) with the assertion: "There is no case for panic legislation on the lines proposed". His argument is that the clause which the Government wants to add to the Education Bill now being examined by the House of Lords is

almost certain to lead to loss rather than more freedom of speech and to endless friction between the authorities, student unions and the police. The Vice-Chancellor may well be right in thinking that the proposed clause will not do the job, although, since the new left fascists controlling so many of the students' unions are a main cause of the trouble, "friction" between those unions on the one side and the university and polytechnic authorities on the other is precisely what is required.

That some legislation is indeed needed, even if not exactly on the lines proposed, becomes quite clear if we consider the recommendations made in December by the Committee of Vice-Chancellors and Principals. For, according to the report in your *Higher Education Supplement* for December 20, after expressing its "unequivocal and forthright support for freedom of speech and assembly" that Committee proceeded to make it clear that this support would be as worthless as it has since proved to be.

For the Committee then advised universities "to ban controversial meetings on campus if they carry a very high risk of ending in disaster". So all that anyone needs to do to ensure that some disfavoured speaker is not heard is to provide convincing evidence that they, or — more tactfully — other people they know, intend to break the meeting up.

Given the black record of the student radicals, and the pusillanimity of most university authorities, very persuasive evidence is all too easily provided.

Yours faithfully,  
ANTHONY FLEW,  
26 Alexandra Road,  
Reading, Berkshire.

## Right to reprisal

From Mr Christopher Greenwood  
Sir, Mr Lloyd Cutler (May 31) writes of the United States air attacks on Libya that "there can be no doubt of their legality under international law". This confident assertion is surprising given that so many international lawyers, inside and outside the United States, have doubted the legality of the American action.

Even more surprising is the basis on which Mr Cutler seeks to justify the action. He claims that "any national whose armed forces are attacked by another nation in violation of the UN Charter has the legal right to take a proportionate military reprisal". It is difficult to find any authority for this proposition in current international law.

The Security Council, of which the United States is a permanent member, has consistently rejected claims that a right to take military reprisals still exists. The General Assembly Declaration on Friendly Relations among States (adopted in 1970 without opposition from the United States) proclaims that "States have a duty to refrain from acts of reprisal involving the use of force".

The British Government defended the American action not as a reprisal but as an exercise of the right of self-defence, as a measure designed to prevent an attack perceived as imminent rather than to punish Libya for its past illegalities. It is surely on that ground that any claim to legal justification must rest.

Yours faithfully,  
CHRISTOPHER GREENWOOD,  
Magdalene College, Cambridge.

## Rise in house prices

From Mr R. B. Cruse  
Sir, The modest house I bought 18 years ago has since increased in value at a rate of exactly 15.5 per cent per annum. It originally cost about two and a half times my 1968 salary; now it is worth some five times my present earnings.

If the value of my house continues to inflate at the same rate it will be worth over £1,100,000 in exactly 20 years' time.

While looking forward to being a millionaire before I die, I cannot help feeling apprehensive about the effect of house cost inflation on the economy, the currency, and my own children's prospects of buying homes of their own when they are adults. Yours faithfully,

R. B. CRUSE,  
3 Albert Road,  
New Milton, Hampshire.

For our part, we are more than willing to help initiate, participate in, and contribute to, the formation of a locally based deer management body which could consist of farming and forestry interests, conservationists, local authorities, the police and animal protection interests. Such a body, uncorrupted by hunting interests and with its own appointed stalkers, would ensure that the unique herds of red deer in Devon and Somerset are properly and humanely managed, as well as protected from poachers and other deer persecutors.

Yours faithfully,  
RICHARD COURSE,  
Executive Director,  
League Against Cruel Sports,  
83-87 Union Street, SE1.  
May 28.

## ON THIS DAY

JUNE 5 1946

Juan Domingo Perón (1895-1974) was elected President of Argentina in 1946 and re-elected in 1951. In 1955 he was deposed in a coup d'état and found exile in Spain. He was allowed to return to Argentina in 1972 and became President for the third time in 1973. Age and ill health precluded any hope of a successful term of office and he died after serving less than a year. During his first presidency his wife, popularly known as Evita, was his ally; together they formulated policy and supervised its execution. She died in 1952 at the age of 30.

## GENERAL PERÓN'S INAUGURATION

## BRIGHT OUTLOOK IN ARGENTINA

## FRIENDSHIP WITH U.K.

From Our Own Correspondent  
BUENOS AIRES, June 4

Amid expressions of good will from all nations and the delicious enthusiasm of his own countrymen, General Juan Domingo Perón, Argentina's supreme charmer, whose magnetism is felt alike by crowds and individuals, was today inaugurated as Argentine President for a six-year period ending in 1952.

Special precautions were taken to protect General Perón against the excessive exuberance and enthusiasm of his devoted adherents as he and the Vice-President, Dr. J. Hortensio Quijano, after taking the oath before the Legislative Assembly, motored from the House of Congress to Government House through streets lined with troops, marines, sailors, and airmen.

Immense crowds, largely composed of General Perón's working-class supporters, filled the streets adjoining the route as processions converged from all directions, carrying banners and shouting Peronist slogans.

## NO VENGEANCE

In a message read before the National Assembly, General Perón said that never again would anyone be allowed to injure Argentina by exploiting the working class. The people's triumph should not cause alarm, but social justice would be brought to the doors of every proletarian home. No legitimate right, however, would be prejudiced, and there would be no spirit of vengeance. The principle of the Peronista Government would be "at home, absolute respect for Argentine traditions and institutions, and economic benefits for all; abroad, firm, unshakable and uncompromising maintenance of Argentine sovereignty, and respect for foreign undertakings." Private capital would be respected, provided that it did not attempt economic domination.

The most significant point in General Perón's message was his implication that Argentina's acceptance of the pan-American political and economic agreements of Chapultepec and San Francisco might not be ratified by the Argentine Congress if it was found that they conflicted with the Argentine constitution.

General Perón's Presidency is beginning under singularly happy auspices. Argentina is prosperous and rich, and her relations with the leading foreign Powers are much better than they have been for long time. The acute and prolonged tension between Argentina and the United States, which culminated while Mr. Spruille Braden was American Ambassador to Argentina last year, has subsided, at least temporarily, and the possibility of a new pan-American era has been opened with the recent arrival in Buenos Aires of the new United States Ambassador, Mr. George Messersmith.

Great Britain has special reason to watch keenly General Perón's first months in office, since the agreement covering Anglo-Argentine trade has already lapsed, and the Mitre Law governing British-owned Argentine railways will lapse at the end of this year, and new laws must soon be passed for future Anglo-Argentine economic cooperation. General Perón is known to be especially well disposed to Britain and most anxious to conclude an all-round treaty of trade and friendship resembling the Anglo-Argentine treaty of friendship, navigation, and trade of the year 1925.

## On the verge

From Mrs J. W. Halliwell  
Sir, It is ironic that, at the beginning of the widely publicised "Farming and countryside" week, I saw two farm machines out this morning shoving our local roadside verges just as the cow parsley is in full flower. As a result the verges, like the fields now denuded of hedges, are becoming green deserts.

Yours faithfully,  
A. D. HALLEWELL,  
Field House,  
Wells Road,  
Healing,  
Grimsby,  
South Humberside.  
June 2.

From Mr Peter Phelan  
Sir, I can assure Mr Hart (May 31) that he is quite wrong in believing that "the humble dandelion chooses to grow in grassy profusion" on the grass verge of roads. I have daily evidence that its favourite breeding ground is the lawn of the residence given below.

Yours faithfully,  
PETER PHELAN,  
22 Long Park,  
Chesham Bois,  
Amersham, Buckinghamshire.  
June 2.

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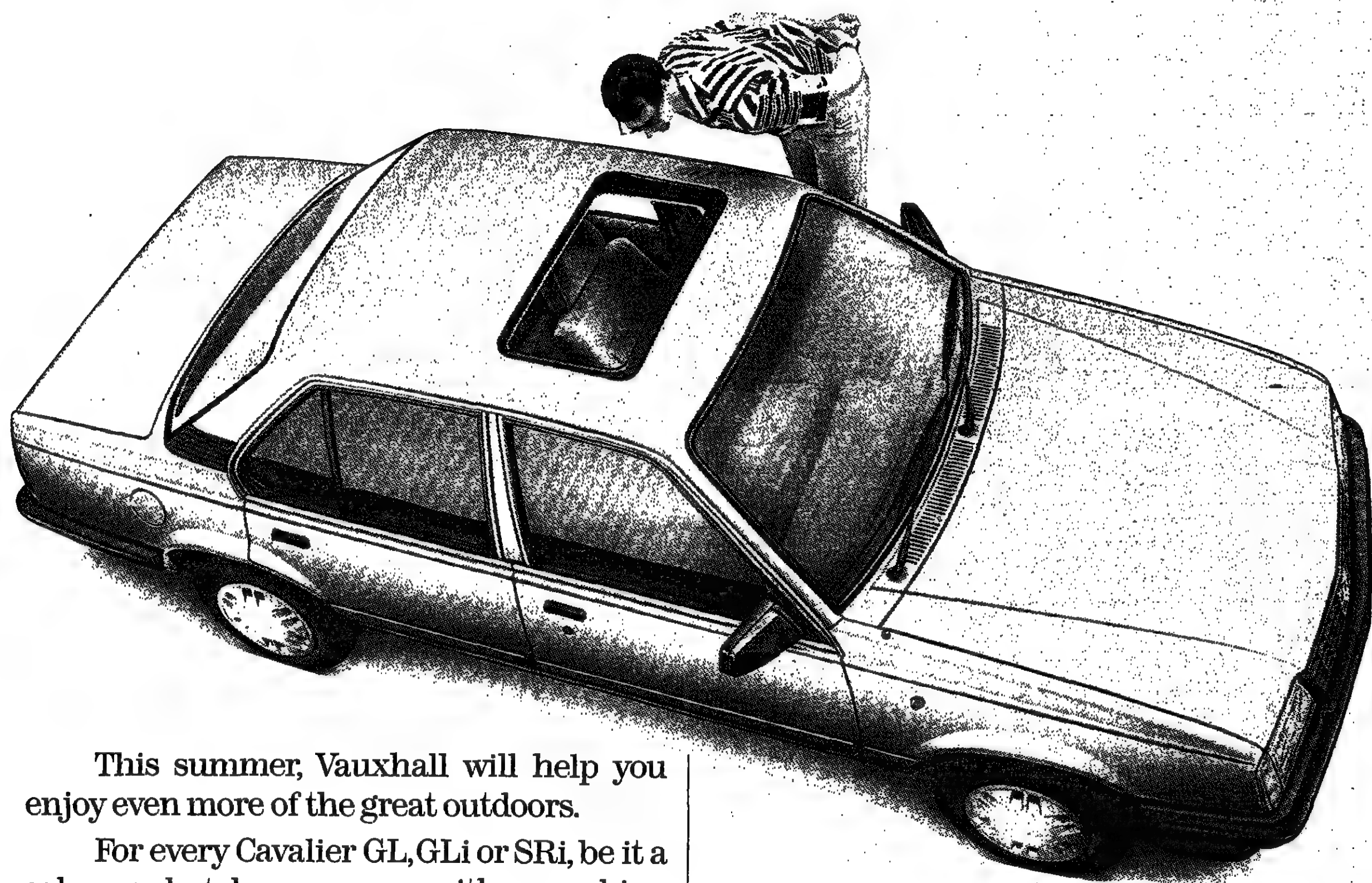
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# Leaders in the fight for jobs

As the politicians hunt for job-generation activities, small businesses, once mere bit players on the national economic stage, find themselves, with juvenile leads.

With a large role invested in them, they have acquired bigger voices. The Government has brought in more than 100 measures intended to help the small businessman, but is hardly being showered with bouquets.

John Cochrane, national chairman of the Association of Independent Businesses (AIB), in his annual report, commented: "One hundred new measures to businessmen already over-burdened with government administration is like offering a tray of drinks to a drowning man in case he is thirsty."

The harsh protest is partly because the increased responsibility has been carried with it extra burdens. Small businesses complain that in the Government's drive to promote business start-ups, it is the existing businesses that have suffered by inequality of treatment.

But for all the complaints, and there are many, it is clear that small businesses have made a significant contribution to job-creation. The Small Business Research Trust in a recent report estimated that the sector — defined broadly as companies with fewer than 100 staff — has created between 800,000 and 1,100,000 jobs over the last six years.

David Owen, leader of the Social Democrats, referring to the trust's figures, has calculated that unemployment today would be 25 per cent higher

were it not for jobs created by small enterprises.

He has also taken up the argument, voiced by the AIB, that most of the Government's initiatives have been aimed at starting businesses and helping limited companies. The Alliance would give more attention to existing private businesses and the self-employed.

The Labour Party, taking the wide view in its economic policy, has yet to examine the situation at a small-business level.

For its part, the Government, despite the criticisms, continues to adopt measures to encourage the entrepreneur. In the last Budget, the business expansion scheme (BES), which was due to expire next year, was extended indefinitely and the loan guarantee scheme was not only extended for a further three years but the interest premium on the 70 per cent guarantee was halved to 2.5 per cent.

In an economic climate where the unemployment rate is remaining unacceptably high, the Government has turned increasingly to small businesses as job-creators. The problem it faces was summed up by David Trippier, the small firms minister. He has commented: "I still cannot see that large firms will increase their share of the labour market. Last year, ICI had the highest profits that any UK company had made and it is still shedding labour."

It is a view shared by the Alliance parties. An SDP industrial policy document talks of a situation "in which there is little prospect of a significant increase in employment in large enterprises in either the private or public sector." It adds that "encouragement of

the development and creation of new small businesses offers the most realistic hope in the short term for increasing employment."

The most significant indication of the importance the Government places in the small business person, perhaps, was the decision, taken at the time of the Cabinet reshuffle last autumn, to move control for small businesses and enterprise away from the Department of Trade and Industry — where interest seemed to be languishing at the highest levels in the department — to the Department of Employment, under Lord Young.

Politicians have seen the Chancellor of the Exchequer to be more generous, as evidenced in his last Budget, to small businesses since the switch. It is also clear that greater efforts are being made to improve the general administrative and legislative climate to reduce the bureaucratic burdens.

A CBI survey last February revealed that more than 50 per



Sweet profits and rapid growth for The Body Shop after finding the right market

cent of bills to small firms are paid late, increasing their costs, creating cash-flow problems and taking up valuable management time.

The Government is under pressure to introduce measures similar to those in France, West Germany and Italy, where small businesses can press for a statutory right

## The entrepreneur is still encouraged

to interest payments on unpaid commercial debts, after a specified period. One of its backbenchers, Richard Ottaway, has introduced a Private Members' Bill demanding just that, and it is to get a second reading next month.

A paper produced by the National Federation of Self-Employed and Small Businesses listed 39 recent government actions which had made their members' lives more complicated.

The White Paper, *Lifting the Burden*, produced last

July, was aimed specifically at reducing unnecessary paperwork for all types of companies, but with heavy emphasis on small businesses. It was seen as a high point and led to the formation of an anti-red tape task force within the Enterprise and Deregulation Unit.

Modelled on the US Office of Management and Budget, it monitors new legislation to attempt to limit costs imposed on businesses. Though ministers say it is too early yet to monitor its success, there are many in business who believe it is having to fight an uphill battle with constant new measures. Two examples given are the Data Protection Act and the Statutory Sick Pay Scheme, which transfers responsibility to employers.

But it is a battle which pales before the larger one politicians face in regenerating British industry and commerce and to which small business is being given an ever-increasing important role.

Michael Hatfield

# Is the venture capital boom starting to fade?

Venture capital has been one of the most fashionable financial growth areas of recent years. Propelled by a combination of political backing, unemployment, technological change and example from across the Atlantic, venture capital has attained not only respectability but an influence unthinkable five years ago.

According to the latest figures from *Venture Economics*, the leading source of venture capital statistics, some £278 million was raised by venture capital companies last year, compared with £232 million in 1984.

This brings the total since 1979 to more than £1 billion. The full amount is rather more because these figures exclude "captive firms" such as the Prudential's Pruventure which are part of bigger groups.

Equally important are the sums invested. There is no necessary correlation between cash raised and cash invested in any one year. But *Venture Economics* calculates that 1985 venture capital investment in Britain came to \$326 million, including money from captive funds and from the US.

Yet the number of companies financed was roughly the same at 715. The figures for cash raised, moreover, are a trifle misleading because they incorporate £75 million for the Schroder Buyout Fund launched last year. If that is left out, the amount raised slips to £203 million, noticeably less than in 1984.

The investment figures also disguise some doubling counting of £1, which as Britain's biggest venture capital agency invests about £100 million annually through a variety of channels. Similarly, if American companies are dropped from the list the number of new ventures receiving British investment falls to below 600.

Put this way, there are signs that the venture capital boom is slowing down, in Britain at least.

Consumer related businesses (retailing, restaurants, professional services and so on) took the biggest share at 22 per cent, while computer related had 17 per cent and the third biggest, other electronics, accounted for 11 per cent. These percentages have not altered significantly for a couple of years.

Another sign of the slowdown is that the number of venture capital organizations is not growing so quickly. The exact number depends on what one classifies as a venture capital firm. But the number is definitely over 100, ranging in size from the likes of 3i to small regional outfits such as the Avon Enterprise Group, which specializes in investments of less than £150,000 in the west country. In the same vein, there are funds which concentrate on

Counter market. The OTC market is an informal listing of companies whose shares are traded on screens directly between stockbrokers' offices. It avoids the higher costs and stiffer listing requirements of recognized exchanges.

But recently the OTC market has been faltering, for much the same reason that its bigger cousins have suffered doubts after prolonged expansion. That in turn has caused venture capital firms to be more wary about what is already a highly risk undertaking.

This hesitation has also been encouraged by the fact that the explosion of venture capital investment in recent years has bred among its successfully launched companies a need for second round financing for continued growth.

It is therefore tempting for many venture capital firms to favour existing "new" businesses over brand new ones. But it does not mean that venture capital for the aspiring or just started businessman is drying up — simply that even better business plans and more persuasion are now needed.

For the entrepreneur seeking finance, venture capital is still attractive because it is far cheaper than loan capital. Against that, the businessman who wants his own company must accept that a venture capital shareholder compromises his independence.

The same applies to the established company which decides to go to the OTC. Most stockbrokers and quite a few venture capital companies, as well as the OTC specialists such as Harvard Securities, will prepare a company for the market. But for the business which needs extra finance the OTC offers a cheap and fast method of realizing his assets.

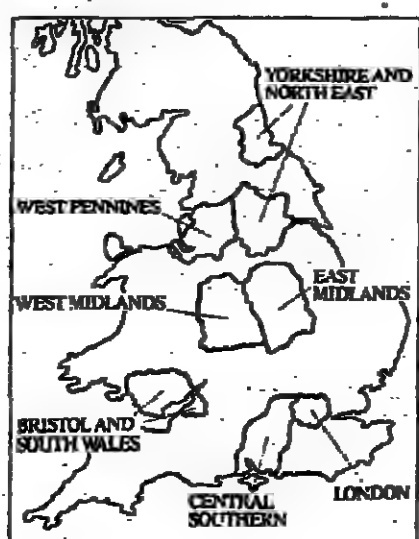
Michael Prest

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# A white knight rides again

As with a number of this Government's schemes to aid small businesses, the business start-up scheme (BSS) and the business expansion scheme (BES) were heralded as white-knight rescuers of the distressed and capital-starved small business.

Unfortunately, the reality has not lived up to the expectation. But changes introduced in this year's Finance Bill may see the BES back on its original track as supplier of finance to the small business.

The BES is a broader version of the BSS which had a brief and unhappy two-year existence. Introduced in 1981, the BSS proved overly restrictive, and according to the limited statistics that have emerged, had a high casualty rate in terms of failed BSS-backed companies.

The BES, unlike its predecessor is not limited to start-ups. Its cleverness, in theory at least, lay in the very generous tax breaks it gave investors.

BES investors can obtain tax relief at their highest rates of income tax on investments of up to £40,000 in any one year. For a 60 per cent tax payer this could mean that a £40,000 investment would cost only £16,000.

Investors had to hold on to

their shares for at least five years, with a tax "clawback" for those disposing of their shares earlier.

Unfortunately the scheme was abused from early on, right up until this year's Budget. Basically the Government was given a fairly comprehensive drubbing over a two year period by so-called BES sponsors.

In essence it was quickly realized that the definitions of

between them accounted for only £7 million of the £105 million raised in this year under the BES. The next band, investments from £50,000 up to £100,000 also accounted for only £7 million. The BES had been tapped mainly by the bigger fish.

The Parliamentary draughtsmen were again outwitted by the BES sponsors after they closed the door on farming schemes. The sponsors

## The Business Expansion Scheme had been tapped mainly by the bigger fish

qualifying trades would allow fairly safe, low risk types of trade to seek finance.

Farming companies were the first example of this - and illustrate how quickly the roots of the BES in small business finance have been ripped out and replaced by something utterly different.

To be fair to the government the Inland Revenue statistics for the first year of its existence show that most BES companies received finance of £50,000 or less. The actual figures show that 388 companies came into this category, representing 54 per cent of the total number of companies raising BES finance.

However, these companies

sors simply chose property development as the tax shelter for BES investors and the money flowed in.

The outwitting process continued after property development was banished in last year's Budget. Fine wine, antiques, hotels, pubs, central London restaurants, nursing homes replaced the BES yet further from its origins.

This year the Government got wise. Instead of curbing particular trades it did two things which may at last help the BES find itself. First it effectively barred heavy asset backed schemes, by stipulating that a BES company must not have more than 30 per

cent of its resources in land or buildings.

Second, the Finance Bill stipulates that the definition of what counts as a qualifying trade can now be altered by statutory instrument.

On the day of the Budget, when new changes to the BES were announced, the Government also released a detailed report on the BES prepared by the accountants Peat Marwick Mitchell.

Leaving aside the public relations exercise, what did the PMM report say concerning the use of the BES to finance the small business sector?

The concept of additionality - in other words what, without a BES, would have happened - was a fairly crucial aspect of the report. It concluded that: "Half the companies surveyed could not have raised any alternative finance in the absence of BES". In addition, 36 per cent of the companies in the sample raised £50,000 or less.

So there clearly was some benefit to the smaller companies. This is however subject to the caveat that the raising of small amounts of money does not necessarily mean that the recipients themselves were small businesses.

This was explicitly recognized in the PMM report



To market, to market: Richard Horton, managing director of Accord Publications, which is soon going public.

which pointed out that "20 per cent of the companies raising £50,000 or less in our survey raised in excess of £100,000 taking into account non BES finance. The report also highlighted that the BES had not contributed a great deal to the provision of start-up capital.

"BES has not been a significant source of seedcorn capital," the PMM report states, adding that "in contrast BES has been used predomi-

nantly to provide working capital to companies suffering liquidity crises and seeking to expand, and companies seeking to finance the purchase of existing businesses."

Whether the Budget will actually mean more money for small or start up businesses remains to be seen. There are other problems which need addressing, such as the expense of raising BES money.

Lawrence Lever

# The battle to beat failure

Many small businesses fail because they do not have access to good advisers. As centres of management wisdom, the business schools are being swept into the small business movement in two ways.

Most visible are the specialist courses that an increasing number of schools are running in conjunction with the Manpower Services Commission and other authorities aimed at encouraging students to start their own companies.

But equally if not more important is the "entrepreneurial dimension" being injected into the standard curriculum for all managers. This applies as much to small businesses as to the buy-outs and profit centres which large corporations are in the process of introducing.

Peter Moore, principal of the London Business School, describes the current requirement as that for the schools to develop "a new kind of manager who welcomes risk and takes a broader, more humanistic view of the corporation."

Most of the 145,000 graduates in the UK opt to work for large firms, for the public sector or to enter the professions. A mere 500 set up their own businesses.

Manchester Business School, which is the LBS's opposite number as one of the first of the university-linked business schools, has a special small business development unit which aims to give practical help to all types of entrepreneur.

The unit's involvement ranges from attaching unemployed mature executives to small "host" companies to teach the proprietors of established small and medium-size firms about business subjects such as the management of money - and where to get it - and cash-flow.

Individuals who have al-

ready been helped include a man who wanted to start a do-it-yourself garage, another who has established a home for the aged, a woman who now manages a highly recommended ethnic food centre and the Irishman who is flourishing with his natural yoghurt and quality ice-cream centre.

Each of the business schools has tailored its response to the small business call in the way that fits in best with its own existing culture and expertise.

At Henley, the Management College, a new general management course has been designed specifically to meet the requirements of practising managers who cannot be spared from their jobs for more than one week at a time.

The new Henley course is designed for all types of mid-career executives, not just key managers in big firms.

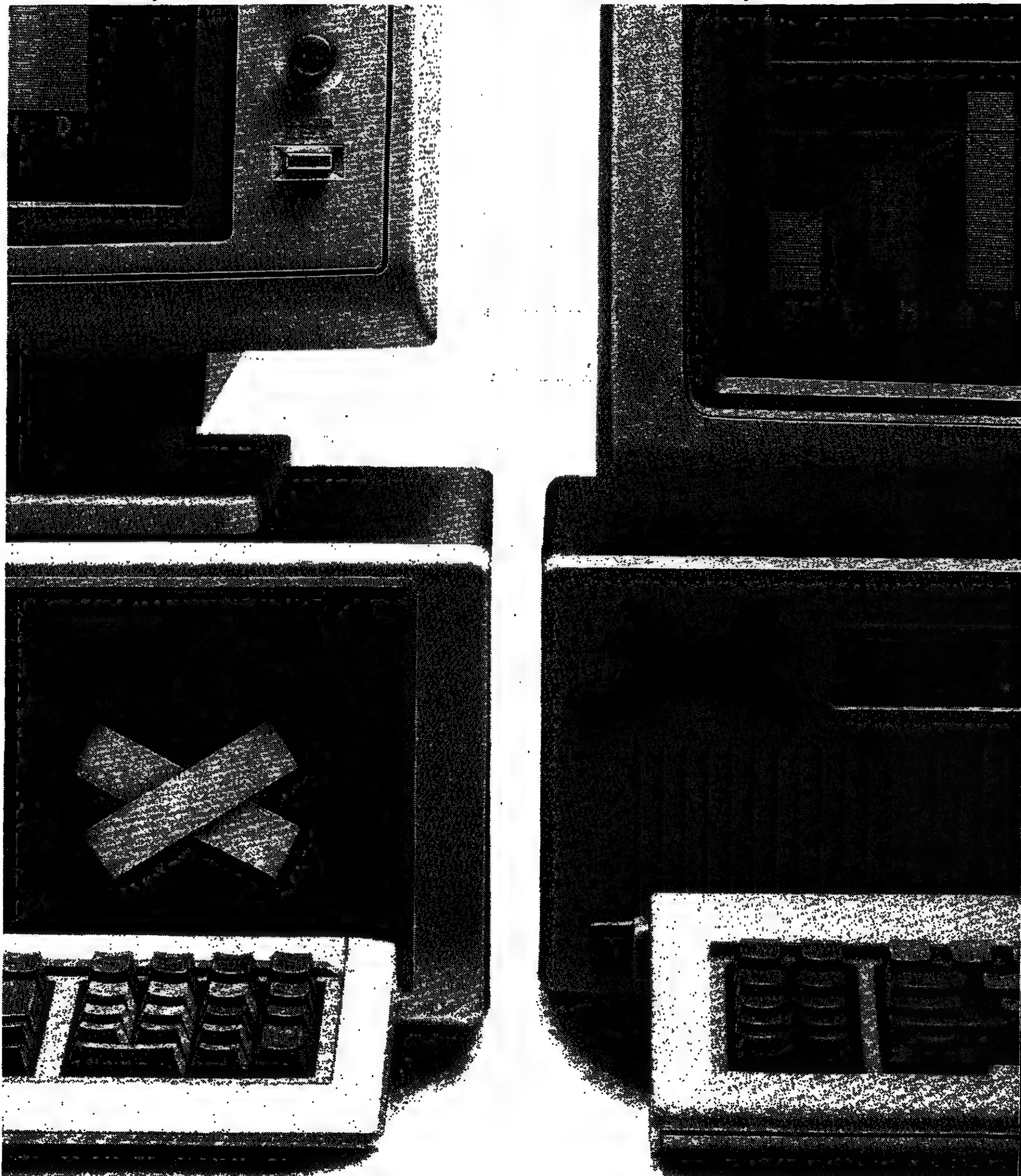
One of the first participants was Richard Horton, aged 39, managing director of Accord Publications, a greetings-card publishing company employing 130-odd people. Accord is to go public soon.

In addition to applying directly to his own business some of the ideas he learned, Mr Horton says that taking the course has given him the self-confidence to handle a Stock Exchange flotation. Cranfield started a programme to help 40 new graduates start business ventures in 1985. This year the programme was expanded to 70 with a further 30 places fielded to both Durham Business School and Warwick's School of Business Studies after the success of the earlier programme.

This has resulted in 36 viable new enterprises with ideas ranging from legal computer software, component kit cars to designer knitwear.

Patricia Tisdall

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## Friendly franchise way to start up

Franchising is proving an increasingly popular entry point for individuals who want to run a family business without being entirely on their own.

They can tap not only into a ready-made market but also to test methods of administration, training and expertise. The existence of a head office only a phone call away can be particularly helpful for people making the transition to self-employment for the first time.

One of the reasons the banks like franchises so much is that the risk of failure is statistically much less than with small businesses in general.

But equally, the continuing royalty payments incorporated in most franchise contracts mean that the gains are less than those retained by sole traders.

Usually these are based either on a percentage of turnover or a surcharge on the cost of the basic supplies.

These continuing contractual royalty payments charged in addition to the initial lump sum "entry" fee can become a considerable irritant to the franchisees once the business has been established.

The franchisor is the manufacturer, wholesaler or retailer or other type of organization which grants the trademark and business methods. The franchisee is the independent trader who accepts the working principles of the franchisor.

A variety of factors has contributed to the recent boom. A political climate which encouraged more people to seek self-employment helped. Rising house prices together with lump-sum payments for redundancy and early-retirement injected much of the necessary capital for "entry" charges to franchise schemes.

But the development would probably not have won so much acceptance without the

"cleaning up" and standard setting work of the British Franchise Association.

Companies applying for membership are subjected to detailed screening, which covers a complete check of the financial background, an examination of legal agreements with franchisees and whether or not successful pilot is already operating.

There are two grades of membership. Full members of BFA are required to have operated a successful pilot scheme for one year and have at least four franchisees, two of whom must have been franchising for two years' minimum.

There is also a register of qualified associates who are required to have operated a successful pilot scheme for one year and to have at least one franchisee who has been trading for a year.

Though around 80 companies have now joined the BFA, it has been an uphill struggle to win support from companies for such a rigorous vetting structure.

The sum needed to buy a stake in a franchise scheme varies enormously. Examples published each month by *Business Success* magazine range upwards from about £3,000 from a service trade such as removals or electrical contracting to £125,000 for a pizza restaurant.

Normally the banks like the franchisees to contribute at least 30 per cent of the total cost of the project, both to ensure commitment and a sensible borrowing ratio.

A spate of new companies is in the process of using franchising as a method of expanding. A notable example is the Body Shop toiletry and cosmetic company which, having started in a side street in Brighton in 1976 with a £4,000 bank loan, has grown to more than 100 outlets.

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## FOCUS

SMALL BUSINESSES/3

## Everything goes, from pop to stripagrams

Mention of the Manpower Services Commission tends to conjure up images of forlorn teenagers plucked briefly from the dole queues to plant trees or to paint murals as part of an official conspiracy to fiddle the unemployment figures. To many aspiring businessmen the MSC does not sound like a promoter of entrepreneurial activity. But it is — and on a huge scale.

Precisely because the MSC's rise to being a power in the land is so closely and unfortunately related to unemployment, the commission is intimately involved with programmes to create jobs by supporting small businesses.

Its focus is mainly on training would-be owner-managers rather than on providing financial aid. The greatest advantage of all MSC schemes is that they are free.

But the exception to the training rule also illustrates the sheer size of the MSC's undertaking. The enterprise allowance scheme (EAS) was introduced in August 1983. It will pay to anyone on supplementary benefit or drawing unemployment benefit a flat £40 a week for a year to help them start a business.

The conditions are that you must be over 18 and under normal retirement age and that you must put up a minimum of £1,000, which can be raised from any source.

The MSC enjoys the luxury of not being obliged to consider the commercial viability of a scheme in the sense that, say, a venture capital organization would.

But the commission does have to ensure that the proposal is suitable for public funding. This effectively rules out religion, gambling and starting your own political party, among the usual slightly hypocritical criteria for respectability in British public life.

Within these broad limits, however, almost anything goes. Pop musicians wanting to hire out electronic synthesizers, gag writers and even a stripagram service have all benefited from MSC largesse.

But generally the approved projects are in the mainstream of the services sector — hairdressing, catering, motor mechanics and the like.

For all recipients, a big attraction is that the £40 is treated as a business receipt for tax purposes. In other words, it is considered part of the project's income rather than personal income and is therefore likely to incur a much lower rate of tax or even none.

An even bigger attraction is the scheme's accessibility. From its inception to the end of March this year no fewer than 134,000 people had drawn their weekly £40. In the current financial year £146 million has been budgeted for an expected 90,000 EAS participants.

To put that in perspective, the MSC's spending on EAS alone this year will be about half the total likely to be

invested by venture-capital companies.

One obvious disadvantage with EAS, however, is that the allowance runs for a single year only. After that, the beneficiary could be left to his or her fate. This is where other MSC programmes come in. During the allowance year, the MSC offers free counselling under its Small Firms Service and beneficiaries may be able to move to formal training programmes under the Adult Training Provision.

But that is by no means the end of the story. The MSC also offers a range of training programmes for people not drawing benefit who want to start businesses or become self-employed.

At the bottom of the range are one-day awareness seminars at which the pleasures and pitfalls of small business life are outlined. Details of the seminars can be obtained from Job Centres or MSC area offices listed in telephone directories.

The range then proceeds through four levels of training programme, which essentially depend on the ambition of the participant. The first is a short, often part-time course lasting the equivalent of five or six days aimed at people wanting to become self-employed.

This course, which again is very popular, covers such basics as book-keeping, elementary business plans and how to deal with bank managers and other professional advisers.

An expanded version of the course, which can last six weeks, is aimed at people starting small businesses as distinct from being merely self-employed. It includes employment regulations and laws, an emphasis on market research and introductions through lectures and seminars to local accountants, bank managers and others who it is

**Aim is to encourage survival skills**

hoped will later provide a support network.

Considerably more ambitious is the New Enterprise Programme, intended to help people expecting to employ, say, 10 or a dozen workers within a year of starting a business.

The ability of candidates and their business ideas are carefully vetted by the MSC, not least because the courses are partly residential at business schools and can last several months altogether. The Durham, Glasgow, London, Manchester and Warwick business schools, which participate in the programme, vet candidates.

Very similar to the NEP is the Graduate Enterprise Programme which trains graduates straight from higher education rather than the unemployed or people who have given up a job to go on an MSC course. But in all cases

the principle is the same: to equip businessmen with the elementary skills of commercial survival.

The evidence suggests that the chances of surviving during the risky early days of a company are indeed increased by training such as that offered by the MSC. Equally important, however, is support and training after the business has started.

For this reason the commission has owner-manager training courses whose purpose is to develop the market-research and selling skills of people already running small firms. The time and place of these courses are largely arranged for the convenience of participants busy managing their firms.

In a similar vein, the MSC has a management extension programme for people who are already running small businesses or working in bigger companies and have ideas on how to promote the enterprise but lack the necessary management skills. Unemployed skilled workers also qualify.

MP

This is a watershed year for local enterprise agencies which in little more than five years have grown from a handful to well over 300. Typically they have been launched with support from local companies, local authorities and other commercial interests such as the banks. The aim is to help new and struggling small businesses in creating new jobs.

Help through secondment of executives from many of the supporting organizations has been another typical feature.

The main expansion phase for the agencies is now over. Virtually all key areas of the country are now covered by an agency which is reasonably near at hand. More solid cash support is injecting greater stability into the agency network. A new phase has also started in the improving of agencies' services to small businesses.

Lord Carr, chairman of Business in the Community (BIC), which is the national umbrella body for the enterprise agencies, said recently: "Although many agencies are still in their infancy — and most agencies, even the well established ones, are restricted by lack of cash and staff — they are beginning to make a very significant impact on the rate of business start-ups, business survival and soundly based job creation."

But he believes there is a great deal of support for tackling more ambitious objectives. It has been touch and go for some agencies struggling to make ends meet but so far none has been forced to shut its doors. There are now 336, according to the Department of Employment.

There are 38 agencies in the greater London area alone with a further 60 in the South East. The North West

## The action men who make the new jobs

has grown 57 of them. As well as offering counselling aid, some agencies also take a hand in helping provide start-up premises such as workshops and offices, often with shared services and sympathetic day-to-day advice.

The London Enterprise Agency (LEA) in 1980 was a pioneer of business marriage bureaux which aim to match local investors with entrepreneurs needing risk capital. There are now eight offering this service, the others being Aberdeen Enterprise Trust, Cambridge Enterprise Agency, Colchester Business Enterprise Agency, Leeds Business Venture, Manchester Business Venture, Milton Keynes Business Venture and West Glamorgan Enterprise Trust.

The latest plan is to set up a national network of bureaux.

Two enterprise agencies are finding small business candidates which could gain from the experimental venture capital scheme backed with £1 million by the Bank Xerox pension fund. The idea is to offer up to £50,000 in risk capital to businesses which would otherwise be unable to raise such funding which is on too small a scale for most venture capital organizations.



Lord Carr: 'Significant impact'

The two agencies are ILETA, which has so far organized one investment under the scheme, and Tyne and Wear Enterprise Trust (Entrust) based in Newcastle upon Tyne.

Entrust, operating in an area with some of the toughest unemployment problems in Britain, has been involved with other loan funds including Calor Gas, which helped 16 businesses through Entrust last year, and NCB Enterprises that aided another 20.

Last year Entrust fielded 7,888 inquiries at five offices around the region, with the conversion rate to actual start-ups remaining comparatively low at 4 per cent. But the anticipated 350 new ventures are expected to create more than 1,500 jobs.

Entrust has had substantial backing from the European Social Fund because of the scale of North East problems but other agencies find it tough going to raise enough cash to mount an effective service. A five-year Government scheme announced at the end of last year is intended to help such agencies.

In the first two years there is £2.5 million available which can go to agencies with less than £60,000

funding. Up to £20,000 in Government grant is on offer on a pound-for-pound basis according to how much other cash support can be raised from local backers.

The scheme began operation in April and already 60 applications have come in from agencies around the country.

Mr Trippier believes that the scheme by establishing agencies more firmly, will encourage consolidation of support from local backers. BIC for its part has set a target for at least another £5 million to be raised from private sector sponsorship this year. It would like to see total aid of all kinds go to £30 million this year against £21 million in 1985 and £12.5 million in 1984.

Already 4,000 companies sponsor enterprise agencies, according to BIC which estimates that the number of sponsors grew by half in 12 months to May last year.

BIC surveys show that the agencies are helping create more than 50,000 jobs a year through start-ups and are helping save another 25,000 jobs in assisting existing small businesses. The agencies have a hand in the creation of about 20,000 new businesses a year, BIC estimates.

More agencies are reacting to special needs in a community. Two recent launches to help ethnic minorities, partly funded by Home Office grants, have been the North London Business Development Agency and Deptford Enterprise Agency. Both primarily aim at helping small businesses in black communities. Another with a similar aim is being launched covering several districts of Birmingham including Handsworth.

**Derek Harris**  
Industrial Editor

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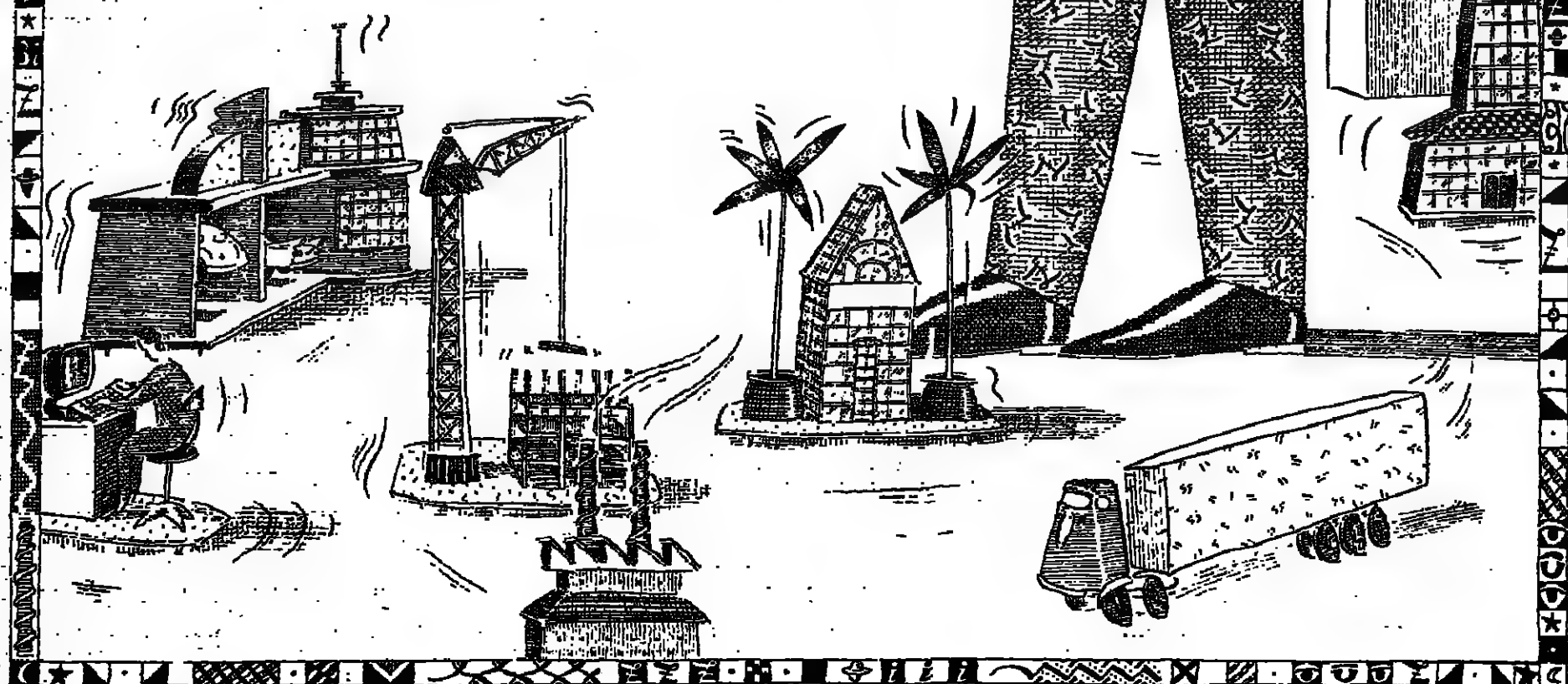
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## THE ARTS

Television  
All in a  
lather  
at junk  
food  
and soap

When the American journalist Lloyd Grossman first visited these shores in 1972 he was startled to discover that his countrymen were "meant to be stupid and rude and noisy" — a shock parallel to that in store for the young Englishman in France who finds himself expected to evince coldness, reserve and a lack of interest in the table.

Mr Grossman has since overcome this initial disquiet to the extent of permanent residence, marriage to an Englishwoman and making his name with that quintessentially English magazine *Harpers & Queen*.

His brief in *Diverse Reports* (Channel 4) was to test the waters of the continuing anti-American groundswell which may be summed up in the term "cultural snobbery".

To this end he quizzed a clutch of academics (including, naturally, Professor Laurie Taylor), Margaret, Duchess of Argyll (star of the forthcoming soap *Legacy*), the American restaurant and Anglophile Bob Payton (dressed for the occasion in an unusually restrained shirt) and had himself filmed ditching a McDonald's hamburger ("the Model T of fast food") into a litter bin. Was Britain, wondered Mr Grossman, under threat from American junk?

Given that all his subjects seemed to share his own dismay that America's more successful cultural exports should ever be branded "media imperialism", the answer was only briefly, in doubt: soaps are fine, fast food is fine, rock 'n' roll is fine.

It would surely have enhanced the possibility for debate, and would certainly have provided more entertainment, if at least one voice had been raised against the cosy drift of Mr Grossman's theme: there are plenty of academics and informed observers on both sides of the Atlantic who perceive that Big Macs and *Dynasty* are the surface decoration of a gaudy balloon kept aloft with the gas of moral vacuity.

In holding this truth to be self-evident, one is not expressing "anti-Americanism" any more than a Roman citizen of the fifth century A.D. could have been accused of "anti-Hunism": one is simply, deeply, sensibly frightened. And in the present climate, programmes such as this (however reasonable their tone) become through omission an oblique form of propaganda.

## Martin Cropper

● The roof of the Barbican Centre's concert hall, known as the Sculptural Court, has been used for a wide variety of activities, including sheepdog trials, motor shows open-air concerts, theatre and Alice in Wonderland tea parties. But until now there has not been much sculpture.

Tomorrow, the first major exhibition by British contemporary sculptors, entitled "Feeling Through Form" opens there and runs until July 28.

There are 16 pieces in the exhibition. They are in wood, stone and bronze and range in size from three to eight feet, and in style from the abstract to the figurative. Sculptors exhibiting include Glynn Williams, Keir Smith and Lee Grandjean.

ECO/Uchida  
Queen Elizabeth  
Hall

Appropriately, this tenth and last concert in Mitsuko Uchida's complete cycle of Mozart's Piano Concertos opens there and runs until July 28.

There are 16 pieces in the exhibition. They are in wood, stone and bronze and range in size from three to eight feet, and in style from the abstract to the figurative. Sculptors exhibiting include Glynn Williams, Keir Smith and Lee Grandjean.

By the same token, her limpid piano tone and capacity for unaffected phrasing were as perfectly suited to the B flat Concerto (K395) as one had imagined they would be. Uchida seemed to work a succession of unpretentious miracles in this performance, which drew an ovation from the self-out audience that was more than just a retrospective response to the completion of the whole cycle.

Once again the contrast between the ECO's rather emphatic opening statement (in fact they drifted slightly sharp) and the piano's gentle first entry, sounded startlingly wide, but it has become clear by now that this is how Uchida views such things.

Her sympathy with the Concerto's wistful pre-Schubertian musings appeared total; it is hard to imagine the first-movement



Goodall (left) with Joan Cross and the late Sir Peter Pears photographed exactly a year ago at the Old Mill, Snape

The 39th Aldeburgh Festival opens tomorrow and on Sunday Sir Reginald Goodall conducts Parsifal Act III. Lord Harewood pays tribute to the man who has long been associated with both Wagner and the creator of the Aldeburgh Festival, Benjamin Britten.

## Master and an institution

Since 1945, few British musicians have achieved recognition as an "institution". Reginald Goodall is one of these. His place has not been easily won, though the qualities which gained it have in a way been there since he first lifted a baton at the Royal College of Music nearer 60 than 50 years ago. Facility, sick technique, an ability to apply surface gloss — the attributes which won a conductor instant recognition — were not his. As I understand it, it was composers who most appreciated what Reggie did, because it was their music he conducted rather than his interpretation.

His first break came when he joined war-time touring Sadler's Wells under the direction of Joan Cross, that great animator of the British musical scene, who brought him again to the notice of Benjamin Britten, whom he already knew from the Royal College of Music. He conducted the premiere of *Peter Grimes* on the company's return to Sadler's Wells Theatre in June 1945, following it with a series of performances which have become legendary, partly because of the work's immediacy and disturbing impact, partly

because its conductor knew how to mould the music so that certain aspects of it have, I am convinced, never been better realized: the measured, almost hesitant, pacing of Act 3's prelude gave it an agonized inevitability unequalled even in the composer's own performances, and the cries of "Peter Grimes!" in the man hunt some 15 minutes later, part blood-lust, part self-condemnation, never again hit the aural solar plexus with quite that impact.

To work with a repertoire opera company, as was his lot after he joined the newly-formed Covent Garden Opera, brought out Goodall's qualities mainly as coach or mentor, and the plain fact (at that time unrecognized) is that as a performer he has always needed something close to Festival conditions. To hear him conduct *Il trovatore* or *Rigoletto*, works with which he had little sympathy, suggested little of his latent ability, and it was not until he took charge of a re-rehearsed German-language *Walküre* on tour in the mid-1950s that his qualities became audible which have made him one of the major Wagnerians of our time.

The "Festival conditions" I referred to were not available until Stephen Arlen and Edmund Tracy of Sadler's Wells, greatly perceptive, greatly daring, gave him a young cast for a new English production of *The Mastersingers* and months of preparation in which to bring them and the orchestra to the boil.

What emerged from that period of rehearsal was not so much brilliant, which would have been fine, as totally and in every way satisfactory, which is even rarer. Nothing was left to chance, everyone's qualities were brought to the fore, their failings gradually eliminated, until the *Gesamtkunstwerk* Wagner dream of as before the public.

There was no magician waving a wand so that everything came suddenly right on the night, rather an analyst with the knowledge and the patience to take everything apart, the time and the will to put it together again, and the soul of a poet, so that the finished product shone with the composer's light and illuminated the score as seldom before.

Like many great artists, Reggie Goodall has his para-

doxes. If it is the *Ring* and *Parsifal* he aspires to, among repertoire operas, it is *Manon* and *Turandot* he has conducted best.

When he works with singers, it is not only fidelity to the notes he emphasizes but clear diction and an expressive way with words, with the result that his singers sing Wagner with a natural line and a sense of *legato* which would do credit to the great students of *bel canto*.

Over some 20 years, Reggie has become an institution and set standards in England and Wales for Wagnerian performances, for seriousness of approach which admits no short cuts, and his achievement has affected audiences to their permanent benefit.

It is peculiarly fitting that his performance of *Parsifal* Act 3 at the Aldeburgh Festival on Sunday should not only stand in its own Wagnerian right but should celebrate the 85th birthday of one of his mentors and one of the first people to recognize his sovereign gifts, Joan Cross.

This article, in slightly different form, appears in the programme book of the 1986 Aldeburgh Festival.

## Theatre

## Lacing the mad with ant-paced satire

Jug  
Stratford East

Heinrich von Kleist's painful satire of market-town morality, *Der zerbrochene Krug*, was written originally for a private and light-hearted competition and saw its first production in Weimar in 1808. The play's resounding failure prompted its neurotic author to challenge his hapless director (Goethe) to a duel. In the course of time the piece has acquired an international reputation, and is even on occasion adduced to testify that the Germans do have a sense of humour after all.

In this adaptation (first given 11 years ago) by the Mancunian playwright and former *Coronation Street* saviour, Henry Livings, the small town in Saxony has been translated to the Pennines, although the period remains the same, facilitating a rather messy sub-text on the plight of the rural working classes in the time of the Napoleonic Wars.

The plot, familiar enough to A-level students, concerns the rickety mechanism of a petty sessions convening in the local inn. The presiding worthy, Adam Kenworthy J.P., is a foolish, venal man in middle life whom we first meet in a sorry state — a "rough justice", as he judiciously has it — with his wig mislaid, his clothes in tatters and his head bloodily bandaged.

The excuse he offers his tentative, bewildered clerk is a rank and patent fib to do with being tripped by a bothersome chamberpot.

In the course of the morning's first and only hearing, however, it becomes apparent that his injuries stem from a shameful nocturnal episode.

Don Crann signals his intention to



Bizarre business: from left, Don Crann, John Halstead and Kate Williams

play Kenworthy as a grotesque buffoon with a portfolio of scowls, grimaces, twitches and leers which Robert Daws, excellently cast as his clerk, does well to ride; so carried away, indeed, was Mr Crann that he was corping after ten minutes, and topped his depression by leading the prompter stage-centre for a bow. This is either amusingly agreeable or grossly self-indulgent, depending on where one is sitting; its net effect is to stretch out an ant-paced storyline to breaking point.

Even when the action gets under way with the arrival of Robert

Keegan's pompous visiting M.P. (the only character who divines the truth of the farces in which the titular jug came to be broken, and who ends by being treated as demented for his pains), the portrait of genial ineptitude and starchy dealing is subverted by a ponderous insistence on the kind of buxom pauses and ham reactions that sustain the dreariest situation comedies. Philip Hedley's static production gives the bizarre impression of a Shakespearean sub-plot gone mad.

The thing is not entirely without its charms, and there is plenty of scope

here for a pair of "character" parts which are milked for all they have to give: John Halstead as the decrepit, sarcophagous constable, much given to nodding off beneath the hastily supplied portrait of His Majesty King George III (applied, a mad monarch) and coming to life with bawls of "silence in court!", and Guy Nicholls as the tremulously staggering landlord who keeps the court well liquored. Somehow, however, the satire has got lost on the way.

Martin Cropper

## Daft charm in a world of make-believe

Oh Humans  
Lyric Studio

This two-man spectacular is billed as comedy with sad bits. A notice by the entrance warns that there will be "Stroboscopic lighting" and "Loud explosions". All this and the title, too, suggests that the spectacle Robin Driscoll and Tony Haase have devised will be the spectacle of Life Itself.

Explosions start the play but as the smoke clears we find

our two heroes, wearing identical greyish aerie vests and pants, blazing away in an untidy room that is evidently their own grubby bedroom. After some swift science-fiction patter they drop their weapons and their roles, one hero setting down to cut his toenails, the other glumly throwing a knife at the door. The explosions that sounded objective enough to our ears are somewhere inside their heads after all.

The men seem to be broth-

ers and the room is apparently in Harwich, above a pub catering for transvestite oil riggers. But we have no way of telling if any of this is true since Dougie and Mickie never step outside their sealed world and the faintest incident may beget a fantasy. Grell, for instance, first observed as a blonde passenger in a Sealink Dougrie, is soon sending Dougie her toenail clippings as a token of love.

Still more bewildering, simply by putting on wigs the

brothers assume the personalities of two imagined sisters. As men they are anxious and sloppy, as women tense but competent. Janet (Tony Haase) is even a touch winsome. Barbara (Robin Driscoll) has motherly yearnings and a chin that might one day turn into Margaret Thatcher. All four speak a working-class argot laced with ornate expressions in the tradition established by Orton and Milder.

The author-actors manage

some effective theatrical tricks to indicate the jealousies between these various personality fragments. Their performances are lively enough to hold our attention and the play has a daft charm of a distinct and individual kind. But since every crisis is revealed as another layer of make-believe we never learn the motives for such collusive role-playing. Life itself is not so slippery.

Jeremy Kingston

## Concerts

cadenza (Mozart's own, and a little wonder in itself) being more thoughtfully and beautifully explored.

The two Romances Opus 40 and Opus 50 for violin and orchestra by the young Beethoven could not help sounding a bit pedestrian in such company, even given the persuasive and wonderfully rich-toned advocacy of Jose-Luis Garcia as cellist and director.

Malcolm Hayes

Claudio Arrau  
Festival Hall

Four such Beethoven sonatas as Claudio Arrau played last night would have taxed a man half the age of the pianist who, now in his ninth decade, took them not so much in his stride as into his audience's ego

experience. "The older I get the less I feel like retiring", he was quoted as saying three years ago, and when it comes to hearing such fruits of a lifetime's delight in Beethoven, we may be glad that he is both hale and heartwarming.

His extraordinary breadth of character plunged from the early sonatas, as in Op 10 No 3 with its initial confidence turning to grief-laden stabs of pain, into the deeper anguish of the "Appassionata", a dark night of the spirit that never the less found its salvation. This was a beautifully proportioned performance, with even the long repeat in the last movement taken at full stretch to balance the musical content.

The pianist has always maintained that each such repeat should never be simply the same notes played again,

and I would have hoped to hear more variation in the exposition repeat of Op 81a, "Les Adieux". Yet the staves of mind so clearly reflected in the music were communicated with clarity and candour, the eventual sense of rejoicing never becoming merely flippant.

Perhaps the greatest virtue of Mr Arrau's insight into Beethoven is that he is always concerned to point the musical reasons for whatever happens, and the equally musical consequences that flow from that. The occasional blurred texture early in the programme was easily overtaken by the prevailing strength of spirit, not least in an account of the "Waldstein" sonata at the end that will be magnificently memorable for its discipline as well as its grandeur.

Noel Goodwin

Bath Festival  
More than mere  
words can tell

New London  
Chamber  
Choir/Wood  
St John's, Bath

It looked a very odd programme that the New London Chamber Choir was bringing to the Bath Festival: Josquin's *Hercules Dux Ferrariae* mass and his lament for Ockeghem, then a new piece by Mark-Anthony Turnage, then Messiaen's *Cinq rechants*. But it turned out to make sense.

This was all music of virtuosity, showing off the extraordinary control of texture, rhythm and fine dynamic shading that James Wood and his amateur singers have developed together. Also, it was all music that left words some way behind.

Messiaen's own sounds and phrases are hardly more than the vehicle for an incantation, and Turnage's treatment of his chosen poem by Steven Berkoff is supremely disruptive, leaving a smoking bomb-site of tattered phonemes and loose images.

Josquin, of course, could hardly treat the mass in the same way, yet what he sets is not the text so much as the idea: the spanning musical architecture could equally well be supported by different ver-

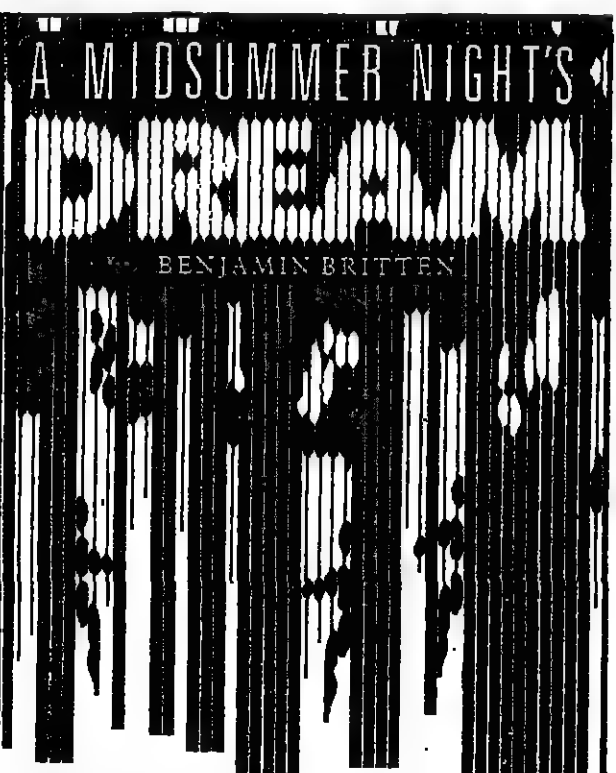
bal ideas, just as the same ideas could be very variously accommodated in the works of Josquin and his contemporaries.

What is special about the Duke Ercole mass, though, is its effectiveness in concert performance, thanks no doubt to its relative brevity but also to its calmly exposed construction, to the fact that, perhaps, it was made as much for the study as the chancel. Sung within the sympathetic acoustic of a Victorian Gothic church, this was a performance that managed to be both lively and serene.

Turnage's *One Hand in Brooklyn Heights* is a different matter, a work of abrupt dislocations as one complex texture is changed for another or one word is sung in three or four different ways at the same time.

It is glistering splintered music, a precarious balance of blues progressions and ticking automatic devices, scat singing and rich, radiant harmony. But one needs to hear it all here we had, not altogether unsuitably, just two fingers in Brooklyn Heights. One awaits the rest keenly, preferably in a performance that realizes the composer's dramatic intentions.

Paul Griffiths



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# Wider area was contaminated by Chernobyl

From Christopher Walker, Moscow

More than five weeks after the Chernobyl nuclear disaster, the official Communist Party newspaper *Pravda* revealed for the first time yesterday that contaminated areas had been evacuated in territory beyond the original 18-mile exclusion zone thrown up around the stricken reactor.

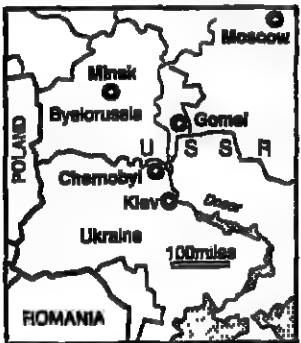
The report from the Byelorussian capital of Minsk also detailed stringent preventive measures taken by the republic's Government, including the evacuation of 60,000 children, the closing of wells and the asphalting of dirt roads from which radioactive dust was being blown.

The paper said that detailed examination had shown that some parts inside the original exclusion zone were "clean", while others outside its borders had been found to be "dirty" or contaminated.

No indication was given of the extent of the extra area of Soviet land found to have suffered from excessive fallout.

A total of 92,000 people were evacuated from the original zone in the first week after the disaster, and a further 250,000 children subsequently evacuated from the region of the Ukrainian capital of Kiev for the duration of the summer.

*Pravda* quoted Mr Alexander Petrov, chairman of the Council of Ministers of Byelorussia, as explaining that detailed checking had enabled the authorities to move some of the evacuees back into the exclusion zone and to evacuate others from areas outside discovered to be "dangerous".



"In a word, in the place of emotions, technologically complicated, long and complex work has come," the paper reported.

"Its aim is not to let the negative influence of the radiation affect the health of the people."

All previous reports in the official media here have indicated that no area outside the exclusion zone had been seriously affected, although weather reports indicated that the cloud drifted across Byelorussia when it was at its most lethal.

*Pravda's* account yesterday spoke of evacuees leaving the southern Gomel region of Byelorussia, but was vague about the exact area affected.

Mr N. Mazai, deputy chairman of the ruling Council of Ministers of Byelorussia — some of which falls into the original exclusion zone around the crippled plant — was quoted as saying that 60,000 Soviet children had been evacuated from the Gomel region as part of "Operation Children".

He said that children under three had been evacuated with their mothers, those from three to six moved away with their state-run kindergartens, and that the whole operation to clear the "dangerous zone" of the affected region of southern Byelorussia had been completed speedily.

The article made clear that a refinement of the original zone was underway, rather than the creation of a new one further to the north as indicated early yesterday by Western news agency reports based on a mistranslation of *Pravda*.

But the paper gave a clear indication that the effects of the disaster had been more wide-ranging than previously reported here.

It said that people living in the south Gomel region had been warned against eating any food grown on private plots and that the state was providing tinned milk, meat and vegetables to make up for shortages.



The Prince and Princess of Wales share a joke at Epsom on the princess's first visit to the Derby

## Challenge to the favourites

Continued from page 1

measured what looked surprisingly like a glare.

A frosty spectator, whose remarks were definitely not answered, turned to her black-topped husband and declared icily: "I do wish we were at Ascot. Epsom has become so common."

Michael Seely writes: A storm of criticism greeted the riding tactics of Greville Starkey after Dancing Brave, at 2-1 the shortest priced favourite for the Derby since El Gran Senor was controversially defeated by Secretariat in 1984, had been beaten half a length by Shahrastani.

Starkey's only comment was, "Dancing Brave over-relied in the early stages and didn't quicken when I first asked him."

Guy Harwood, Dancing Brave's trainer, said: "The idea that Greville and I have had a row is absolute rubbish. We've been together as a team for far too long."



Joan Collins and her husband at Epsom yesterday

## Hailsham favours new fees structure

By Frances Gibb, Legal Affairs Correspondent

The Lord Chancellor, Lord Hailsham of St Marylebone, said yesterday that he would "greatly welcome" the creation of some kind of independent advisory body to assist in negotiating fees with the legal profession.

He was responding to a debate in the Lords in which practising and former judges, including three law lords, and other senior peers with a legal background, attacked the level of criminal legal-aid fees, and urged a new fees mechanism in place of the present direct negotiation.

Lord Hailsham said that he was not "unfriendly" to the suggestion, provided it could be fitted in with the present statutory arrangements under which he must set a "fair and reasonable" level of pay.

He said that he could not bring in such a body this year, before the present negotiations between the profession

and the Government were concluded in July.

"Everyone must accept that, like it or not, we are stuck with direct negotiation this year. But I must say, if we could find a mechanism, whether an advisory committee or otherwise, which could help as a basis for any decision which the statute requires me to make, and sweeten the atmosphere, I would greatly welcome it."

The move for a new fees advisory body was supported by some 15 judges and legal peers yesterday, led by Lord Bingham, who opened the debate. He is chairman of the Royal Commission on Legal Services, which first suggested the idea.

It comes in the wake of the Bar's legal action against Lord Hailsham over his 5 per cent increase for criminal legal-aid fees, and led to an extended timetable for the talks.

Parliament, page 4

## Christie's face £33m damages claim

Continued from page 1

A Christie's press officer wrote to the communications conglomerate CIBS stating that between £5 million and £9 million were expected for the paintings. On some, pre-sale estimates were quoted below the reserve price, in direct contradiction of Christie's own code of practice.

On the day before the sale, however, Mr Bathurst recommended no significant change to the original high reserves. In the event, only one picture found a buyer, a Degas portrait of Manet, which made a record price of \$2.2 million.

Embarrassed by its failure, Christie's told the Press that three paintings had been sold and later repeated this misinformation in a formal press release. It was that dissemination of false information, for which Mr Bathurst then chairman of the New York operation took responsibility, that led to his resignation last year.

Christie's launched their action one year after the sale, in May 1982, claiming compensation for losses they had incurred as a result of Christie's bad advice, and punitive damages for fraudulent misrepresentation, negligence, breach of contract and breach of fiduciary duty on the part of Christie's.

Christie's found buyers for four of the eight pictures during the next two years at prices well below Christie's price estimates.

The crux of the judgement for Mr Bathurst, Christie's and the future of the auction rooms in America is their liability for bad advice. The judgement breaks new legal ground with these words:

"Even assuming that Bathurst, in advising Christie's as to the value of the paintings, was merely expressing an opinion, which is not actionable, rather than a representation as to existing fact, which is, he had an obligation to render such opinion truthfully."

"Statements of value can, in certain circumstances, be regarded as a representation of existing fact."

## THE TIMES INFORMATION SERVICE

### Today's events

#### Royal engagements

The Queen and the Duke of Edinburgh attend a reception in connection with the 11th Conference of Academies and Academic Associations of General Practitioners/Family Practitioners, Science Museum, 6.30.

The Duke of Edinburgh attends the National Maritime Museum's trustees meeting, National Maritime Museum, Greenwich, 10; and later attends a dinner in aid of the Royal National Institute for the Deaf, Whitbread Brewery, ECI, 8.

Queen Elizabeth the Queen Mother attends the Founder's Day parade, Royal Hospital, Chelsea, 10.30.

The Prince of Wales attends the South of England Show, Ardingly, Sussex, 11.

Princess Anne opens the new Royal British Legion country home, Rhayader, Powys, 11.10; and then opens the new coat plant at the Wigan Tense Group mill, Ely, Cardiff, 2.15.

#### New exhibitions

Paintings by Barrie Cooke: Arts Council Gallery, Bedford St, Belfast; Tues to Sat 10 to 6 (ends June 27).

Paintings and sculpture by 10 Hull artists: Peacock Gallery, Craigavon, Northern Ireland; Mon to Fri 10 to 5 (ends June 30).

#### Exhibitions in progress

Colour, Image & Construction by John Brinkley Fellow; Norwich School of Art Gallery, St George Street, Norwich; Mon to Sat 10 to 5 (ends 3rd July).

Now the Trains came to Hastings: Hastings Museum

#### and Art Gallery, Cambridge Road; Mon to Sat 10 to 5, 2 to 5 (ends July 6).

#### Spanish Civil War Exhibition; James Dun's House, Schoolhill, Aberdeen; Mon to Sat 10 to 5 (ends August 9).

#### Lightboxes, paintings and drawings by David Smith; Towns Art Gallery, Eastbourne; Mon to Sat 10 to 5, Sun 2 to 5 (ends June 29).

#### Edmund Blampied 1886 to 1966; The Century of this Artist; Gallery, Caudle Gardens, St Peter Port, Guernsey; Mon to Sun 10.30 to 5.30 (ends June 22).

#### Precision Pendulum Clock; Derek Roberts Antiques, 24-25 Shipbourne Rd, York; Mon to Sat 9.30 to 5.30 (ends June 21).

#### Goody Collection: pictures of Old Derby; Paintings by Rosemary Davies; City Museum and Art Gallery, Derby; Tues to Sat 10 to 5 (ends June 17).

#### Exhibition by The Bute Book Society; Rozelle House, Rozelle Park, Ayr; Mon to Sat 11 to 5, Sun 2 to 5 (ends June 14).

#### Built Up Areas: urban landscapes; MacRobert Arts Centre Gallery, Stirling University; Mon to Sun 9am to 10pm (ends June 8).

#### Last chance to see

New paintings by Philip Hicks: Bohun Gallery, Station Rd, Heston-on-Thames; 10 to 5.30.

#### Flowers, Field and Garden; The Dower House Gallery, 108 High St, Berkhamsted, 10 to 5.30.

#### Music

Concert by the Hallé Orchestra: Royal Concert Hall, Nottingham, 7.30.

Recital by the Michela Petri Trio: Belfry House, Lincolnshire, 7.30.

Concert by the Alhambra String Quartet and Martin Hughes (piano): St George's, Brandon Hill, Bristol, 8.15.

Recital by Timothy Mothershead (piano) and the Summit Quartet: Liverpool Parish Church, Pier Head, 1.05.

Festival of Organ Music: St David's Hall, Cardiff, 7.30.

Recital by Penelope Roskell and Rosalind Rawlings (piano and voice): Royal Festival Hall, South Bank, SE1, 7.

Windsor Variations: concert by the Northern Sinfonia and Jeanette Mountain (cello): St John's, Keswick, 8.15.

Talk

The predatory behaviour of the weasel, by Mrs Moira Owen: Garforth House, 54 Micklegate, York, 7.30.

Let Glasgow Flourish: Flower Festival, Glasgow Cathedral, today, tomorrow and Saturday, all day.

South of England Show, Ardingly, W. Sussex; today until Sat 8 to 6.

Solution to Puzzle No 17,063

1 Footwork by footballer brings strong reaction (8).

2 Knowing about one series of books — Hardy perhaps? (6).

3 A way of shopping in the Australian outback (5,5).

4 In Yorkshire, a morning paper (4).

5 Rides in a boat within the Canaries (6-8).

6 Exhausted doctor, first class chap (7).

7 Selfish people say it's so wrong (7).

8 Be economical, in vain (7).

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10 Use my skin and bones to make mischief (6,9).

11 Part of the British Isles a part of America? ... (4).

12 ... and another part once where new GIs trained (4,6).

13 Salt water to follow (3-3).

14 Batty cut, seal (8).

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1 Communist sustaining friendly relations (7).

2 Look out when a youth carrying a note boards a train (9).

3 Black root for spout (7).

4 Made firm reduce order that's turned up (7).

Concise crossword page 10

### Books — paperback

The Library Editor's selection of interesting books published this week

Eve, Her Story, by Penelope Farmer (Abacus, £3.95)

Finders Weepers, by Max Byrd (Alison & Busby, £2.95)

Five Tales, by Jill Paton Walsh (Green Bay, £3.95)

Goodbye, Columbus, by Philip Roth (Penguin, £2.95)

Chameleon, by David Smith

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## Weather forecast

A NW to N flow will cover the U.K., while there is a depression in the North Sea.

6 am to midnight

London, SE, central & SW, NW, central N England, Midlands, Channel Islands, Wales: Sunny intervals and mostly dry; wind NW light or moderate; max temp 18C.















# Shares mark time

**Claims required for  
+45 points**

[illegible]

ELECTRICALS					
355	180	AS Elect	335	114	3/4 25
604	180	Ampers	587	16	1/2 45
1	180	Computer Computers	58	21b	25 45
90	63	Ar			
300	205	Atlantic Com	275	3.8	1.3 15
88	46	Auto Posity	50		77
223	140	Auto Sec	198	21	11 15
310	140	BICC	167	15.7	6.2 15
135	64	BSR	106	4.4	2.3 15
337	375	Geoworks	237	10.0	1.5 15
290	217	Pr Telecom	520	9.8	4.3 15

58	2	Colosine	337	1.4	3.8	77.5
6	5	Centre & Street	51	...	...	53.6
23	13	Conway Ind	22	...	...	53.6
10	1	Conway Ind	32	...	...	53.6
67	65	Chamberlain Ph	96	-1	8.5	64.11
105	59	Chamberlain & Hill	88	-5	5.0	67.8
200	193	Charron Cons	22	-2	16.7	8.9
33	33	Charron Cons	639	...	...	12.2
358	289	Chesrow Int	303	-10	7.9	2.6
88	36	Cherry Mgmt	61	...	...	12.2
250	132	Cherry Cons	240	...	8.5	27.5
10	10	Cherry Cons	148	-4	13.4	11
510	330	Cohen (A)	890	...	...	12.2
222	145	Colorado Gas	186	-2	7.1	36.14
209	10	Comcast Tech	111	...	...	12.2

50	201	TSL Thermal	201	4.3	21	104
51	202	TSL	202	4.5	21	104
52	360	TSL	310	8.5	19	23.8
53	33	Tetradich Chem	100%	-2%		
54	64	Tetradich	54			7.7
55	76	Tetradich	76	4.0	45	104
56	123	Thing Midge	120	6.1	48	135.5
57	10	Thing Midge	10	3.1	2.8	12.2
58	10	Thing Midge	10			
59	132	Thompson I-Line	132	+10		
60	132	Thompson	132	+2	5.5	21
61	332	Torquos (FR)	315	3.3	21	37.4
62	339	Torquos	339	18.9	63	81
63	43	Tracy-Hess	232	-1	18.9	63
64	124	Tracy-Hess	124	18.9	63	81
65	124	Tracy-Hess	175			15.1
66	22	Tracy-Hess	175			15.1
67	22	Tracy-Hess	175			15.1
68	22	Tracy-Hess	175			15.1
69	22	Tracy-Hess	175			15.1
70	22	Tracy-Hess	175			15.1
71	22	Tracy-Hess	175			15.1
72	22	Tracy-Hess	175			15.1
73	22	Tracy-Hess	175			15.1
74	22	Tracy-Hess	175			15.1
75	22	Tracy-Hess	175			15.1
76	22	Tracy-Hess	175			15.1
77	22	Tracy-Hess	175			15.1
78	22	Tracy-Hess	175			15.1
79	22	Tracy-Hess	175			15.1
80	22	Tracy-Hess	175			15.1
81	22	Tracy-Hess	175			15.1
82	22	Tracy-Hess	175			15.1
83	22	Tracy-Hess	175			15.1
84	22	Tracy-Hess	175			15.1
85	22	Tracy-Hess	175			15.1
86	22	Tracy-Hess	175			15.1
87	22	Tracy-Hess	175			15.1
88	22	Tracy-Hess	175			15.1
89	22	Tracy-Hess	175			15.1
90	22	Tracy-Hess	175			15.1
91	22	Tracy-Hess	175			15.1
92	22	Tracy-Hess	175			15.1
93	22	Tracy-Hess	175			15.1
94	22	Tracy-Hess	175			15.1
95	22	Tracy-Hess	175			15.1
96	22	Tracy-Hess	175			15.1
97	22	Tracy-Hess	175			15.1
98	22	Tracy-Hess	175			15.1
99	22	Tracy-Hess	175			15.1
100	22	Tracy-Hess	175			15.1

OIL			
107	Aspet	118	
9	Asht Energy	12	
10	Atlantic Petroleum	13	
516	Br Petroleum	586	
5	British Oil	5	42.9 8.4 6.3
323	Br. Borneo	323	28.5 8.5 12.3
158	Brunei	180	18.6 10.6 4.6
22	Burmah	254	12.26 1.1 10.9

TOBACCOS			
308	B&W	380	179
359	Imperial	322	111
127	Richmond's B	145	9.1
			4.4 5.9

dividend = Ex alt + Forecast dividend + Interim  
 dividend received / Price at suspension of dividend and  
 excludes a special payment to the stockholder. Figures are  
 cash earnings + Ex alt + Ex rights + Ex corp or

• Ex-dividend • Ex all • Forecast dividend • Interim payment passed • Price at suspension • Dividend and yield exclude a special payment • Average figure • Forecast earnings • Ex other • Ex rights • Ex-scrip or



## COMMERCIAL PROPERTY

## £9bn market waits for refurbishers

By Judith Huntley

The problem of rapidly ageing buildings is taxing the minds of the property industry.

The need to refurbish out-of-date offices, and shopping centres is all too apparent as the products of post-war development take on a grim hue.

Grosvenor Developments, the commercial property arm of the Grosvenor Estate, estimates that in Britain there are 33.3 million sq ft of retail space 15 years old and in need of refurbishment. This £1 billion market is one which many in the property world hope to tap.

The office market could also provide a lucrative source of income to those specialising in refurbishment. A report from Jones Lang Wootton estimated the market in this sector at £8 billion.

Grosvenor Developments hopes to sell its refurbishment experience to those who cannot undertake such schemes themselves. It aims to have a 2.5 per cent share, the equal of its market in new retail development, in refurbishment within five years. It will be putting its financial muscle behind any projects it undertakes, either using allocations from the Grosvenor Estate or by borrowing money.

Grosvenor is assuming that many institutional shopping centre owners will undertake their own refurbishment, but where schemes are wholly owned by local authorities or in joint ventures there is scope for a developer with financial backing to come in and upgrade a scheme.

Shopping centres, in particular the town centre schemes built more than 15 years ago, are having to improve their attractiveness in the face of competition from other newer centres and from out-of-town or edge-of-town developments.

Refurbishment is no easy matter, however. Aside from the financial implications of spending money to retain investment value, there is the problem of the lease structure of British developments. Grosvenor recognises this and would like to see 15-year leases given to retailers with an option on the part of the landlord to refurbish the space.

It believes that both landlord and tenant would benefit from that sort of arrangement — although resistance from the traders spoiled its attempts to introduce such a lease in The Grosvenor Centre in Chester.

However, changes in the nature of leases in both retail and office developments are likely to be accelerated by the fact that neither can any longer be assumed to have a 25-year life. This phenomenon is well known to the team at Haslemere Estates, the property company recently taken over by Rodamco, the Dutch investment group. "Doing a Haslemere" became common parlance in the property world to describe high quality commercial refurbishments of old and often historic buildings. It was not enough to save the company from a predator, but it may well prove to be a valuable asset to the three members of Haslemere's management who are leaving to set up their own refurbishment company.

Mr Gerald Powell, Haslemere's joint managing director, and his co-directors, Mr Tim O'Rourke and Mr Andrew Hamilton, leave the company at the end of next month to set up their own private property company, not yet officially named, which will specialise in refurbishment as well as new development.

All three are steeped in the Haslemere tradition, having been with the company for as long as 22 years. They will be concentrating their efforts on refurbishment and building new space behind existing facades in the areas they know best, the City of London, the West End and Holborn. They will also be looking for prime development opportunities in some London suburbs.

Mr O'Rourke says he is looking forward to being part of a private company once more and he envisages that it will stay that way for at least three to five years. The new company will start operations in September and key decisions about its structure are now being discussed. The crucial decision will be whether to keep the company small or to opt for a larger equity base which will have some strings attached. There have been offers of finance and equity participation.

If Grosvenor Developments' estimates are right there should be scope for both it and the fledgling company to find work in a potentially huge refurbishment market.



Michael Campbell (left) and Andrew Sturt Parting ways.

## Arundell House founders split

Arundell House Securities, the private property company which has made its name by developing office and retail schemes in Surrey, is to be restructured.

The nine-year partnership between the company's founders Mr Andrew Sturt and Mr Michael Campbell is to end.

Mr Sturt has bought Mr Campbell's 50 per cent stake in Arundell House, leaving each of them free to pursue their respective interests although these may still overlap through mutual schemes. Mr Campbell will spend more time with his Ellis Campbell investment company.

Mr Sturt says: "A partnership is now a thing of the past. Arundell House took off to a degree that was unexpected and the company now has to look at buying in permanent additional capital."

This does not mean that Arundell House will be rushing to the market for a listing. Mr Sturt aims to have a private placing towards the end of the year to bring in between £10 million and £20 million.

Arundell House has already ventured away from its home base in Surrey by developing in the City of London where it now has an office in its development at Trinity Square. It will shortly move to its Lion & Lamb retail scheme at Farnham, Surrey, keeping its traditional base in operation as well.

Farnham is the company's first retail development where it has achieved a 9 per cent return on its costs.

The retail sector is an area where Arundell House has ambitious plans. The company hopes to win consent for a £20 million, 200,000 sq ft retail development on the edge of Guildford, Surrey. It has lined up J Sainsbury's Homebase as a tenant. The site is close to that owned by London & Edinburgh Trust.

It would also like to become involved in developing business parks. It is looking at several sites in Surrey. But Arundell House prefers to try to develop in areas where a hard-won consent results in a high value scheme. Mr Sturt argues that there is the potential for a vast oversupply of offices in places like Reading and Wokingham. He is cautious about becoming involved in such a market.

The company has a £70 million development programme but it aims to increase that substantially. An investment portfolio is gradually being built to give it an asset base.

Arundell's ambition will be to continue as a property trader but also to have the ability to keep some of its developments in the portfolio. Falling interest rates may help it do that.

## Profits up by 60% at Belfast airport

By Bob Rodwell

Aldergrove, Belfast International Airport, now rates as the fourth largest British airport outside London in terms of passenger traffic and the second largest for freight movement.

The figures came in the annual report for 1985/86 yesterday which show a 60 per cent increase in profits to more than £2.1 million. Total turnover of £9.315 million showed a 4.9 per cent increase with a 26 per cent increase generated by non-aircraft related commercial activity.

Aldergrove is one of Britain's six freeports designated in August 1984 but despite the spending of about £200,000 for extra fixed assets on its 81-acre freepoint site and heavy marketing it has yet to attract its first tenant.

Belfast International Airport's long experience of operating in an environment in which a curfew has been a factor has led to many visits from security authorities elsewhere.

## BP chooses new shipping chief

BP Shipping: Mr M R Pattinson becomes managing director next month in succession to Mr I G S Hartigan, who has been made president of BP North America.

Portals Holdings: Mr A P Conway has been made a director.

Custom Leasing: Mr Jon Whiteley comes on to the board as marketing director.

United Loan Corporation: Mr Raymond Ellis has joined as marketing executive.

British Electricity International: Mr Manfred Strömmeier takes the new post of marketing director.

Drivers: Mr Nigel Smith becomes a partner.

National Trust for Scotland: Brigadier Duncan Cameron succeeds Mr John Davis as director of administrative services in October.

SP Tyres UK: Mr George Pepper has been named as sales director, replacement of Mr Ian Payne director, commercial vehicle tyres.

St Katherine's Insurance Company: Mr George Ayres becomes managing director of St Katherine Motor Policies.

Banno Industries: Mr David



Mr Don Gregson (above) has been made chief executive of Robermap (UK), the plastic book and hanger unit of Viking Polypropylene.

Brain has joined the board as a non-executive director.

Greene, King & Sons: Mr J F Foster has been made a director and Mr S J B Redman is to succeed Mr M D Corke as managing director.

Frederic Cholmeley: Mr Norman Chapman, Mr John Balfour, Mr Simon Pullen, Mr Craig Eadie and Mrs Rosemary Bott become partners.

## COMPANY NEWS

MEADOW FARM PRODUCE: Terms have been provisionally agreed whereby the company will acquire the 100 per cent share capital of North Devon Meat. The consideration for the proposed acquisition is an initial cash payment of £2,532 million due in August this year.

FIAT: The chairman says group's consolidated profits and dividends are expected to be higher in 1986.

AIRSHIP INDUSTRIES: The company says that the directors of the American Westinghouse Electric Corporation have approved the proposed \$8 million deal with it.

FRONTAPRINT HOLDINGS: For the year to March 28, figures in 1986: dividend 1.5p making 2.5p, turnover 3,735 (3,118), profit before tax \$27 (597), tax 284 (263), earnings per share 7.7p (5.58p).

FRAMINGTON: The company says that it has made an agreement in principle with Tenneco Financial Services, to manage a mutual fund to be marketed by Tenneco in the US.

WALTER RUNCIMAN: Tann International, a wholly-owned subsidiary of the company, has disposed of the entire share capital of Tann (Sweden) AB, whose business is in the manufacture of safes and other security engineering equipment, for Swkr1,322,000 (£1.2 million).

FREDERICK COOPER: The company has completed the disposal of the principal assets of C M Steel Mills, a wholly-owned subsidiary in the production of cold rolled steel strip.

AMAX: Amax and Homestake Mining have completed the purchase by Homestake of Amax's half interest in the Buick Lead-NC mine, mill and smelter complex in southeastern Missouri. The purchase price is \$10 million (\$6.8 million) in cash plus the value of certain working capital and assumption of certain liabilities.

BODY SHOP INTERNATIONAL: For the six months ended March 31, the interim is 1.2p (0.6p), pays August 4, turnover £8,783,589 (£4,327,522), profit on ordinary activities before tax £2,075,947 (£981,259), tax £779,000 (£417,000), retained £1,176,947 (£304,259), earnings per share 12.97p (5.64p).

STURGE HOLDINGS: For the six months to March 31, figures in 1986: interim 3p (2p). This should not be taken as indicative of any level of increase in the final Turnover 2.85p (1.845), operating profit 1.385p (1.106), interest receivable and other income 926 (817), profit before tax 2.311p (1.923), tax 922 (845), minorities 14 (19), adjusted earnings per share 5.13p (4.02p).

ABERDEEN CONSTRUCTION: In his annual statement, Mr A G Anderson, the chairman, says that he is satisfied that the company is well on way to overcoming recent exceptional contracting difficulties and that the group can produce for 1986 a profit of more than £5 million.

BLIE CIRCLE INDUSTRIES: The chairman said that, as with all other building materials companies in Britain it suffered from the exceptionally bad weather during the first three months of the year and as of last week, deliveries for the industry as a whole are still some 2 to 3 per cent below same period last year.

GESTETNER HOLDINGS: The company and MFI have submitted a joint planning application to the London borough of Haringey for the development of a substantial part of Gestetner's freehold land at Tottenham.

## Timing crucial for Morgan

Morgan Guaranty, the American finance house which is paying £90 million to the City of London Corporation for the freehold of the former City Boys School site, aims to have its new building ready for occupation by 1990.

The timing of the office development was crucial to the bank's decision to bid for the site. Its location, close to Blackfriars Bridge was a key consideration.

Morgan Guaranty believes that other finance houses will move to the area as sites are released by the relocation of the newspaper industry to Docklands.

Morgan was unable to find the kind of space it wanted in the speculative market. It looked at Roseburgh/Stanhope's Broadgate development as well as most of the other offices that were available. It dismissed Canary Wharf in Docklands because the timing of a development there was not clear and because it wanted to be within the City.

Any new development at the Boys School site will have the problem of how to retain the listed river frontages.

The keen bidding for the site is a far cry from the days when the City Corporation tried unsuccessfully to sell it.

The sale was supposed to pay for a new school but at least two developers pulled out of planned office schemes due to the poor state of the letting market and the difficulty of finding such a project.

The Corporation pressed ahead with a new school but has now been able to convince the bottom tier state of the office market in the Square Mile ahead of big bang.

MAB, the Dutch developer, has applied for detailed planning consent for a £90 million retail development in Leeds. It plans to incorporate the Edwardian market hall at Kirkgate into the scheme which will have 400,000 sq ft of space, parking for 2,000 cars, a 120,000 sq ft department store and a leisure centre.

Retailers such as The Burton Group, Next, WH Smith and Boots are interested in taking space. The letting agent is Anthony White and Co.

Triflor House Development and J Sainsbury have been great planning

permission for a £30 million, 130,000 sq ft shopping development on an 11 acre site in Romford, Essex. The development will be next to the existing Liberty Centre.

Sainsbury will take a 61,000 sq ft store in the development which will have a leisure centre, a multi-screen cinema and 25 to 30 shops.

Shrewd investors should take the opportunity of the slump in the American property market to buy well located, good quality buildings at what Richard Ellis, the firm of estate agents describes as "attractive real rates of return with good long term potential".

Many parts of the American office market are seeing a high level of vacancy allied with stagnant rents. These conditions are a result of little development in the late 1970s and early 1980s which resulted in dramatic rental rise. That in turn prompted developers to leap into the market producing the building boom which is causing problems today.

Richard Ellis argues that it is the right time to buy in certain areas where economic growth will be sustained and where there is a limit on further development.

But the firm warns potential investors to steer clear of the industrial and high tech market where there was tremendous overbuilding just before the downturn in the computer market.

SAVILLS  
01-499 8644BY ORDER OF SOUTHWEST THAMES REGIONAL  
HEALTH AUTHORITY ON BEHALF OF THE  
SECRETARY OF STATE FOR SOCIAL SERVICESKING GEORGE V HOSPITAL  
Hambledon, Nr. Godalming,  
Surrey.Site:  
30 Acres with existing  
buildings.Use:  
Institutional.

FREEHOLD FOR SALE.

Ref: JWT/JMC

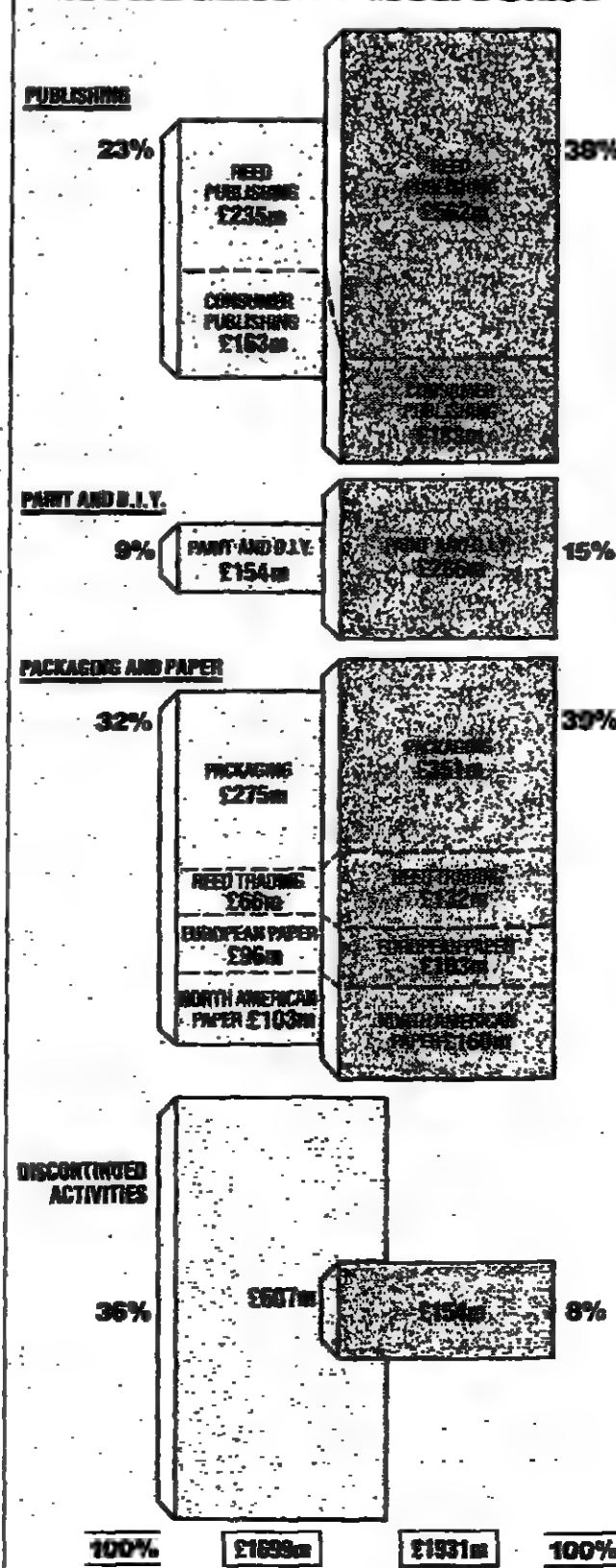
BASE  
LENDING  
RATES

AGN	10.00%
Adm & Comp	10.00%
BCCI	10.00%
Citibank Savings	10.75%
Consolidated Crd	10.00%
Continental Trust	10.00%
Co-operative Bank	10.00%
C. Hoare & Co	10.00%
Hong Kong & Shanghai	10.00%
Lloyds Bank	10.00%
Nat Westminster	10.00%
Royal Bank of Scotland	10.00%
TSB	10.00%
Citibank NA	10.00%

† Mortgage Base Rate.

DAVIES & NEWMAN  
HOLDINGS PLCGroup activities  
include shipbroking  
and ships' agency,  
airline operating  
and aircraft  
engineering,  
production and  
workover oil drilling.

SUMMARY OF RESULTS	1985 £000	1984 £000
Turnover	287,516	242,846
Profit before taxation	1,050	3,107
Profit after taxation	482	2,334
Shareholders' funds	17,504	17,612
Dividend per share	10p	9.1p
Earnings per share	8.9p	33.2p

Copies of the Directors' Report and Accounts may  
be obtained from the Secretary,  
Davies & Newman Holdings P.L.C., Bilsdon House,  
36-38 New Broad Street, London, EC2M 1NH.5 million passengers in 1985.  
New route Manchester - Amsterdam.REED INTERNATIONAL PLC  
Well positioned for growthOur changing profile  
1981/2 Sales 1985/6 SalesPRELIMINARY RESULTS FOR YEAR ENDED  
31 MARCH 1986

	1986 £m	1985 £m	% increase
Turnover	1,931	2,115	
Operating profit - UK	81	68	
- Overseas	72	60	
Profit before taxation - UK	153	128	20
- Overseas	72	53	
Taxation - UK	65	55	
- Overseas	137	108	27
Profit before extraordinary items	(25)	(22)	
Extraordinary items	(18)	(22)	
Profit attributable to ordinary shareholders	94	64	47
Earnings per ordinary share	(15)	15	
Dividend per ordinary share	79.5p	53.6p	48
(Final dividend of 10p per ordinary share)	22.5p	18.5p	22

OPERATING GROUP  
TRADING RESULTS

	1986 £m	1985 £m	% increase
Sales	578	511	13
Trading Profit	183	176	4
Consumer Publishing	19	247	17
Paint and DIY	359	334	8
Packaging	158	142	11
Reed Trading	175	196	11
European Paper	161	185	13
North American Paper	(6)	(8)	
Central Costs	1,902	1,791	6
Continuing activities	158	499	13
Discontinued activities	(129)	(175)	
Inter-company Sales	1,931	2,115	127

## From the Statement by the Chairman, Leslie Carpenter:

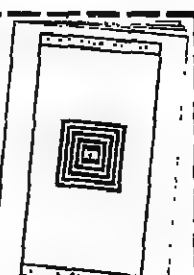
"I consider that these results represent an excellent outcome for the year, and provide a sound basis for the future."

"Our objectives and strategy are clear. We shall continue to concentrate our resources and investment on those activities where our skills and experience lie and where we expect to achieve both growth and greater profit. These include business and consumer publishing, the decorative paint and DIY sectors of the home improvements market, and packaging and paper."

"We shall maintain our geographic spread, focussing particularly on the United Kingdom and North America."

"Action already taken is moving Reed International towards these objectives. With the growth in earnings per share expected to continue at levels well above inflation, and with a strong financial base, I believe that Reed International can face the future with confidence."

The Annual Report will be published on 28 June 1986. If you would like a copy please complete the coupon and send to: Corporate Relations, Reed International PLC, Reed House, 83 Piccadilly, London W1A 1EJ.

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## GENERAL APPOINTMENTS

June 5, 1986

The phrase "City Revolution" suggests that change is something new to the City. It is not. The City has always pioneered change in the provision of financial services. What we are now seeing is one of those periods of intense activity during which traditional structures adjust to new needs and new opportunities. Chartered accountants are at the hub of this process.

During the past few years, the traditional audit market has matured. That is to say, firms of chartered accountants could not look for further growth of the company audit market. Many of these firms have been successful in providing "added value" to the audit and related advice to managements who had often been sceptical about the worth to the company of a historical financial snapshot. But overall it was clear that the audit market was unlikely to provide much scope for accountancy firms to expand.

Well before the audit market matured, many firms of chartered accountants had sought channels for diversification. During the

past 15 years or so, this process has occurred at a tremendous rate. In particular, accountancy firms of all sizes began to market themselves as "the complete business adviser", thus complementing the more traditional staples of audit and tax. As a consequence, the country's largest management consultancy is now part of a firm of chartered accountants.

More recently still, accountancy firms spotted opportunities for renewed growth in their share of the expanding corporate finance market — one of those strands of change in the City.

In a sense, this is history repeating itself. Accountants had relaxed their grip on this market a generation or two ago, to the advantage of the merchant banks. Now accountants are attacking again with vigour. They are well placed to do so, often having a strong base of office and long client lists to aid their marketing.

These strengths have been supplemented by the formation of inter-disciplinary teams composed of accountants and non-accountants with different individual skills to offer.

Accountants are at the hub of the new opportunities being offered by the City Revolution, says Derek Boothman



Several of our firms have now, for example, carved out distinctive niches in the provision of advice for companies wishing to float on the Unlisted Securities Market. Others have developed expertise in effecting management buyouts or in venture capital placements. And the Government has begun to turn to accountancy firms for help on privatization schemes. This increasing activity of chartered accountants in corporate finance looks like a trend which is set to continue.

The second main effect of City change for the accountancy profession relates to the role of the auditor. In three separate, but related, pieces of draft legislation now working their respective ways towards the statute book, new responsibilities will be placed on auditors involved with building societies, banks and other companies providing financial services. In each of these three areas, the auditor is likely to be expected to play a more active role in conjunction with the various supervising bodies than he is presently required to do.

This is a role which, in principle, auditors welcome. They recognize that their work is one of a number of ways in which the financial soundness or integrity of the business can be ensured and the confidence of investors in Britain's highly successful financial sector maintained.

It is also possible that auditors working in the financial services sector will be asked to report on compliance with certain aspects of the "conduct of business" rules which will be laid down by the Securities and Investment Board or the self-regulatory organizations and which will govern the way in which those involved in handling investments operate.

If, however, auditors are to fulfil an expanded role in this new City regime, it will be important that all concerned fully appreciate the technical and practical constraints of an audit. Any system of investor protection which does not recognize these constraints could be fundamentally flawed. The auditor is only periodically on the premises of the company whose accounts are being audited. The work is confined to forming

an opinion on the truth and fairness of the annual financial statements, and to what has gone before rather than what lies ahead. The auditor has no right to comment on management's style or its commercial decisions. Misconceptions about the auditor's function can result in an "expectations gap", and, more important, in inadequate internal control of the company's financial affairs.

One aspect of the imminent changes in the City relates to internationalization as foreign institutions move in. This is a natural development, but if these institutions bring with them attitudes which exacerbate the growing tendency to sue the auditors, regardless of actual culpability, there is a risk of the supervisory regime being undermined. The risk is that auditors, if unprotected, will turn down business in the financial services sector. That will be to nobody's advantage.

There is one further problem on the question of auditors reporting suspected fraud and other relevant

matters to supervisors. This relates to the liability which an auditor might face if his judgment proved to be misguided.

If, for instance, the auditor reported suspicions to the supervisor which later turned out to be unfounded, the auditor could be sued. The profession has accordingly put proposals to the Government for protection of the auditor where he has acted honestly and professionally. This is extremely important if the auditor is to help the supervisors effectively.

The activities of the City, and of the flourishing financial services sector generally, are of growing economic importance to Britain. It is vital that national and international confidence in them be maintained. To help to achieve this, auditors must accept additional responsibilities and play a very full and exacting part.

Derek Boothman was elected President of the Institute of Chartered Accountants in England and Wales yesterday. He is senior partner in the Manchester office of Binder Hamlyn.

Appointments Phone: 01-481 4481

Appointments Phone: 01-481 4481

## CJA RECRUITMENT CONSULTANTS

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We invite applications from candidates, aged 32-45, who have achieved 8 years experience in tourist real estate, some of which must have been acquired overseas. Reporting will be to the Managing Director, and responsibilities will cover the development of an integrated series of tourist projects incorporating 5 star accommodation, marine, casino, villas, country club etc. In Turkey. This will include the negotiations with municipalities, Ministries for services, licences etc. and with tour operators, airlines and hotel management companies etc. The qualities required are a highly presentable manner, ability in negotiations and a tenacious character. Up to 40% of time will be spent offshore utilising the Group's Ankara and Constantinople regional offices. A very attractive salary is negotiable + car, non-contributory pension, free life assurance, free family BUPA. Applications in strict confidence under reference PBT4420/TT, to the Managing Director: CJA.

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CITY

### FINANCIAL PLANNING AND CONTROL — ASSISTANT MANAGER

£23,000-£40,000 INCLUDING DISCRETIONARY BONUS

MAJOR INTERNATIONAL FINANCIAL SERVICES GROUP — RAPIDLY EXPANDING WORLDWIDE

We invite applications from Accountants, likely to be ACA, aged 26-35, who must have had at least 2 years' post qualification planning/budgetary control experience in an investment banking/financial services environment in the City, or alternatively closely related background in consultancy or at management level within the profession. The selected candidate, who will report to the Manager Financial Planning and Analysis, will have a broad range of responsibilities for: establishing budgetary control systems for three diverse merging companies; generating appropriate analyses of costs, income etc in a practical format for management; and liaising on MIS development plus numerous high level ad hoc projects. Essential qualities are a subtle blend of making things happen during a period of rapid change together with technically competent accounting and computer systems development skills. Initial remuneration negotiable £23,000-£40,000 by way of high basic salary and discretionary bonus, non-contributory pension, free life assurance and free BUPA.

Our client also seeks an accountant likely to be ACMA to act as number two to the above. Salary + bonus is similarly attractive. Applications, in strict confidence, under reference BCA 111/TT, to the Managing Director: ALP.S.

A challenging position — opportunity to reach the Board in 2-4 years



UK BASED

### V.P. SALES AND MARKETING — N. AMERICA MARKET

£22,000-£32,000 + INCENTIVES

BRITISH MANUFACTURER OF HIGH QUALITY CONSUMER DURABLES — SUBSIDIARY OF MAJOR GROUP

This vacancy calls for men or women, aged 28-35, who have a record of at least 5 years' successfully selling and marketing consumer durables in an organisation noted for its modern marketing practices, who will have set up dealer networks and preferably have some experience selling in the US market. Responsibilities will cover developing further a two channel distribution system, test marketing, establishing a service network, sales promotion and co-ordination on factory delivery ex. UK. A sister company already established as leaders in a related field will provide significant market support. The capacity to establish quality products in their correct niche in the US market is key to the success of this operation. Based in London, up to 50% away travel will be spent in the USA working out of the Group's Washington office. Initial salary negotiable, £22,000-£32,000 + performance related incentive + car, non-contributory pension, free life assurance, free BUPA, assistance with removal expenses if necessary. Applications in strict confidence under reference VPSM4421/TT, to the Managing Director: CJA.

Opportunity to set up training function from scratch — prospects exist to reach the Board



CITY

### TRAINING OFFICER

£18,000-£25,000 + BONUS + MORTGAGE SUBSIDY

MAJOR INTERNATIONAL MERCHANT BANK

Applications are invited from candidates, aged 30-45, who have acquired not less than 7 years' practical training experience, preferably in the financial services field or allied area, and at least 2 years' actually running courses. Responsibilities will cover the implementation, co-ordination and planning of the Bank's training world-wide, involving establishing general induction courses and programmes for graduates and specialists in specific areas. Courses will take place both in-house and externally, using both internal personnel and external consultants. The ability to advise and guide senior management on meeting and achieving their staff training requirements is important. A lucid and positive approach plus the ability to set priorities is key to the success of this appointment. Initial salary negotiable, £18,000-£25,000 + bonus, mortgage subsidy, non-contributory pension, free life assurance, free family medical cover, assistance with removal expenses if necessary. Applications in strict confidence under reference TC4422/TT, to the Managing Director: CJA.

A challenging blend of research and policy development in this influential organisation, representing its members' wide-ranging business interests



LONDON

### RESEARCH EXECUTIVE — EMPLOYMENT AND I.R.

NEGOTIABLE UP TO £17,000

INSTITUTE OF DIRECTORS

On behalf of our clients, we invite applications from graduates, aged 25-30, with at least 2 years' research experience either in a trade/commercial organisation or the public service, covering UK and EEC employment and I.R. legislation. The appointed candidate will be responsible for servicing the Employment Committee (working closely with its Chairmen) and, as a member of the IOD's Policy Unit, will take a leading role in the researching and formulation of policy documents/publications covering employment and I.R. matters. Other responsibilities include preparing briefs, liaising with government departments at senior level, representing the IOD in public and maintaining close links with its members, principally in an advisory capacity. Important will be the ability to present facts in a lucid, concise format and to work effectively as the Employment specialist in a team representing Company Affairs, Taxation, Parliamentary and Business Policy issues. Initial salary negotiable up to £17,000, non-contributory pension with life assurance, free medical insurance. Applications in strict confidence, under reference RE 4423/TT, to the Managing Director: CJA.

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We want practically minded men and women, able to go out and tackle problems in situ. Self-motivated individuals who can develop the user/client contact role, who are able to appreciate various situations at ground-level and who can identify needs and transfer them into action.

To be considered, you need to be a graduate in a numerate discipline — economics, maths, statistics, management sciences etc — with several years broad commercial experience.

You need to be commercially creative and keen to develop new ideas.

And above all, you must have the foresight to take theoretical models and recognise how they would work in practice.

Depending upon your experience the salary is in a range up to £12k.

There is also an attractive benefits package, including a non-contributory pension, staff discount scheme and where appropriate, assistance with relocation to this pleasant and accessible part of Wiltshire.

Finally, as a career-minded individual, there are genuine prospects for personal development.

To apply, please write for an application form or send a detailed CV to: Jim Barnett, W.H. Smith & Son Ltd., Greenbridge Road, Swindon, Wiltshire SN3 3LD. Tel: Swindon (0793) 616161 ext 2325.



WHSMITH

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Wide ranging  
participative  
role  
£20k + Car  
London Based



Mecca Leisure Group plc

A graduate and probably in your late 20s, you should have a recognised accountancy qualification and at least 2 years' 'blue chip' experience in business analysis. You will also need highly developed communication skills, sound commercial judgement, creativity and an enthusiasm to succeed in a fast moving environment. Integrity is essential. In return, and in addition to your salary and company car, we can offer a comprehensive benefits package and exceptional scope for career progression.

Please send concise personal and career details to R.E. Park, Group Personnel Services Director, Mecca Leisure Group plc, 76 Southwark Street, London SE1 0PP.

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Salary £22,000

Mid Wales Development is a Statutory Regional Development Board with responsibility for economic and social development in Mid Wales. Applicants should offer skill in industrial development, the stimulation of new enterprises and product marketing.

Further details from:  
J.E. HUGHES, Board Secretary  
Mid Wales Development, Ladywell House,  
Newtown, Powys. SY16 1JB

All completed applications must be returned by 23 June 1986.

Datblygu'r  
Canolbarth  
Mid Wales  
Development

David Datblygu Cymru Wedi  
The Development Board for Rural Wales



THE LONDON INDEPENDENT HOSPITAL

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c. £40,000 p.a. negotiable

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To be successful you must have experience of managing a full range of X-ray services in a department which is extensively equipped and includes CT scanning, angiography and has planned MRI. You will provide a reporting service on patients referred to the department and where appropriate offer clinical advice and comment to the referring clinicians.

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# GENERAL APPOINTMENTS

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**MKA**

## IT consultants in financial services - defined

**hurdle, her'dl, n.** obstacle. In the race by City members to exploit the new business opportunities provided by deregulation, a lack of clear and precise information may consign an organisation to failure. **hurdlers**, those organisations that see the problems in their paths and take adequate steps to leap over them.

**hence, hens, ada.** the growing demand for our specialist skills in financial services consulting, a dynamic part of Coopers & Lybrand Associates, the UK's leading firm of financial and management consultants.

**heroes, her'owz, n.** we are seeking outstanding professionals to join us as senior consultants in the field of systems consulting.

**hand, h'-nd, n.** to assist our clients in the various financial sectors such as banking, securities trading, building societies, investment management and insurance. **hand-picked**, our consultants for their professional skills. **hand-in-hand**, working with our clients, providing excellent service.

**handle, h'-ndl, v.t.** you can expect to play a major rôle, providing specific recommendations on all aspects of operational and financial systems, undertaking IT strategy studies, software selection and effectiveness reviews, and in managing major projects.

**hard, hard, adj.** the challenges you can expect to face when assisting in management rationalisation programmes to facilitate the merger of two insurance companies, advising new conglomerates in systems strategy for the changing securities market following Big Bang, or in selecting systems for banks, insurance companies and investment institutions. **hard to beat**, exceptional opportunities to fast-track your career.

**highest, hy-est, adj.** the calibre of the professionals we seek. **high-flyers**, between 27 and 35, probably graduates and holding a senior position in a major consultancy or in the financial services sector as a management services director, a systems development manager, data processing manager or project leader.

**hybrid, hy-bred, n.** technical skills are not enough. Whatever your track record, you must be able to combine a sound technical grounding and an understanding of data processing requirements in the financial sector with the ability to communicate effectively in dealing with all levels of management.

**hallmark, hork-mark, n.** the stamp of your worth. Match up to our requirements and you can expect £25-40,000 per annum, plus car, and the chance of rapid career development.

**have, hav', v.t.** if you think you have what it takes for a rôle in systems consulting, send a full career résumé with a daytime telephone number, quoting ref T01/29 to Pat Sherry, Coopers & Lybrand Associates, Plumtree Court, London EC4A 4HT.

**Coopers & Lybrand**

## overseas with I.A. recruitment...

We are looking for staff for a number of vacancies in two major projects in HOLLAND - The first is concerned with a new family of powerful UNIX-based multi-user microcomputers designed to integrate office automation, data processing and networking applications (Code UNIX). Candidates without UNIX experience will be considered as training will be given. The second project concerns the development of a new flexible network concept which supports communications between systems, independent of their origin (Code NET). There are also vacancies for similar work on a family of advanced PCs (Code PC).

**Network Specialists** Ref:3453  
To write manual and develop courses for network users and to contribute to product specifications. VAX/VMS experience an advantage. (Code NET).

**Senior Data Processing Programmers/Authors** Ref:3499  
To write programmers guides and reference manuals covering, for example, data management and transaction oriented programming. To contribute to the specifications of data processing and Office Automation systems. COBOL and 'C' experience an advantage. (Code UNIX).

**Experienced Micro Computer Programmers** Ref:3454  
To write technical reference manuals for advanced PCs and to program training and documentation tools. Knowledge of 'C' an advantage. (Codes UNIX and PC).

**Instructional Designers and Consultants** Ref:3455  
To design on-line documentation and training. (Codes UNIX and PC).

**Data Communications Specialists** Ref:3452  
To prepare manuals for programmers and users and to contribute to product specifications. Knowledge of networks and, in particular, SNA is essential. (Codes UNIX and NET).

**User Interface Specialists/Team Leaders** Ref:3448  
To document and to help specify online facilities for providing a uniform user interface and to develop training materials and documentation. (Code UNIX & PC).

**Senior Creative Authors/Editors** Ref:3456  
To write manuals for office automation end users, achieving the highest possible quality of content and presentation. Team leader post available for suitably experienced candidates. (Code UNIX and PC).

**Project Leader/Operations Consultant** Ref:3459  
To control development of documentation and training on systems management and operations. UNIX and 'C' experience an advantage. (Code UNIX).

**Senior Programmers/Authors with UNIX exp.** Ref:3451  
To write programmer's guides covering the use of UNIX related programming tools. UNIX and 'C' programming experience an advantage. (Code UNIX).

Please telephone Ann Arledge (0462) 57141 (day)

(0462) 706701 (evenings)

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BIRMINGHAM 021-643 8102 NOTTINGHAM 0949 37911  
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Tel: 0709 371101

## DIRECTOR OF RESEARCH

Salary negotiable up to £24,291 pa

Applications are invited for the post of Director of Research at the Economic and Social Research Council.

The Council has responsibility for funding research across all the social science disciplines. It is developing major programmes in information technology, the environment and countryside, industry, employment and job generation, and drug addiction. The research director will advise the Council on its research strategy and co-ordinate the research programmes of Council's Committees, including the 23 Centres which receive their core-funding from Council.

The successful candidate is likely to be aged between 30-45, with a good working knowledge of research. Personal/practical experience of research will be an advantage but not essential. He or she will have imagination, intellectual curiosity and enthusiasm for new ideas, as well as good managerial skills. The post will be based in the Council's headquarters in Central London. Some travelling will be required. A salary increase from 1 April 1986 is pending.

Application forms can be obtained from the Establishments Officer, ESRC, 160 Great Portland Street, London W1N 8BA.

Closing Date: 27 June 1986.

**ESRC** ECONOMIC AND SOCIAL RESEARCH COUNCIL

## Career Crisis?

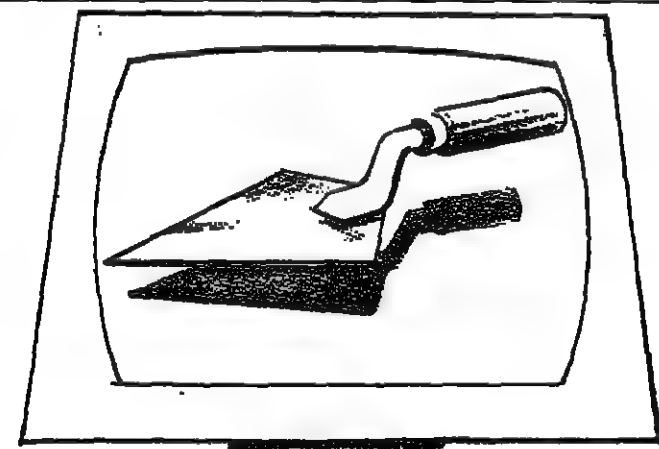
You may be in the wrong job, have unfulfilled ambitions or have been made redundant. Our unique action-oriented, individually tailored programme for senior executives will ensure that you attain your career objectives quickly.

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# GENERAL APPOINTMENTS

## Graduate Scientists and Engineers So you thought your finals were over...

Here are one or two more questions for you to tackle.

### QUESTION ONE

Devise a four-dimensional computer model to predict the dispersion of atmospheric pollutants.

### QUESTION TWO

Discuss and advise on the feasibility of introducing CAD/CAM to a major manufacturer in the engineering industry.

### QUESTION THREE

Measure the bandwidth of multi-mode optical fibres using a frequency domain technique.

### QUESTION FOUR

Devise a flight test program to evaluate the avionics systems in a "fly-by-wire" aircraft.

These are just a few of the problems which the Scientific Civil Service undertakes every day. We don't expect you to have all the answers from Day One, but we do want you to use all the knowledge and skills you have gained over the last few years. We will give you all the training and experience necessary to continue your learning curve.

Our representatives will be visiting the Careers Fairs up and down the country over the next month or so. Come and see what we have to offer: you'll be surprised at the scope of the opportunities. If you can't get to a Careers Fair, call at your Careers Advisory Service or write to Civil Service Commission, Alencon Link, Basingstoke, Hants RG21 1JB, or telephone Basingstoke (0256) 468551 (answering service operates outside office hours). Please quote ref: SY/25/D.

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The experience base you bring to the position includes general management in Continental Europe or the United States... and you are mobile to take advantage of future career growth opportunities within the corporation. Now, you seek an organisation where there are virtually no limitations on your potential to achieve corporate and personal success, with a proven winning team.

Please write, in strict confidence, with a full CV stating how you feel you match the requirements of the post to the Managing Director.

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## COMPUTER SALES

### Solution Sales OTE \$35K + car

A major American mini/mainframe manufacturer with training schemes & promotional prospects second to none, is eager to engage top flight Solution sales types. Successful candidates will have: Distribution or 'Manufacturing' industry experience as well as Boardroom presence and enjoy Blue Chip company benefits. Positions exist in MANCHESTER, BIRMINGHAM and GREATER LONDON.

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### Support Consultants \$45K + car

You are under 34, intelligent, enthusiastic and able to communicate. You also have Decision Support or Financial Application experience in a 4th Generation Language environment and wish to work for a major IT software manufacturer in LONDON of international repute. Your career will then progress you into quota sales or Senior Consultancy.

### IBM Leasing OTE \$50K + BMW

You have successful sales experience in the IBM mini/mainframe environment but your earnings potential is frustrated. Why not consider the world of leasing? Putting together deals can be as exciting as selling the systems themselves, and can also bring earnings into the \$80K bracket.

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Bristol ☎ 0272 277315  
30 Baldwin Street.

Edinburgh ☎ 031-226 5680  
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To deal with matters arising from the treatment of patients, particularly disciplinary cases involving the medical staff, and other litigation arising from all branches of the Authority's functions but particularly relating to building and engineering contracts. Application forms and further details available from:

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Fullwood House  
Old Ford Road  
Sheffield  
S10 3TH

or tel: (0742) 306511 ext: 319  
quoting reference AGD 33.  
Closing date 20th June 1986.

### GENERAL MEDICAL COUNCIL SENIOR ADMINISTRATIVE ASSISTANT

Applications are invited for the above post from candidates aged 25 to 40 who are graduates and have experience in public administration. Preference will be given to those with relevant experience of servicing committees.

Applications in the form of a letter and curriculum vitae should be addressed to the Personnel Officer, General Medical Council, 44 Hallam Street, London, W1N 6AE, from whom further particulars can be obtained.

Closing date 20th June, 1986.

## Controller of Planning

Reporting to the Deputy Secretary-General, the Controller of Planning will manage two main responsibilities:

- the development of the Council's relationships with Regional Arts Associations, local authorities, Government departments and other public agencies concerned with leisure, social and economic policies, and
- the management and co-ordination of key development priorities of the Council currently in the areas of disability, ethnic minority arts, education and training.

The Controller of Planning will also be responsible for the Council's research and statistics unit. Applicants must have first class managerial, investigative and administrative experience with a broad knowledge and understanding of the arts.

Salary on a scale from £14,873-£19,728 per annum (under review).  
For an application form and job description please contact the Personnel Department, Arts Council, 105 Piccadilly, London W1V 0AU. Tel: 01-629 9495 Ext. 286. Closing date for receipt of applications: 20th June 1986.

Re-advertisement.

Previous applicants need not apply.

An Equal Opportunities Employer

### INDUSTRY & COMMERCE MANAGER London SE5 £13,000 p.a. + Car

Save the Children works in over 50 countries including the UK with an income of £36 million in 1985/86. As part of a re-organisation of the Industry & Commerce (I & C) Section of the Fund Raising Department we are now seeking to fill the new post of I & C Manager.

Reporting to the Director of Fund Raising, the post holder will be responsible for formulating an I & C policy and for planning and developing strategies to increase links with and generate support from industry and commerce (including donations, gifts in kind, payroll giving, secondments and commercial promotions).

Applicants must have extensive management experience with a background in Sales and/or Marketing. Strong communication and human relations skills will be essential and experience of initiating and running commercial promotions will be important.

For further details and application form please contact Leonie Linton, Personnel Officer, SCF, 17 Grove Lane, Camberwell, London SE5 8RD.

Closing date for applications is 30th June 1986.

**Save the Children**

## Librarian/Research Assistant Investment Management

Our client is a major fund management organisation which controls £ multi billion funds invested internationally, in a broad range of investment media.

There is an existing core of information which is not currently being fully exploited and the plan, therefore, is to establish an internal information and reference library. Responsibilities will include:

- Maintaining and improving the range and flow of appropriate material into the library from a wide variety of sources including the press, stockbrokers and quoted companies.
- Establishing an effective system for gaining access to the contents of the library.
- Regular dissemination of information throughout the organisation.

Candidates will probably be graduates and will have a thorough grasp of the workings of the City. Whilst experience of formal library work is not essential, the ability to introduce and manage effective systems is.

Remuneration, including an excellent benefits package, will fully reflect the importance placed upon this appointment.

Please contact Stephen Embleton or Elizabeth Evans who will treat all enquiries in the strictest confidence.

**R**

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# GENERAL APPOINTMENTS

## BUSINESS PLANNING & INFORMATION SYSTEMS FINANCIAL SERVICES

The Frizzell Group is one of the Country's leading Insurance Broking and Financial Services Groups with offices throughout the UK and growing international interests. The core business is a private motor and general insurance account placed at Lloyd's which provides a client base in excess of £1 million. Statistical and interpretive analysis of business performance plays a key role in the Group's operational and strategic planning.

### SENIOR PLANNING ANALYST

Circa £14K

The prime role of the SPA is to co-ordinate the input from various internal planning bodies into the planning system and to assist in auditing plans against the strategies and objectives of the business. Research and technical support is given to the planning groups to provide comprehensive supporting standards. There is also responsibility for the production and interpretation of performance data to support decision taking of the highest level.

Applicants must be qualified to degree level with a numeric bias and must have relevant commercial experience. Computer applications involvement in an IBM environment with Lotus, Symphony, Flatpak or Mantis software will aid easy assimilation of existing systems.

### INFORMATION ANALYST

Circa £14K

Reporting to the SPA the Information Analyst is operationally responsible for the production of both regular and ad hoc reports covering every facet of the Group's business. Scrupulous attention to accuracy and documentation standards and the ability to meet hard deadlines is a key requirement. A statistical or mathematical bias is a fundamental requirement and exposure to an insurance environment would be a distinct advantage.

The Company offers an attractive range of benefits including comprehensive relocation arrangements where appropriate.

**FRIZZELL**

Please write in the first instance with CV to S M Woodbridge, Personnel Manager, Frizzell (Consumer Services Division), Frizzell House, County Gates, Poole, Dorset, BH13 6BH.

## INSTITUTE OF PURCHASING AND SUPPLY

### Two Appointments

**Assistant Secretary Technical Advisory Department**

The requirement is for a competent administrator of graduate calibre with an ability to master quickly technical and legal matters with which he or she has not been familiar previously. Good oral and written expression is a pre-requisite.

Duties will include research work, the preparation of papers, agendas and minutes of meetings, answering (or obtaining answers from appropriate experts to) members' conferences, representing the Institute in its contacts with government departments, professional bodies, trade associations etc and assisting with the development of the Institute's Technical Advisory Service.

While knowledge of purchasing and supply is not essential, it is highly desirable as is membership of IPS. No age limit though it is unlikely that anyone with less than five years experience of business and/or a trade/professional society will have the necessary maturity and background.

Salary negotiable within the range £1050-£1350.

### Administrator

The requirement is for a less experienced person (with say 3-5 years post graduate experience) to undertake most of the tasks set out above but with less emphasis on technical and legal matters, and with no need for knowledge or experience of purchasing and supply. Much of the Administrator's time, at least initially, will be devoted to the development and presentation of conferences. A lively and agreeable personality is required as is total flexibility and the willingness to work the very long hours which the job frequently demands. Salary negotiable.

Both appointments will be located at the Institute's Offices (a converted country house) but will require frequent visits to London and other countries.

Applications (by letter, there is no form) marked 'Assistant Secretary' or 'Administrator' should be sent to the Director General, Institute of Purchasing and Supply, Eastern House, Eastern on the Hill, Stamford, Leics PE9 3NZ.

### OPPORTUNITY

For highly motivated professionals to join a rapidly expanding consultancy covering a complete range of financial services. Training will be given over a six month period leading to professional qualifications. Very good short term remuneration leading to excellent long term rewards and career progression for candidates with dedication and financial aptitude. Reply in confidence to The Personnel Manager, Benefield Financial Services, 5-11 Lavendon Street, London SE1 0NZ. Or telephone 01 261 1689 for an application form.

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To be held on Thursday 24 July in our London office, this is an ideal opportunity for you to explore opportunities:

- Within the profession for newly qualifieds, as seniors in audit, tax or insolvency, in the UK, Europe or further afield.
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- With PW Clients, providing openings for qualified accountants wishing to develop their careers in all areas of industry and commerce. Openings exist in Corporate Finance, Internal Audit, Line Accounting, Management Services or Project Accounting.

To find out more about this evening please telephone or complete the coupon below

**Price Waterhouse**

Please send me an invitation for the Careers Open Evening on 24 July 1986 and a copy of your Career Development brochure.

To: Mike Jennings,  
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Telephone: 01-407 8889

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## DIRECTOR

Salary £27,000/£30,000 (plus LWA)  
Central Council for Education & Training in Social Work

The Council is seeking a successor to Patricia Young who is retiring. The successful applicant will be London based and will be able to offer:

- Leadership in the development of social work education and training
- Ability to manage and lead a complex U.K. organisation involved in major change
- Lively knowledge and interest in social work practice and theory

Applications are invited from men and women who have experience of social work, social work education and senior management responsibility, and who have relevant academic and professional qualifications.

The Council is an equal opportunities employer. Application forms and further information from Personnel Section, CCETSW, Derbyshire House, St. Chad's Street, London WC1H 8AD. Tel: 01 278 2455 Ext. 238. Closing date for completed applications: Friday, 27th June, 1986.

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- 32 puestos A5/4 para nacionales españoles.

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Division Recrutement  
200, rue de la Loi  
B-1049 BRUXELLES  
Oficina de Prensa e Información  
Calle Serrano, 41 - 5a planta  
E- MADRID 1.

A COMISSÃO DAS COMUNIDADES EUROPEIAS organiza

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Para maiores informações, pedir os avisos de concurso a:  
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This package is only "available" for a resource-orientated MD with talent & drive, to manage this high tech company through the next phases of rapid growth, and on to the US.

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The partners now wish to appoint an experienced person to take over the day to day organisation of the business. An outstanding track record is essential including experience of executive recruitment.

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Please write in strictest confidence, enclosing CV, to: Ann Dine, Ann Pettengill Bureau, 41-43 Hill Road, Cambridge. CB1 2AW.

## DREDGER OPERATOR

Experienced Dredger Master required for small Italian shallow water cutter suction dredger equipped with 12 cylinder turbo charged VN engine.

This position, based in Bahrain, will initially be on bachelor status for one year. Salary negotiable. Immediate start.

Please send detailed CV to:  
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## MALCOLM H CHAPLIN

Assistant Accountant required by metropolitan Essex based group of private companies. Applicant need not be qualified but should have a good knowledge of company and trust accounts. Personal position responsible to Managing Director. Assistance with housing if required.

Please reply to Box No. E01

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A large professional firm in the City with overseas offices in Brussels, New York and Hong Kong has enjoyed substantial growth in recent years. Its strategic plan for future development is well advanced and envisages capital spending of some £3m in the next 4/5 years on Information Technology to keep it in the forefront of an increasingly competitive legal profession.

Reporting to the IT Partner, an IT professional is required whose key role will be to develop IT strategies and co-ordinate plans so as to exploit the opportunities open to the practice. The Manager will act as the expert in, but have line management responsibility for all the computing, OA and telecoms facilities of the firm. He or she will be responsible for obtaining value for money from the capital expenditure and ensuring that at all times the fee earners continue to receive the required levels of assistance from these crucial support areas.

This new senior appointment will be the ideal career progression for you if in your 30's, employed by a hi-tech consultancy, large scale user or another large professional firm, seeking an initial salary and benefits package of up to £35K. You will need to convince the firm that your portfolio of technical management, inter-personal and business skills will contribute to the growth plans of the practice.

Please write, in confidence, stating how these requirements are met to Peter Willingham, reference LM82, Spicer and Pegler Associates, Executive Selection, Friary Court, 65 Crutched Friars, London EC3N 2NP.

**Spicer and Pegler Associates**  
Management Services

## The Polytechnic of Central London

### COURSE LEADER, CONFERENCE INTERPRETING

The Faculty of Languages of the PCL is looking for a Course Leader for the Conference Interpreters' Course. The successful applicant will be an experienced conference interpreter, member of AIIC, with substantial CI teaching experience at post-graduate level. S/he will have English as an A Language, will also have active French and, preferably, other conference languages. S/he will also have wide experience of working in both IGOs and NGOs and will have good contacts with the profession and with the main institutional employers.

The Course Leader is responsible for testing (initial and final), arranging staffing of the course (involving some 20+ language pairs), timetabling etc. The course is postgraduate and each intake is around 25 people.

The appointment will initially be a two year contract. Salary scale (for Senior Lecturer), £12,996 - £15,084 (Bar) - £16,083.

Application forms and further details available from the Personnel Office, PCL, 309 Regent St, London W1R 8AL. Closing date: 16 June 1986.

**PCL IS AN EQUAL OPPORTUNITIES EMPLOYER**

## COMMITTEE SECRETARY/ COURSE ORGANISER FRENCH & GERMAN SPEAKING

PTRC is a leading provider of mid-career training for engineers and town planners. Following the expansion of these activities in Europe we wish to appoint a young graduate with fluent French and German to join our small but lively team.

This varied job includes committee work, organising courses and seminars and general administration. Candidates must be capable organisers with previous administrative experience, adaptable and willing to work under pressure.

Salary negotiable. Further details are available from:

Ms Andy Costain, Managing Director  
PTRC Education and Research Services Ltd  
110 The Strand  
London, WC2R 0AA  
Tel: 01-836 2208

## International Sales & Marketing

### Capital Equipment For The Food Processing Industry

£20,000 + outstanding benefits

The British manufacturer leads the world in the design and development of essential plant for the food processing industry. Their technological innovation and dedicated approach to R&D has ensured consistent progress and expansion, both in terms of equipment produced and markets served. The company now wishes to strengthen the senior managerial team with a professional Sales/Marketing Executive. The appointment, which could lead to a directorship, is based at their new purpose built London H.Q.

With responsibility for maintaining the company's growth and expanding sales, you will conduct high level negotiations worldwide - over 90% of the production is exported. You will also play a crucial marketing role in analysis and research for developing new markets and products, liaising between customers and the R&D department and co-ordinating all the company's PR activities, media advertising, product literature, etc. An aptitude for languages would be advantageous, but an understanding of, and ability to deal with, varying cultures is essential.

This is a challenging opportunity where a proven sales background can be combined with marketing talent within a well defined management structure. Applicants, ideally 35-45, should be graduates, preferably with an engineering bias, and a successful record in capital equipment sales/marketing to a related industry.

Salary is £20,000 with an excellent benefits package including executive car, group pension, life assurance and medical schemes, generous overseas travel allowances and relocation assistance. Applications must be made to the retained consultants who will conduct all initial interviews and ensure complete confidentiality. Please quote ref "RR"

## Sales Selection Ltd

Selection House, Ravenscourt Avenue,  
London W6 0SL Tel: 01-741 9691 (24 hrs)  
Consultants since 1957

## ARE YOU EAGER FOR SUCCESS? ARE YOU AVAILABLE NOW?

As a result of our continued growth we require several MANAGEMENT CONSULTANTS to maintain our development.

Could you be one of them? You must be highly motivated with an appetite for achievement. Your successful track record will show that you are thoroughly experienced in the business to business area and capable of problem solving for small and medium sized companies, be they financial, commercial or manufacturing.

You will receive comprehensive training and the back-up necessary. A first-rate remuneration package commensurate with effort is offered. If this is your sort of challenge and you are free for an IMMEDIATE START to join our expanding team, please send complete career details to Mark Quinry, Ref: T1500, Independent Consulting and Management Company Ltd, Universal House, 58-58 Clarence Street, Kingston-upon-Thames, Surrey KT1 1NP.

## CHIEF ACCOUNTANT

A leading supplier of brake shoes and other automotive components throughout Europe and North America requires a Qualified Chief Accountant with some industrial experience to join a small energetic management team. Knowledge of D.P. techniques an advantage. Attractive salary and company car.

Please send C.V. to:

Mrs. V. Perks  
CBS (Automotive & Industrial) Ltd,  
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# GENERAL APPOINTMENTS

## RESEARCH INNOVATIVE ENGINEERS THORNEMI CENTRAL RESEARCH LABORATORIES

THORNEMI, the largest consumer electrical company in the UK, is expanding its Central Research Laboratories to meet the demand for tomorrow's products. We are seeking research engineers to work in our new laboratory complex which houses one of the world's most innovative research establishments and is situated in the high technology centre of South East England.

Very attractive salaries and conditions of employment with excellent prospects for career development are offered to applicants who can make a significant contribution to research in the disciplines detailed below. Our purpose built complex provides excellent working conditions including superb research facilities, first class amenities for relaxation and an environment akin to the more progressive universities.

### CRYOGENIC INSTRUMENTS

We are currently seeking experienced Research Engineers to join our small team developing state-of-the-art Cryogenic Instruments for military use. Those appointed will be expected to contribute to the design, construction and testing of equipment for operation at low temperature in a rugged environment. They will also analyse data and plan further experiments and modifications to the instruments.

An MSc or PhD in Low Temperature Physics/Engineering or Magnetic Measurement is desirable. We would however be prepared to consider applicants with a first or second class honours degree in physics, applied physics or engineering.

### MANUFACTURING TECHNOLOGY AND CIM

We have for many years been in the forefront of Computer Integrated Manufacturing Technology. The increasing demands of THORNEMI operating divisions for more advanced and sophisticated methods of manufacturing have made it necessary for us to restructure and considerably increase this research facility. We are currently seeking a number of well qualified engineers with a variety of industrial experience including CAD integration with CAA, Engineering Databases, Interface Protocols (MAP), Computer Systems and Manufacturing Systems Design. The new appointees will join the existing well established team in the analytical evaluation of existing and future manufacturing requirements for the Operating Groups. They will also be involved in Design Studies and implementation of new manufacturing systems and controls with particular emphasis on overall integration into the CIM environment. Our requirements range from recently qualified graduates with some industrial exposure to PhD's with several years practical engineering experience.

A PROJECT MANAGER to undertake a review of management aspects of CIM, and to carry out analysis and general methods of implementing solutions to problems is also required. The person appointed will probably have an engineering degree, will have undertaken business studies training and have at least two years project management experience.

### VIDEO AND SIGNAL PROCESSING

Our work in TV Signal Processing leading towards true High Definition TV Studies, improved standards and performance on TV Display Systems is well advanced. To accelerate this momentum we are seeking a number of well qualified electronics engineers who are able to make a significant contribution to our research programme. We would expect applicants to have at least four years appropriate experience. The research expertise to be enhanced includes the investigation of new high definition television systems, improved display systems, signal processing, and the study of video data reduction techniques. In addition to the experience required successful applicants will have a BSc in a relevant discipline.

### 1986 GRADUATES

Our extensive graduate recruitment programme is almost complete but we still have a requirement for a number of 1986 graduates in various fields including computer and systems sciences, materials research and device research.

### RESEARCH TECHNICIANS

1. To assist in experiments involving Electroplating, Vacuum Evaporation, Sputtering, Photo-Lithography and Etching. The person appointed will probably have an HNC/HND degree, technical apprenticeship or relevant laboratory experience.
2. To assist in experiments involving Silicon Fabrication, Chemical Analysis and Sophisticated Semi-conductor Equipment. The person appointed will probably have an HNC/HND, O level chemistry or relevant laboratory experience.
3. As an assistant in our Manufacturing Technology Laboratory tasks will include procurement, building and wiring experimental assemblies and generally assisting in this rapidly expanding facility. The person appointed will probably be educated to ONC level, and have undertaken a craft apprenticeship in the electro/mechanical field or have appropriate laboratory experience.



**THORNEMI**  
Central Research Laboratories

FREEPOST, DAWLEY ROAD, HAYES, MIDD. UB3 1HH. TEL: 01-848 6648.

Our client is committed to providing its European customers with the latest in MOS/VLSI solutions. The company specialises in the design, development and production of application-specific integrated circuits and has built one of the most advanced production facilities in Europe. Sales offices and design centers have been established throughout Europe in order to be close to the customer. A broad range of market segments are served including telecommunications, automotive, industrial, EDP and consumer.

### Marketing Manager Europe Integrated Circuits

The major areas of responsibility revolve around the following functions:

- Defining and introducing new products to various markets throughout Europe
- Conducting sales support: For example preparation of documentation material and development of programs for product training of clients and personnel
- Interfacing with the design and production departments to assist customers on development of ICs for all above-mentioned industries
- Extensive involvement in business planning

If you have a technical degree, have worked several years in the design of integrated circuits with CAD/CAE tools and have experience with customers, then you might be an excellent candidate for this outstanding career step. Knowledge of German is desirable.

Because of the swiftly growing demand for our client's products, the company's internal management structure, and the exposure this position has at international and local level to the management decision-making process, the advancement possibilities are outstanding.

You are requested to initiate contact in writing with the consulting organisation retained for the search. An interview will be arranged in London within 14 to 21 days. For brief additional information please contact the consultant-in-charge of Project No. 113 by dialing 010-49-88/23 08 78. Dolan Consulting guarantees that your application will be treated with the utmost confidentiality. You will, of course, learn who our client is before he, with your approval, is informed of your application.



### DOLAN CONSULTING

Executive Search & Services  
29, Untermainkai - D-6000 Frankfurt-on-the-Main 1 - Tel. 23 08 76 - Tx. 413 418 kcb d  
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for the lion's share of executive search

### OFFICE MANAGER INTERNATIONAL MANAGEMENT CONSULTANTS

The MAC Group is an international general management consulting firm whose clients include many of the world's major companies. Applications are invited for the post of Office Manager in the busy and expanding London office.

The Office Manager is responsible for the detailed administration of the office, working closely with consulting and support staff. This is a key administrative post and the successful candidate will be expected to have proven administrative capability.

We are looking for a highly motivated problem solver with the ability to make decisions and work well under pressure. In addition good interpersonal skills and the ability to manage staff are essential.

Numeracy is important since you will be expected to oversee the office overhead and management accounts, general accounts, and PAYE. Most of this work is computerised (currently on Lotus 123) so some computer knowledge would be an advantage.

You will probably be aged between 30-35. Salary will depend on age and experience but is very competitive. Written applications accompanied with a CV should be sent no later than 23rd June, 1986 to:

Lise Bratton  
The MAC Group (UK) Limited  
12/14 Mount Row  
London W1Y 5DA  
THE MAC GROUP

### DEPUTY CHIEF EXECUTIVE & RESEARCH DIRECTOR

#### WIRA TECHNOLOGY GROUP

WIRA TECHNOLOGY GROUP is a £24 million-plus turnover research institute which originated as the Wool Industries Research Association and has in recent years evolved into a successful contract research and services group. Its activities centre round textiles but extend into other fields.

The post involves deputising for the Chief Executive and the direction of research throughout the group.

The post is based in Leeds and commands a salary commensurate with the high level of scientific, business and managerial skills required.

The preferred age group is 35 to 45 but applications outside this range will be considered.

Applicants should write, enclosing a CV, to John Brown at the address below. All replies will be treated in confidence.

WBM & ASSOCIATES  
Executive Recruitment in Textiles and Clothing  
3 Victoria Road, Guiseley, LEEDS, LS20 8DH  
(DofE Reg no. YH1008)



### YOUNG SALES PROFESSIONAL COMPUTER SIMULATION SOFTWARE c. £25,000

We are a London-based UK software house/consultancy operating in the CAE environment. We are market leaders in our specialist field of fluid flow simulation. Our success to date, based on both the quality of our software and our personnel has been achieved by recommendation, referral and repute and more recently by direct sales activity.

We now wish to lay the foundation of a small elite sales team by the appointment of a young dynamic Sales Professional. The ideal candidate will be a graduate, able to demonstrate sales success and the ability to adapt to this fascinating applications area.

The opportunity for career and personal development is outstanding.

For further details phone Robert Hobbs, Sales and Marketing Executive on 01-947 7651 during office hours or send a C.V. to him at Cham Limited, 40 High Street, Wimbledon, London SW19 5AU.



### PUBLISHING DIRECTOR

The Textile Institute, which operates under a Royal Charter, has members in 100 countries.

Encompassing Textile Horizons, the leading international magazine in the field, a range of books and learned periodicals, and a mail-order bookshop, the institute's publishing operations cover every facet of the textile industry through subjects as diverse as the technology, design and marketing of fibres, yarns, fabrics, processing machinery and the vast array of end products for fashion, household or engineering uses.

Candidates should have a record of success in a business-orientated environment (not necessarily publishing) and the intellectual ability and presence necessary to interact with industry leaders, a small but highly professional staff, and potential customers and contributors. They must be able to take financial responsibility for the profitable development of their areas of activity, within guidelines established by The Publications Board.

This post, heading one of the main divisions at the International headquarters, will also have the opportunity to contribute to the institutes overall management and policy development, and to take responsibility for certain other areas of its work. Initially these may include the large and growing programme of conferences and meetings.

Terms and conditions are for discussion. Further information on the post is available on request. Applications should be made to Richard Denyer, General Secretary, The Textile Institute, International Headquarters, 10 Blackfriars Street, Manchester M3 5DR.

### Salary Negotiable + Car Exhibition Manager

EMAP International Exhibitions is the fastest-growing subsidiary of EMAP plc, one of the largest publishing groups in the UK. In less than two years we've reached the forefront of the UK high tech exhibitions market - our plans now call for diversification and further accelerated growth. We're currently looking for a really high-calibre pre-30s Exhibition Manager to lead the launch of some new exhibition projects currently in our pipeline. You must be able to demonstrate an impeccable track record in exhibition sales, the ability to motivate staff, and total commitment to success. You'll love new ideas and thrive under pressure, long hours and hard work. If you really have something to prove in the exhibitions business, then we're the company for you. Write now, with CV, and tell me why we need you.

Reply to:  
Mr. Robert Mackenzie, Managing Director  
EMAP International Exhibitions Ltd.  
Robert's Court  
34 Farringdon Lane  
LONDON  
EC1R 3AU

### CAN YOU MANAGE EXCEPTIONAL GROWTH?

RESPONSE - The Intelligent Marketing Company.  
Requires three first-class professional electrical/electronic engineers to exploit an unparalleled opportunity in a market as extensive as electricity itself.

SALES ENGINEERS £16,000  
1. Yorkshire and North East  
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HNC or equivalent qualifications are required.  
FIELD SALES MANAGER UK £20,000  
With experience, ability and ambition.  
Subsequent earnings will reflect the Company's own explosive growth potential.  
Responses Co. Ltd. 77 Wake Street, Wakefield  
S023 8EY Telephone M.D., P.R. Hurt  
(0842) 67267.

INTERNATIONAL ADVERTISING (London & Manchester) seeks for a professional, creative, energetic, self-motivated, and experienced Sales Engineer to join our team. Salary £20,000 - £25,000 depending on experience. Must have a minimum of 5 years' experience in the electrical/electronic industry. Write now, with CV, to: Responses Co. Ltd. 77 Wake Street, Wakefield S023 8EY. Tel: 0842 67267.

PROACTIVE MANAGER For Design & Development. High calibre, self-motivated, and experienced Sales Engineer to join our team. Salary £20,000 - £25,000 depending on experience. Must have a minimum of 5 years' experience in the electrical/electronic industry. Write now, with CV, to: Responses Co. Ltd. 77 Wake Street, Wakefield S023 8EY. Tel: 0842 67267.

### BBC APPOINTMENTS

#### DEPUTY EDITOR

Current Affairs  
Television,  
Northern Ireland

Could you edit *Spotlight*, a current affairs programme in one of the most challenging environments for a journalist? We're looking for a self-starter who can lead confidently a small production team and manage resources effectively.

You'll need to know a lot about Ireland, North and South, and have a good track record in current affairs at a senior level. Based in Belfast, but may have to travel at short notice.

Salary in the range £15,976 - £20,747 per annum (according to age and experience), plus an allowance of £871 per annum. (Ref. 7631/T)

#### REPORTER

Radio Cambridgeshire  
£8,528 - £10,561

Are you a young, ambitious reporter with at least three years' journalistic experience? If so, Radio Cambridgeshire has a vacancy that may interest you. The work is primarily reporting, interviewing, bulletin writing and newsreading. Good microphone voice and current driving licence essential. (Ref. 9890/T)

We are an equal opportunities employer

Plus allowance of £269 p.a.  
Contact us immediately for application form (quote appropriate ref. and enclose a.c.c.) BBC Appointments, London W1A 1AA. Tel. 01-227 5795.

### PARTNER IN PICTURE FRAMING BUSINESS

Proprietor of picture framing business based in Wiltshire seeks partner to expand company. The successful applicant should be capable of managing the business and would be expected to have experience in this field.

Reply to BOX H73

#### CITY VACANCY

Administrative assistant to dealing manager of city licensed dealer required. Ideal age 21-25. Homebased. Part-time position. Must be well spoken and enjoy working in a busy and demanding environment. Applicants must have at least one year's work experience with good references and be able to start soon. Initial salary circa £700 p.a.

Jan Alexander  
01-837-0514  
01-837-6737

APPLY 50



# GENERAL APPOINTMENTS

## Are you fluent in English, French and Marketing?

Société Générale, a leading International Bank, urgently requires a bilingual Marketing Executive for their busy Trade Promotion and Economic Intelligence Department.

The Department is also responsible for banking research, public and press relations, technical translations and the production of in-house publications.

Reporting to the Business Development Manager, the successful candidate will be required to carry out trade enquiries, analyse the results of economic and market research, prepare reports in French and English, help organise visiting trade missions and deputise for the Manager in his absence.

Candidates, who must be able to communicate fluently in English and French at senior management level, should be aged 25-30, with a good educational background and relevant marketing/marketing research experience. They should be resourceful, imaginative, adaptable and able to work with minimum supervision.

This is a truly challenging role with excellent scope for development.

Société Générale offers an excellent modern working environment and the range of benefits normally associated with a leading International Bank, including a competitive salary plus bonus, subsidised mortgage, non-contributory pension and free medical insurance.

To apply please write, enclosing full c.v., to Mr J.M. Crosby, Staff Manager, Société Générale, 60 Gracechurch Street, London EC3V 0HD.

**SOCIÉTÉ GÉNÉRALE**

## Chartered Secretary

City Merchant Bank

This is an exceptional opportunity for a young, qualified A.C.I.S. to join our Group Company Secretariat, which services over 75 diverse companies within the U.K. and overseas.

He or she will act as an Assistant Company Secretary within the Group Secretariat, which provides a service for Kleinwort Benson subsidiaries and managed investment trusts, involving statutory work, compliance with Stock Exchange regulations, Board Meetings and other related secretarial and administrative functions.

Applicants, aged mid-late 20's must have sound company secretarial experience, ideally from within a financial environment.

This is a new appointment providing a real career opportunity for a confident young person with the capacity to adapt and develop within our rapidly changing world.

An attractive salary package will be negotiable and benefits will include a subsidised mortgage, BUPA, non-contributory pension and free life insurance.

Suitably qualified applicants should write in the first instance, enclosing a full curriculum vitae, to: Vine Potterton Limited, 152/3 Fleet Street, London EC4A 2DH.

**Kleinwort Benson Group**

## ENTER OUR COMPETITION

Win over £13,000 p.a.

We are searching to find the six most persuasive people in London. Applications are restricted to people who are aged between 18 and 30, who can throw themselves into an interesting job for a few years, who like to work hard and play hard (long holidays), who can type a little and who are good at talking to people.

Entrants should ring in and put their case on 588 3535 or leave a message on 434 4512 before 5pm on Tuesday, 10th June.

**Crone Corkill**  
RECRUITMENT CONSULTANTS

### ADMINISTRATOR

With knowledge of international current affairs and committee procedure required for world wide women's organisation.

Salary approx £9,500 p.a. AAR.

Please send cv marked PRIVATE to the General Secretary, ACWW Vincent House, Vincent Square, London SW1P 2NE.

### Charity Advertising Contractors

need two people to join a well established team selling space in high prestige publications in congenial Fulham offices. Essential qualities include an unfailingly courteous telephone manner and financial ambition. Experience preferred but not essential.

Telephone 01 581 1597.

### Considering a change of career?

A HIGH INCOME: You will earn over £12,000 in your first year with us if you meet the basic targets. Our latest consultants earn over £18,000 p.a.

SECURITY: Working for a £4 billion financial services group, you will be on a regulated earnings scheme of £7,000 (negotiable) and based in LONDON.

If you are aged 22-35, positive, hard working and well spoken, ring:

01-930 2940

### CARVERS & GILDERS

A small, successful and dynamic workshop who design and make to commission and repair traditional Country furniture are looking for somebody to manage their business and continue to expand their client base with private clients, interior designers and architects and to explore new markets in four days a week. Must have design and colour sense, a good business head, PR and marketing experience and ideally a knowledge of architectural detail and restoration.

Ring Anna Chapman on Monday on 01-979 7047 or write to Carvers and Gilders, 101-103, 105, 107, 109, 111, 113, 115, 117, 119, 121, 123, 125, 127, 129, 131, 133, 135, 137, 139, 141, 143, 145, 147, 149, 151, 153, 155, 157, 159, 161, 163, 165, 167, 169, 171, 173, 175, 177, 179, 181, 183, 185, 187, 189, 191, 193, 195, 197, 199, 201, 203, 205, 207, 209, 211, 213, 215, 217, 219, 221, 223, 225, 227, 229, 231, 233, 235, 237, 239, 241, 243, 245, 247, 249, 251, 253, 255, 257, 259, 261, 263, 265, 267, 269, 271, 273, 275, 277, 279, 281, 283, 285, 287, 289, 291, 293, 295, 297, 299, 301, 303, 305, 307, 309, 311, 313, 315, 317, 319, 321, 323, 325, 327, 329, 331, 333, 335, 337, 339, 341, 343, 345, 347, 349, 351, 353, 355, 357, 359, 361, 363, 365, 367, 369, 371, 373, 375, 377, 379, 381, 383, 385, 387, 389, 391, 393, 395, 397, 399, 401, 403, 405, 407, 409, 411, 413, 415, 417, 419, 421, 423, 425, 427, 429, 431, 433, 435, 437, 439, 441, 443, 445, 447, 449, 451, 453, 455, 457, 459, 461, 463, 465, 467, 469, 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HORIZONS

A guide to career development

Purely a matter of course

"Incredibly few British managers have any form of training. Too many struggle along, learning as they go. Most feel they can't spare the time for courses. But this course is ideal for someone in that position." These are the words of Richard Horton, a managing director, who refers to a recent course in 'open' or 'distance' management training which he has just attended.

Companies do use management courses and business schools - but what are the alternatives for managers who cannot be spared from their jobs?

Correspondence courses? Yes - generations have obtained qualifications in this manner, but it is a lonely way to study and requires great self-discipline. Evening classes? They do a very good job for large numbers of people, but many managers cannot afford the commitment on the same evening every week.

Distance learning involves managers studying by themselves in their own time - good news from the company's point of view as it costs a fraction of the price of residential courses. So far, that sounds remarkably like correspondence courses. But providers of open learning have come up with a multi-media tuition package of traditional printed material combined with audio and video tapes and computer software.

The two pioneers and innovators of open learning for all, are the Open University and the internationally renowned management college - Henley.

The OU's Open Business School was established in 1983 and has registered over seven thousand students from companies as diverse as Wimpey, Laura Ashley, Foran, The Publishers' Association and the Foreign Office. Course titles include: "The Effective Manager", "Accounting and Finance for Managers", "Marketing in Action", "International Marketing", "Managing People" and "Selection Interviewing". Some are designed to last 10 weeks and some 26.

"Designed" is the operative word, since students set the work pace. The School suggests, for instance, that the "Effective Manager" course should take about 210 hours of study spread over 20 or 26 weeks. This will include time spent on written assignments.

Students receive a pack of workbooks, cassettes and exercises, and for those unable to watch the television programme there is the option to borrow video cassettes. Most courses have two starting dates each year and are designed to follow in the recommended way - namely putting in a certain number of hours a week and attending tutorials and residential weekends. There is also flexibility for companies to purchase the materials and incorporate them into

Frequently managers do not have enough free time to attend training courses.

Beryl Dixon examines some of the ways to beat the problem



Many managers find it difficult to find time to attend training courses.

Graham Winter, southern regional manager of F W Woolworth.

Graham Winter has spent all his working life with Woolworth, after joining as an A level trainee, but he wanted to broaden his base. No stranger to home study, having taken IPM and Institute of Marketing qualifications by correspondence course, he drew up a study plan, and after a long day, he found the course useful, the residential modules particularly so, gaining from the syndicate work with other people. The tutors he found widely experienced and willing to provide as much personal contact as he required.

Richard Barracough is a business studies graduate and a chartered secretary. He particularly wanted a course in general management that would fill the gaps in his own knowledge. He had for example, a need to know more about financial accounting. Having just been promoted to his present post, he simply could not find the time for a full-time course. He, too, points out that it is not easy to find time for home study, but says he gained the skills he wanted. Like Graham Winter, he stresses the value of the residential modules - "It's the interaction between people, especially from other companies, that makes them so effective."

One must not make too many claims for distance learning. It still requires commitment and self-discipline. But the combination of methods does help to maintain interest. Students who cannot relate to audio cassettes may respond well to video, and most agree that having concepts reinforced by audio visual and written methods is effective.

A personal work schedule is devised for each participant

The big plus factor in the Henley and OU courses is the provision of personal contact. The Business School builds on the Open University's tested system of tutorials and residential weekends. Each student is also given the telephone number of a personal tutor. Both Richard Barracough and Graham Winter stress that the chance to meet and discuss with other students was one of the most valuable elements of their course.

Open learning certainly seems to be the coming thing. The two institutions mentioned are by no means the only providers. Others include polytechnic and university business schools, and the Business and Technical Education Council has just announced an open learning initiative "Update for Business".

For a fact sheet on open and distance learning, send an A4 self-sealing SAE to Special Reports (Open Learning), The Times, 1 Pennington Street, London E1 9BD.

One solution for the busy executive with no time spare

titles include: "The Effective Manager", "Accounting and Finance for Managers", "Marketing in Action", "International Marketing", "Managing People" and "Selection Interviewing". Some are designed to last 10 weeks and some 26.

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FOOTBALL: UNDERNEATH THE GRIM FACADE IN THE ROBSON CAMP THERE LURKS A SNARL OF DEFIANCE THAT MOROCCO MUST BEWARE

# England's entry may yet be made through the world's back door

From Stuart Jones  
Football Correspondent  
Monterrey

No one predicted that the England squad would be indulging in mental arithmetic an hour and a half after stepping inside the World Cup finals. The evening following their opening tie against Portugal in the Technological Stadium was perhaps destined to be filled with statistical discussions but the figures were supposed to be wrapped around the past.

England were expected to be celebrating their seventh successive victory or at least their twelfth game without defeat. Shilton, already the holder of one domestic record for the number of caps, promised to go even further and become the first goalkeeper to remain unbeaten in five consecutive World Cup matches.

Instead they went down to their first defeat in the competition since the infamous day here in the same country, in the quarter-finals against West Germany in León 16 years ago, and the calculations were being projected across the future. The hypothetical sums are now bracketed around second or even third place in Group F.

For a team that were rated as the favourites among the European contenders, the thought that they might eventually go through to the second round via a side entrance, if not the back door, is uncomfortable but not unacceptable. The French and the Germans lost their first ties four years ago and fate went on to bring them together in their unforgettable semi-final in Seville. Bobby Charlton, whose substitution by Sir Alf Ramsey in 1970 was considered one of the principal reasons behind the 3-2 defeat after extra time, has experienced the deep pain of disappointment but he has not lost hope. "It is not the end of the world," he said on Tuesday evening. "It could even be the best thing that could have happened to them."

The potential distraction of maintaining a run has been removed since England's sequence of triumphs has been pulled from under their feet. As they picked themselves up from the floor they held on to their positive nature and looked forward to the target that lies immediately in front of them. They must beat Morocco tomorrow afternoon.

No shadow of doubt has fallen across the imagination of Wilkins. "We'll still collect four points," he stated. "If we'd taken our chances against Portugal we wouldn't need to but we will take the Moroccans and I can see us beating Poland in the last game as well. This is a setback for sure but it has made us even more determined."

Lineker, who could have



added two more goals to his total of 40 for the season, dismissed England's striking deficiency as "just one of those days. When you beat the goalkeeper you don't expect a defender to be running back to clear off the line, do you?"

England's midfield orchestra remembers an afternoon of similar frustration at Grimsby in a cup tie a couple of years ago. "If we were playing now we still wouldn't have scored," he said. "When those opportunities kept going astray I could smell a stinker. Sometimes you know that

facade, there was an unmistakable snarl of defiance. The Moroccans should beware. "I know how disappointed everyone must be at home," Bobby Robson said, "but I also know my team and we will put it right for them. It offends me to lose our record. It's awful but you have to lose it sometime and the consolation is that it happened here and not in the knock-out stages. We have a chance to redeem the situation."

"I can tell you the players will be in the right frame of mind on Friday. We will go for their throats. We need goals as insurance because Poland, disappointing and unambitious though they were against Morocco, will still be physically durable and hard to beat. I thought the Portuguese were frightened of us."

Robson is justifiably concerned about the frailty of his central defenders. Not only were Butcher and particularly Fenwick uncertain in their control of Gomes and the elusive Carlos Manuel but they were also both booked. One more rash challenge from either of them will lead to an automatic one-match suspension.

Martin, the lone recognized cover in the position apart from the versatile Stevens, of Tottenham Hotspur, has been so disturbingly tentative at international level that England's manager is even considering the emergency measure of moving the other Stevens, of Everton, across from right back. As it is, he is the one representative who is in any danger of not being retained tomorrow.

Nobody denies that Portugal's goal, the fourth that Shilton has conceded in his last 11 appearances, should have embarrassed the defence of a club, let alone that of an international unit. Sansom, who was left trailing by Diamantino and the three others in the back four were guarding holes in the air as the dangerous Carlos Manuel stole in at the far post.

"People will talk about changes at the back but I will not do that, definitely not yet, anyway, but it was a bad goal, a gift," Robson said. When told that a Portuguese delegation were crossing the road in the morning to offer presents to the England officials, Robson inquired whether "they might be in return for what we gave them today."

ENGLAND: P Shilton (Southampton), G Savens (Everton), K Sansom (Aston Villa), G Hodge (Tottenham Hotspur), T Fenwick (Ipswich Town), B Robson (Manchester United), S Hodge (Aston Villa), R Williams (Aston Villa), M Halsey (Aston Villa), G Lineker (Everton), C Waddle (Tottenham Hotspur), P Beardsley, Newcastle United.

PORTUGAL: Bento; Alvaro, Frederico, Oliveira, Inacio, Diamantino (sub: José Antonio), Varanda, Carlos Manuel, Sousa, Gomes (sub: Futre), Ribeiro, V Roth (West Germany).

Papin, aged 22, made his international debut in February in the scoreless draw against Northern Ireland. Before scoring that decisive goal when winning his second cap against Canada, he missed several clear chances. "I thought I was going to lose it," he said. "I was fighting against odds, added: "All my life I have had to prove myself. That's why I kept going until I finally scored."

With Bingham criticized in some quarters for his team selection, notably for giving Hamilton his first international in 13 months, and the team's overall disappointment, it was an ill-opportunity moment for talk of financial rewards. While newspapers were asked rather belatedly, and hardly at all properly, to contribute to a "players' pool" there was a report that Bingham was about to be offered a lucrative contract by Al Nassar, a Saudi Arabian club.

plan yet, I am still thinking about it," Michel said. The Soviets were superstitious. They just swept past Hungary. I was stunned by the way they kept their rhythm throughout the game.

"But we have seen, too, if we play our game, we can play anyone. But first we must improve our game."

France will be strengthened in defence by the return of Ayache and Le Roux. Stopyra, the forward, is expected to start in place of Rocheteau.

Michel's assistant, Gerard Benide, said the way to beat the Soviets was to "limit their space, close them in, prevent them from keeping possession

He walks alone. Robson feeling low in a high country after forfeiting his unbeaten sequence



He walks alone. Robson feeling low in a high country after forfeiting his unbeaten sequence

## Send in the ghastly clowns

It began in 1973. That was the first absolutely ghastly night I spent watching England play football on television. It was the night of the 1-1 draw with Poland at Wembley. The Polish goalkeeper, and was the first night I abused the England forwards till my throat was inflamed.

I have been yelling at England forwards ever since. True, I have also yelled violent abuse at all footballing foreigners, at all referees (men who have vast Swiss bank accounts fed by all the enemies of England), and at every linesman who's ever dared to claim that one of the Boys was a cheat. But the choices about I have always saved for the England players.

This reached a peak when I, a bunch of other exiled Englishmen, gathered round a television set at a bar in the morning on an island in the

South China Sea to watch England fail to score against Spain four years ago. As the commentary in Cantonese bellowed on over me, ever fouler invective was hurled by all of us at England's men, calling into question in particular the footballing abilities, hair-cut, brain, ideological purity and masculinity of the well-known English forward, Mark Lee Nah.

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What's Hodge doing over there? What's Waddle doing in Mexico? Shoot the centre-backs. Bring on Beardsley. Bring on Barnes. Bring on anybody, it can only be improved. But with every passing minute things got ever ghastlier, my throat ever more sore. It is always slightly surprising to find how much one cares about it all, how easily the terrible abuse flies into one's mouth. Football doesn't really matter that much, does it? Oh, yes, it does! I blame the referees myself.

Watching football always seems to bring the worst out in people. That's a fact, must be the reason why we do it.

Simon Barnes

South China Sea to watch England fail to score against Spain four years ago. As the commentary in Cantonese bellowed on over me, ever fouler invective was hurled by all of us at England's men, calling into question in particular the footballing abilities, hair-cut, brain, ideological purity and masculinity of the well-known English forward, Mark Lee Nah.

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## SPORT

# Gower's hour of trial is England's too

By John Woodcock, Cricket Correspondent

The resilience of both sides will be stretched when the first Test match, sponsored by Cornhill, begins at Lord's today. India's because of the disruptions they have suffered from the weather and England's through having had their nerve shot to pieces in the West Indies during the winter. In theory they are closely matched and capable, if it is not too cold and miserable, of providing a very good series.

Nothing untoward happened yesterday, despite the appearance at the nets of the little Indian wizard, Sivaramakrishnan, who took 19 wickets with leg breaks and googlies in his first two Tests against England in 1984. He is said not to be under consideration for today.

The going will be soft, inevitably, and the pitch not as firm as the groundman would like. Last year, if you remember, it was even worse. On the eve of the Test match against Australia the outfield was waterlogged. But the game got under way to a prompt start.

India have included Binny, who will bat at No 8 and do his share of the bowling, as he did when India won the World Cup in 1983. Kapil is waiting until this morning to fill his last bowling place: it lies between Maninder Singh (slow left arm), Yadav (off break) and Prabhakar (medium pace).

England, too, have yet to decide which of their bowlers to leave out. I hope it will not be a spinner, though in the unseasonable conditions that are forecast the temptation will be to go for the extra seamer. Having put Gower on trial, the selectors may allow him, in this respect, his personal preference.

## Today's teams

ENGLAND (from): D I Gower (Leicestershire), G A Gooch (Essex), R T Robinson (Nottinghamshire), M W Gatting (Middlesex), A J Lamb (Northamptonshire), D R Pringle (Essex), P R Downton (Middlesex), J E Embury (Middlesex), R M Ebdon (Kent), P H Edmonds (Middlesex), G R Dillie (Kent), J G Thomas (Glamorgan). INDIA (from): Kapil Dev, S M Gavaskar, K Srikant, M Amarnath, D B Vengsarkar, M Azharuddin, R J Shastri, R M Bini, Chetan Sharma, H K More, Maninder Singh, N S Yadav, Umprere, K E Palmer and D R Shepherd.

trial, not least of their professional conscience.

Although by the end of the West Indian tour England had gone completely to pieces, they are, in fact, a good enough side to go through the rest of the year unbeaten. Of the three sides they have yet to meet — India and New Zealand in England and Australia in Australia — New Zealand may provide the stiffest test. India could be the best fun to play against. For a team in need of confidence, as England are, India are about right. Of their last 42 Test matches they have won only one — against England in Bombay in December 1984 —

but they still take some beating.

It is worth noting that of Gavaskar's 32 Test hundreds none has been at Lord's, while of Vengsarkar's nine two have been. Vengsarkar's achievement brackets him with Bradman, W.A. Brown, Headley and Sobers as the only visiting cricketers to have made two Test hundreds at Lord's. Gavaskar has yet to get his head down on this tour, for reasons best known to himself. However, I imagine there will be no half measures about him here.

Of India's 10 Test matches at Lord's, they have lost eight and drawn two. The last of them, in 1982, was Pringle's and Lamb's first. Lamb has never missed one since, though he is one of those whose present tenure is not entirely secure. Pringle, still England's most "promising" all-rounder, is needed again now because of Botham's absence.

It was disarming of Pringle to say that he realizes the futility of his trying to "do a Botham". Even so, he must have been very close to becoming England's Man of the Series in the recent one-day internationals.

After the West Indian tour and Portugal's victory in Mexico on Tuesday night, England's sporting mettle is in question. The Botham business has also left a question mark suspended over the management of English cricket. The more I see of all games the more I am inclined to think that it is integrity which overcomes England under Gower are not so much what he makes them as what destiny does. The likelihood of this first series of the summer is a stalemate, the least likely, because of India's bowling, an English defeat.

## BOXING

### Giant called in for Bruno

Frank Bruno will prepare for his world heavyweight title fight against Tim Witherspoon at Wembley Stadium by sparring against one of the American's former victims, James Broad.

The manager, Terry Lawless, is bringing Broad over as chief sparring partner for Bruno, in the final build-up to his meeting with World Boxing Association champion, Witherspoon, on July 19.

The giant Broad was considered a top prospect for world title honours until losing his North American championship to Witherspoon on a second round knock out in

April last year. Based in New Jersey, he stands 6ft 4in tall, and weighed in at an enormous 18 st 9lb for his bout with Witherspoon.

Lawless said yesterday: "Frank wants to be in the best shape of his life for the world title fight and so he wants to work out with the best possible sparring partners. We could not get a better man than Broad. He is similar in style to Witherspoon, but is about a stone heavier, and is certain to make Frank work hard and at a high level of concentration. Of course we just might pick Broad's brains about Witherspoon's

strengths and weaknesses whilst he is over here.

Mike Barrett, the promoter, is still hoping to persuade Witherspoon to come to Britain next week for a whistle-stop publicity tour with Bruno. Barrett said: "Witherspoon is not keen to break his training schedule. But we are still hoping to convince him that a promotion of this magnitude, the greatest in the history of British boxing, requires the full co-operation of the boxers."

He added: "The ticket demand is enormous and I am having to take on extra staff to help man the telephones. I have never known anything like it in all my long experience of promoting boxing. Whole families are buying blocks of seats and they are going to turn Bruno's big night into a family outing. Britain is ready to back Bruno."

## Flowers signs

Southampton yesterday completed the signing of the Wolverhampton Wanderers goalkeeper, Tim Flowers, for £75,000. Flowers, aged 20, moves up from the fourth division to become understudy to Peter Shilton.



Bryan Robson (right), England's captain, clashes with Manuel Bento, Portugal's goalkeeper. England surprised, page 38

## Born-again star of Argentina

Mexico City (Reuters) — Jorge Valdano, of Argentina, who has matured late as a world-class player, can stamp his name on these World Cup finals. A lanky man of 30, he tops the goals list after four days' play. He is the only player to have scored two so far in helping Argentina beat South Korea 3-1 here on Monday.

It was only Valdano's twelfth cap in an international career that was about to blossom over 10 years ago when his country were preparing to stage the 1978 World Cup finals but which came to an abrupt halt with a move to a Spanish second division club.

Valdano was among the crop of young players Cesar Menotti, who guided Argentina to victory in 1978, began to groom as a world-beating side in 1974. He joined Real Ma-

## MORE WORLD CUP NEWS, PAGE 38

drill two seasons ago after a long spell with Zaragoza and helped them win the Spanish title and UEFA Cup last month.

That last campaign made him the last arrival in Mexico of the coach Carlos Bilardo's World Cup squad. But for Bilardo it was better late than never. Valdano had served him well in Argentina's qualifying games last year and he is the only one out-and-forward sure of his place in the team.

He did not become a regular goal-scorer until he joined Real, where he makes a lethal striking partnership with Hugo Sanchez, of Mexico. Sanchez was the leading scorer in the Spanish League last season but he was chased all the way by Valdano.

Valdano's two goals on Monday brought his total for his country to five. "It would be nice to finish [the World Cup] as top scorer, but it's not an obsession," he said. "I go out there to try and make the most of the few chances that come my way in a match."

## A room at the guardhouse

The Scotland players could be excused for believing that they are currently living inside Fort Knox. Their hotel among the Aztec pyramids, an hour away from Mexico City, is virtually impenetrable due to the 120 gun-toting police guards swarming around the premises.

Even if the players go for a swim or a game of table tennis, the ever-attendant guards dutifully follow. As one Scottish player put it: "The next time I go to the toilet I wouldn't be surprised to find the guards there with me!"

Scotland's tiny band of supporters have earned the praise of the Scottish Football Association for their behaviour in Mexico City.

There are only 1,000 Scottish followers in the Mexican capital and the SFA security liaison officer, Alistair Hood, said: "There have been no reports of any disturbances involving our followers. I have spoken to quite a number who have made the trip — some from as far away as

Australia — and I cannot praise them highly enough."

He added: "Of the 1,000 supporters we are expecting at Scotland's games over 500 have registered with the Scottish FA, so we are hopeful that this World Cup will pass off without incident."

The World Cup means big money for Brazil, who are favourites to lift the glittering prize in Mexico's Aztec Stadium on June 29.

Each member of the Brazilian team stands to collect £65,000 if they become world champions, and the thought is bringing the best out of their most renowned performer, Socrates.

The tall, bearded Brazilian, who abandoned his career as a doctor six years ago to concentrate on football, said: "As a professional player I can get the financial stability for what I really want to do — be a doctor for the poor."

With so much at stake, Socrates, aged 32, has altered his lifestyle. He has stopped drinking and given up smoking his normal 60 cigarettes a

day. It is just what the doctor ordered.

The putting greens, one of the few recreational facilities at England's Saltillo Motel headquarters, have been dug up.

A heavy downpour had caused drainage problems and as tap water turned brown and toilets refused to flush, the local workers grabbed their shovels and began digging all over the complex in search of the trouble.

Rain rushing down from the mountain and sweeping across the main road also caused problems for the team and their accompanying media-men as they made the 50-mile journey down to Monterrey for the game against Portugal.

Colour television sets have been installed in Mexico City's prisons so that the inmates can watch the World Cup. But prison officers have taken measures to prevent any violence when the prisoners are let out of their cells to watch the action.

## Hosts' goalkeeper praised

Pablo Larros, the Mexican goalkeeper, was singled out for praise by his manager, Bora Milutinovic, after the host nation's 2-1 victory over Belgium in the first match in Group B of the World Cup on Tuesday.

Larros looked hopelessly out of his depth when Mexico lost 3-0 to England just before the tournament started and his error led to Belgium's goal, scored by Erwin Vandenberg.

But Milutinovic still insisted: "Pablo played a really great match."

Mexico sent their fanatical supporters home happy with goals by the defender, Fernando Quirarte, and the national hero, Hugo Sanchez. All the goals came before half-time and the Aztec stadium crowd's expectations weighed heavily on the Mexican players.

"There was great tension out there," Mexico's captain, Tomas Boy, said. "We con-

ceded a goal at a bad time and there was some pressure, but the team took it in their stride."

Guy Thys, the Belgian manager, said: "We started off too cautiously and once we were behind, we were slow to come back. But we played well in the second half and I'm disappointed we didn't take a point."

The Mexicans have been under tremendous pressure to perform well on home soil and the relief among the players was evident when they scored twice in the first 38 minutes.

Quirarte outjumped the Belgian defence to head the first in the 23rd minute and such was Sanchez's delight that he punted the ball into the crowd, an indiscretion that earned him a yellow card from the Argentinean referee, Carlos Espósito.

Sanchez had his own goal to celebrate a quarter of an hour later. Belgium's reply came on

the stroke of half time. Sanchez's booking was somewhat ironic in that Espósito allowed many crude tackles to go unpunished as did the Soviet referee, Valery Butenko, in the match in Guadalajara.

The reluctance of referees to defend the creative players in the tournament has already brought condemnation from players and managers alike.

The Argentinean, Valdano, one of the most articulate footballers of his generation, said that World Cup referees had so far shown little intention of looking after the interests of ball players.

Reference: C Espósito (Argentina).

## Scotland provide a twisted pleasure

Simon Barnes

I decided to stay up to watch Scotland on the telly for purely patriotic reasons. In a good-natured, warm-hearted, neighbourly and thoroughly twisted way, I joined Brian Moore on ITV in the hope of watching Scotland get thumped.

It would, I felt, after that ghastly night watching England lose to Portugal, be some small compensation.

But there are always enormous pleasures to be gained from watching Scotland play in the World Cup. There was a Scottish banner at the last World Cup that read: "Don't Worry Lads, Ally MacLeod's In Blackpool". MacLeod, perhaps the ultimate symbol of Scottish football abroad, managed to embody all the country's aptitude for disaster and self-destruction.

This time, the Scots who got the worst draw in the entire competition, ending up in the same group as Denmark, Uruguay and West Germany, Jimmy Greaves was roused to new heights of eloquence on his programme when the draw was announced: "What a terrible blow for the old Jocks, eh? No, honestly, I feel real sorry for them, awful pity! Poor old Jocks!" The sincerity of his demagogue was only slightly marred by the fact that he was laughing like a hyena at the time.

And really, this draw seems to be everything it. The Jocks — Scots, I mean — are perfectly capable of destroying their own chances. To throw them into a group where they have no chance at all could have terrible repercussions. I mean, they might qualify. That would be a very hard thing to bear.

The Scots are best at brilliant efforts that come too late. Archie Gemmill's goal was one of the best of the last tournament. Shame for the poor old Jocks it didn't do no good, eh.

It was the 1978 tournament in Argentina that settled the Scottish reputation for disasters in football. They were accused in the local press of being a team of drunks, they missed a penalty and lost their opening match against Peru, after which Willie Johnston failed a dope test, and Scotland followed up with a draw against Iran. After that little lot, they needed to beat Holland, one of the favourites, by three clear goals to qualify for the second phase. In the best Scottish fashion, they scored three goals and won, but the Dutch scored twice and that was enough. The Dutch went through to the final. The Scots went home.

The legitimate pleasures of Anglo-Scottish rivalry have been savoured by footballing men for years — but few revelled in them quite as much as one England manager. True, *The Will and Wisdom of Alf Ramsey* would make a somewhat slim volume, but in it pride of place would go to his uncommonly neat reply to a journalist who met him at Prestwick with the words: "Welcome to Scotland." "You must be joking," said Sir Alf.

## World Cup results and tables

Tuesday

GROUP A

Italy 1 0 0 3 1 2

Bulgaria 1 0 0 3 1 1

S Korea 1 0 1 1 1 1

Group B (at Mexico City)

Belarus 1 0 0 1 1 1

Sanchez 100,000

GROUP C

USSR 1 1 0 0 3 0 2

France 1 1 0 0 1 0 2

Canada 1 0 0 1 0 0 0

Hungary 1 0 0 1 0 0 0

Group D (at Guadalajara)

Algeria 1 0 0 1 1 1

Zaire 22,000

Brazil 1 0 1 0 1 1 1

Algeria 1 0 1 0 1 1 1

Spain 1 0 1 0 1 1 1

Group E (at Monterrey)

Portugal 1 1 0 0 1 0 2

Morocco 1 0 1 0 0 0 1

England 1 0 0 1 0 1 0

Today's games

Group A

Bulgaria v South Korea (Olympic Stadium, Mexico City, 11pm)

Italy v Argentina (Puebla, 7pm), ITV.

Group C

France v Soviet Union (Leon, 7pm)

## SPORT IN BRIEF

### Sharp test for Cram

Steve Cram yesterday confirmed that he will tackle the 800 metres at the Kodak AAA Championships at Crystal Palace on June 21 and 22. The triple champion wants to compete in both the 800 and 1,500 metres at the Commonwealth Games in Edinburgh and running over two laps at Crystal Palace will give him the chance to prove himself over the shorter distance to the selectors.

Cram will compete this weekend against his club colleague, David Sharp, for the first time in a major meeting at the Northern Counties Championships in Gateshead. Derek Redmond, the British 400 metres record holder, hopes to return after injury in the Midlands Counties Championships at Cheltenham tomorrow and Saturday.

## Promotion

Wigan Athletic Football Club's number two, Ray Mathias, has been promoted to the manager's job following the departure of Bryan Hamilton to Leicester City. He has been assistant to Hamilton at both Tranmere and Wigan.

### Salonen out

Athens (Reuters) — Timo Salonen, of Finland, the winner last year, was forced to pull out of the 1986 Acropolis motor rally yesterday when his Peugeot 205 T-16 developed mechanical trouble during the third and last leg. Salonen, in fifth place on Tuesday, was hit by steering wheel trouble 1,300km into the 1,910km rally, led by Finland's Juha Kankkunen in a Peugeot 200 T-16.

## About-turn

The Welsh international Rugby Union referee, Ken Rowlands, is suffering the consequences of his decision to take charge of the "rebel" series between the Springboks and the New Zealand Cavaliers in South Africa. His local Labour-controlled Cynon Valley Borough Council have now decided not to mark his retirement with an award.

## Perry to play

Nora Perry, the former world mixed and women's doubles champion, is prepared to forget her differences with the England badminton team manager, Jake Downey, and play for her country in this summer's Commonwealth Games.

## Royal role

Princess Anne has agreed to stand for election as president of the Royal Yachting Association.



Cram: point to prove

If charity begins at home, imagine yours being torn apart.



I enclose contribution to The Multiple Sclerosis Society of Great Britain. NAME \_\_\_\_\_ T/C/M ADDRESS \_\_\_\_\_ MS MULTIPLE SCLEROSIS We can find the cure only if we find the funds. To The Multiple Sclerosis Society, Freeport, 25 Ede Road, LONDON SW6 6TZ Telephone 01 "Nucleo" Giro Bank No. 410454